The Medicare Secondary Payer Commercial Repayment Center in Fiscal Year 2014

Report to Congress as Required by Section 1893(h) of the Social Security Act for FY 2014

United States Department of Health and Human Services
Centers for Medicare & Medicaid
2015
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Executive Summary

This is the first annual report for the Medicare Secondary Payer (MSP) Commercial Repayment Center (CRC), the national contractor utilized by the Centers for Medicare & Medicaid Services (CMS) to identify and recover mistaken Medicare payments through post-payment review, for the fiscal year (FY) 2014 (October 1, 2013 through September 30, 2014).

The mission of the MSP CRC is to identify and recover primary payments mistakenly made by the Medicare program when another entity had primary payment responsibility. The MSP CRC is a single contractor with national jurisdiction.

The CMS, through its Coordination of Benefits & Recovery (COB&R) program, routinely collects data on other insurance coverage for Medicare beneficiaries. The Coordination of Benefits (COB) portion of the program is intended to prevent overpayments when another insurer is reasonably expected to act as primary payer for medical services, including when beneficiaries have Group Health Plan (GHP) coverage in addition to Medicare. When Medicare’s information about a beneficiary’s additional insurance coverage is missing, incomplete, or inaccurate, the Medicare program may mistakenly make primary payment for services under Part A (Hospital Insurance) or Part B (Supplemental Medical Insurance) of title XVIII of the Social Security Act. The CRC checks for potential GHP based mistaken payments (that is, situations where Medicare paid primary when it should have paid secondary) and pursues recovery as appropriate.

The CRC recovers these mistaken primary payments from the entity that had primary payment responsibility (typically the employer or other plan sponsor, insurer, or claims processing third party administrator (TPA)). The debtors for these particular MSP debts do not have formal appeal rights, but do have the opportunity to dispute the debt through the established “defense” process. In FY 2014, the CRC identified $234.2 million in mistaken payments and posted net collections of $59.3 million on behalf of the Medicare program. Since the CRC only began full operations in the second quarter of FY 2014, CMS anticipates continued expansion and increased collections through FY 2015. In addition, CMS and the CRC will continue to explore improvements to the recovery process.
Introduction

Background

Medicare beneficiaries frequently have other health coverage in addition to their Medicare benefits. In a situation where there are two or more payers that may be expected to make payment for a medical claim, the payer that is expected to pay first is referred to as the “primary payer.” In the event that the primary payment does not cover the entire amount owed, the provider or supplier will then bill the remaining amount to the “secondary payer,” and so forth.

The CMS routinely collects information about any additional coverage a beneficiary may have or had for a specified period of time. Data collection activities include mandatory insurer reporting, as required by Section 111 of the Medicare, Medicaid, and SCHIP Extension Act of 2007 (Section 111). This data is compiled and updated as necessary. When a medical claim is submitted for payment under Part A or Part B of the Medicare program, Medicare reviews the beneficiary’s records to determine if the Medicare program has primary payment responsibility, or if another entity has that responsibility. Under the provisions of 42 U.S.C. 1395y(b), the Medicare program will generally make only secondary payments when a beneficiary is known to have primary coverage through an employer-sponsored GHP. For the purposes of MSP recovery, the term “GHP” refers to the arrangement between the employer or other plan sponsor and the insurer or claims-processing TPA.

In certain situations, after a Medicare claim is paid, CMS may receive new or updated information about health coverage other than Medicare benefits. The CRC reviews these new and updated records to determine whether Medicare may have mistakenly paid any claims as the primary payer. Once the CRC identifies mistaken payments, it recovers the payment from the GHP.

Prior to implementation of the CRC, recovery of these mistaken payments was performed by the Medicare Secondary Payer Recovery Contractor (MSPRC). In May 2013, the MSPRC transitioned all existing GHP recovery cases (including all open debts) to the CRC. The CRC began identification of new mistaken payments and other recovery activities in FY 2014, with operations at full volume in the second quarter of FY 2014. The CRC continues to maintain all of the open cases (and debts) that were transitioned from the MSPRC as well as those initiated by the CRC.

Statutory Authority for the Medicare Secondary Payer Commercial Repayment Center

Division B, section 302 of the Tax Relief and Health Care Act of 2006 requires the Secretary of the Department of Health and Human Services to utilize contractors as a part of the Medicare Integrity Program to identify and recover overpayments under the Medicare program associated with services for which payment is made under Part A or Part B of title XVIII of the Social Security Act.
How the MSP Commercial Repayment Center is Paid

As with other recovery contractors engaged by CMS and in accordance with the Tax Relief and Health Care Act, the CRC is paid on a contingency fee basis. The amount of the contingency fee is a percentage of the mistaken payment that the identified debtor has returned to the Medicare program. The CRC negotiated its specific contingency fee at the time of the contract award, and may only collect its fee once payment has been applied to a specific debt. In the event that excess collections have been made and a refund must be made to the identified debtor, the CRC must refund the contingency fee related to those collections.

MSP CRC Review Process

Identification and Recovery of Mistaken Payments

The data collected by CMS for an individual beneficiary is referred to as an “MSP occurrence.” The MSP occurrence is updated as additional information is received. When a medical claim is submitted to Medicare for payment, Medicare reviews the beneficiary’s records for an MSP occurrence to determine if the Medicare program has primary payment responsibility. If the MSP occurrence indicates that another entity has that responsibility, Medicare will only make a secondary payment. Under the provisions of 42 U.S.C. 1395y(b), the Medicare program will generally make only secondary payments when a beneficiary is known to have primary coverage through an employer-sponsored GHP.

