

States Submitting Letters of Intent – Financial Alignment Models

March 2012

The following States have submitted letters of intent to CMS and are continuing to explore pursuing one or both of the Medicare-Medicaid financial alignment models described in the July 8, 2011, State Medicaid Directors' letter. These models are intended to improve beneficiary experiences and quality outcomes, while also reducing costs for individuals eligible for both Medicaid and Medicare.

These two models are:

- **Capitated Model:** A State, CMS, and a health plan enter into a three-way contract, and the plan receives a prospective blended payment to provide comprehensive, coordinated care.
- **Managed Fee-for-Service Model:** A State and CMS enter into an agreement by which the State would be eligible to benefit from savings resulting from initiatives designed to improve quality and reduce costs for both Medicare and Medicaid.

Under these models, CMS is interested in approaches that integrate care across the full range of primary, acute, behavioral health and long term supports and services, with implementation beginning in 2012.

For some states, the letter of intent is a continuation of program development work that has been underway for several months. For other States, the letter may initiate a comprehensive planning and design process. But for all States, program design and any eventual implementation must include ongoing, meaningful stakeholder participation. If you are interested in State-specific information or stakeholder processes, State contact information is listed below.

Finally, please note that submitting a letter of intent only means that a State is expressing interest in these models. It is non-binding for the State and for CMS.

State	Financial Alignment Model	Contact Person, Email Address, and Project Website (as applicable)
Arizona	Capitated	Katrina Cope Katrina.Cope@azahcccs.gov http://www.azahcccs.gov/reporting/legislation/Integration/Integration.aspx

State	Financial Alignment Model	Contact Person, Email Address, and Project Website (as applicable)
California	Both	Jane Ogle Jane.Ogle@dhcs.ca.gov http://www.CalDuals.org
Colorado	FFS	Marci Eads marci.eads@state.co.us http://www.colorado.gov/cs/Satellite/HCPF/HCPF/1251610502140
Connecticut	FFS	Mark Schaefer mark.schaefer@ct.gov
Hawaii	Capitated	Kenneth Fink kfink@medicaid.dhs.state.hi.us
Idaho	Capitated	Natalie Peterson PetersN2@dhw.idaho.gov http://healthandwelfare.idaho.gov/Medical/Medicaid/LongTermCareManagedCare/tabid/1910/Default.aspx/
Illinois	Both	Michelle Maher HFS.carecoord@illinois.gov http://www2.illinois.gov/hfs/PublicInvolvement/cc/Pages/default.aspx
Iowa	FFS	Jennifer H. Vermeer JVermee@dhs.state.ia.us
Kansas	Capitated	Dave Halferty Dave.Halferty@aging.ks.gov
Maine	FFS	Michelle Probert michelle.probert@maine.gov
Massachusetts	Capitated	Robin Callahan Robin.Callahan@state.ma.us or Duals@state.ma.us http://www.mass.gov/masshealth/duals
Michigan	Capitated	Susan Yontz YontzS@Michigan.gov
Minnesota	Capitated	Pamela Parker Pam.Parker@state.mn.us http://www.dhs.state.mn.us/main/idcplg?IdcService=GET_DYNAMIC_CONVERSION&RevisionSelectionMethod=LatestReleased&dDocName=dhs16_163573
Missouri	FFS	Samar Muzaffar Samar.Muzaffar@dss.mo.gov
New Mexico	Capitated	Kari Armijo kari.armijo@state.nm.us

State	Financial Alignment Model	Contact Person, Email Address, and Project Website (as applicable)
New York	Capitated	Mark Kissinger mlk15@health.state.ny.us
North Carolina	FFS	Melanie Bush melanie.bush@dhhs.nc.gov http://www.communitycarenc.org/emerging-initiatives/dual-eligible-initiative/
Ohio	Capitated	Harry Saxe Harry.Saxe@JFS.Ohio.gov
Oklahoma	FFS	Marva Crawford Williamson Marva.Williamson@okhca.org http://www.okhca.org/providers.aspx?id=13291
Oregon	Capitated	Susan Otter susan.otter@state.or.us http://health.oregon.gov/OHA/OHPB/health-reform/workgroups/medicare-medicaid-integration.shtml
Pennsylvania	Both/TBD	Steven Horner RA-integratedcarecomments@pa.gov
Rhode Island	Capitated	Deborah Florio dflorio@ohhs.ri.gov
South Carolina	Both/TBD	Nathaniel J. Patterson pattnat@scdhhs.gov http://msp.scdhhs.gov/scdue/
Tennessee	Capitated	Patti Killingsworth patti.killingsworth@tn.gov
Texas	Capitated	Clare Seagraves clare.seagraves@hhsc.state.tx.us
Vermont	Capitated	Mark Larson Mark.Larson@state.vt.us http://humanservices.vermont.gov/dual-eligibles-project
Virginia	Capitated	Cheryl Roberts cheryl.roberts@dmas.virginia.gov
Washington	Capitated	Bea Rector bea.rector@dshs.wa.gov http://www.adsa.dshs.wa.gov/duals/
Wisconsin	Both	Tom Lawless Thomas.Lawless@wisconsin.gov http://www.dhs.wisconsin.gov/wipartnership/pace/index.htm