

**State Demonstrations to Integrate Care for Dual Eligible Individuals
Design Contracts
Summary of State's Initial Design Concepts
May 2011**

State: Massachusetts

Overview of Proposed Approach	MassHealth proposes to combine Medicare and Medicaid funding for dual eligibles at the State level and procure contracts with entities that integrate comprehensive care at the person level, providing both MassHealth and Medicare funded services. By combining Medicare and Medicaid funding and aligning financial incentives, MassHealth proposes to offer a broader menu of services that will better meet the needs of the population in the most cost effective way. The contracted entities would offer practices that have experience with serving persons with disabilities, employ the principles of patient-centered medical homes, and would be evaluated based on a comprehensive set of quality metrics that will be developed to assess performance. Under this proposal, MassHealth would assume complete operational responsibility for the care of dual eligibles enrolled with the new entities —comparable to its responsibility for its MassHealth-only membership— including the administration, management and oversight of all Medicare-funded and Medicaid-funded services.
Target Population (All duals/full duals/subset/etc.)	Full dual eligible adults ages 21-64 (~115,000 individuals)
Estimated Enrollment (in 2012 and at full implementation)	MassHealth's goal for enrollment is to develop a program that dual eligible adults ages 21-64 will find attractive and want to enroll in. Historically, enrollment by dual eligible individuals in managed care nationwide has been low due to the general lack of experience by care entities in managing long-term care, costly initial program investments and uncertain financial impacts, separate Medicaid and Medicare administrative rules, and discomfort of beneficiaries and their advocates with managed care. However, sufficient levels of enrollment in this new model will be critical to expand access to services and care coordination, improve quality of care and health outcomes, and effect delivery system and financing system changes. The ability to realize the savings potential of this proposed model is dependent on ensuring adequate enrollment in the integrated care entities. As Massachusetts designs the demonstration model, it will work closely with its actuary and with stakeholders, including consumers, advocates, and providers, to determine what features will provide the most value to beneficiaries and how best to encourage maximum participation.
Planned Geographic Service Area	Statewide
Planned Stakeholder Process	MassHealth has convened a consumer advocates group of more than 30 organizations that serve dual eligible adults ages 21-64 in order to build, create and support a service delivery model that fully integrates Medicare and Medicaid for these dual eligible individuals. MassHealth also has engaged other State agencies that serve the target population. These discussions have focused on the needs of the target

	<p>population and the conceptual design of the demonstration model. The State agencies actively engaged in these discussions include the Executive Office of Health and Human Services Office of Disability Policy and Programs, the Executive Office of Elder Affairs, the Department of Mental Health, the Department of Developmental Services, the Massachusetts Rehabilitation Commission, the Department of Public Health, the Massachusetts Commission for the Blind, and the Massachusetts Commission for the Deaf and Hard of Hearing.</p> <p>MassHealth is planning to hold focus groups with dual eligible beneficiaries in the target population to better understand individuals' experiences with their care today and how the Integrated Medicare/MassHealth model can improve it. MassHealth will also be gathering input from groups of beneficiaries and caregivers that regularly interact with the other State agencies serving the target population. In order for the new program to be appealing to a significant percentage of the target population, MassHealth will seek input directly from the beneficiaries themselves about what they would like to see from the model.</p> <p>MassHealth is also seeking input from a broad spectrum of stakeholders through the release of a Request for Information (RFI) on integrating Medicare and Medicaid for dual eligible adults ages 21-64. The RFI was released in March 2011, with responses due May 6, 2011. Interested parties can access the RFI on Comm-PASS (www.comm-pass.com). The RFI is the kickoff for a series of public meetings for all interested parties. MassHealth wants to gather input from providers and potential delivery system partners on the design of the model, tools providers have and need to meet the needs of the population, and ideas for adequate reimbursement and risk and savings arrangements.</p>
<p>Proposed Implementation Date and Related Milestones (Any implementation milestones are pending CMS Approval)</p>	<p>MassHealth's key milestones towards successful implementation include:</p> <ul style="list-style-type: none"> • Drafting the Request for Responses (RFR) in the fall of 2011; • Releasing the RFR in January 2012; and • Awarding contracts to integrated care entities by fall of 2012.
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