The CRC reviews all GHP MSP occurrences as they are received and updated to determine whether any primary payments were mistakenly made for a given beneficiary. When the CRC identifies a potential mistaken payment, it issues a Primary Payment Notice (PPN) to the entities that CMS believes had primary payment responsibility (typically the employer or other plan sponsor and the insurer or claims processing TPA). This PPN requests that the recipients validate the information CMS has about the beneficiary; if the information provided to CMS was incorrect, the PPN affords the recipients an opportunity to correct the information.

Based on the validated or corrected information (a non-response to a PPN is treated as a validated response), the CRC then issues a Demand for repayment to the entities that should have paid as primary. This Demand notifies the identified debtors of the existence of the debt and includes claim specific information. The Demand also includes instructions for how to repay or rebut the debt, and consequences of failure to resolve the debt within the identified timeframe.

In response to the Demand, identified debtors may make payment to Medicare. Interest is assessed on any unresolved balance after 60 days (interest accrues from the date the Demand is issued, but is not assessed unless there is an outstanding balance 60 days after issuance of the Demand). If any portion of the debt remains unresolved, the CRC will notify the identified debtor of Medicare’s intent to refer the debt to the Department of the Treasury for collection. Failure to resolve the debt after that notice is issued results in referral of the debt to the Department of the Treasury for collection.
The entities from which the CRC recovers mistaken payments do not have the same appeal rights as providers or beneficiaries. However, identified debtors do have the opportunity to rebut the debt, in part or in full, in response to the Demand letter. The basis of the rebuttal may be the existence (that is, the debtor did not have primary payment responsibility) or the amount (the specific amount owed to Medicare for the claim or claims in question) of the debt. The identified debtor must provide documentation to support the rebuttal. This documentation is reviewed by the CRC and, if validated, the rebuttal is referred to as a Valid Documented Defense and the balance of the debt is adjusted accordingly.

Please see Appendix C for a flow chart illustrating the recovery process.

**MSP CRC FY 2014 Results**

**Overview**

In FY 2014, the CRC identified $234.2 million in mistaken payments, representing work performed from the second quarter of FY 2014 when full operations commenced. This amount includes mistaken payments identified through the end of FY 2014, for which collection efforts will continue into FY 2015. The CRC processed collections of $64.4 million on behalf of the Medicare program, for both mistaken payments identified by the CRC and open debts established under previous MSP recovery programs, which the CRC is tasked with continued maintenance. Taking into account refunded excess collections of $5.1 million, the CRC posted $59.3 million in net collections. Considering agency administrative costs of $8.7 million (including contingency fees paid to the CRC), CMS realized a return of $50.6 million to the Medicare trust funds as a direct result of this program.

As the CRC only truly implemented what CMS considers full operations with the second quarter of FY 2014, CMS anticipates continued expansion and increased collections in FY 2015.

**Mistaken Payments Identified**

The CRC issued 13,468 Demand letter packages concerning 45,030 individual beneficiaries, representing $234.2 million in mistaken payments made by the Medicare program.

**Recoveries**

The CRC processed collections totaling $64.4 million. A total of $56.8 million of these payments were direct payments (that is, checks received from debtors), and the CRC processed $7.6 million in collections from the Department of the Treasury on delinquent debts. In addition, $5.1 million in excess collections were identified and refunded to the identified debtors. Excess collections can occur when the Treasury offsets against a payment due to the debtor by another Federal program at the same time that a debtor makes direct payment to the CRC.
Future Enhancements

Much of the recovery process has historically been a paper process. In FY 2015, the CRC will introduce a new, secure web-based tool designed to provide identified debtors with a way to electronically manage their GHP recovery activities. This tool is designed to improve customer service, increase efficiency, and ultimately increase recoveries for the program.
Appendices

A. Amount Returned to the Medicare Trust Funds from the MSP Commercial Repayment Center
B. MSP Commercial Repayment Center Informational Resources
C. Flow Chart of the GHP Recovery Process
Appendix A. Amount Returned to the Medicare Trust Funds from the MSP Commercial Repayment Center in FY 2014

<table>
<thead>
<tr>
<th>Direct Collections</th>
<th>Treasury Collections</th>
<th>Excess Collections Refunded</th>
<th>CMS Administrative Costs*</th>
<th>Amount Returned to Medicare Trust Funds</th>
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<td>$56,800,444.82</td>
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<td>- $5,098,934.45</td>
<td>- $8,664,030.05</td>
<td>$50,600.453.34</td>
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</tbody>
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*CMS Administrative Costs include contingency fees paid to the CRC as well as funds paid to support contractors to facilitate CRC work.
## Appendix B. MSP Commercial Repayment Center Informational Resources

<table>
<thead>
<tr>
<th>Website</th>
<th>Information Provided</th>
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Appendix C. Flow Chart of the GHP Recovery Process

1. Beneficiary goes to doctor/hospital.
2. Provider submits claims to Medicare for primary payment.
3. Medicare makes primary payment for items/services.
4. Insurers/TPAs, Employers/Other Plan Sponsors, Beneficiaries, Providers, Medicare Claims Processing Contractors and others notify the Coordination of Benefits Contractor (COBC) of coverage primary to Medicare.
5. The Commercial Repayment Center (CRC) search of Medicare claims begin.
6. The CRC identifies claims Medicare mistakenly paid as primary.
7. The CRC issues a Primary Payment Notice (PPN) to the Employer/Other Plan Sponsor and Insurer/TPA for verification of coverage information submitted to COBC.
8. The Demand Letter is issued to the Employer/other Plan Sponsor and a copy is supplied to the insurer/TPA.

Three situations arise from the Demand Letter.

Option 1 – Response

Employer/Other Plan Sponsor/Insurer/TPA provides a response within 45 days from the date of the PPN letter. Appropriate corrections to the Medicare records are made and the demand is issued.

Option 2 – No Response

No response is received within 45 days from the date of the PPN letter. A demand is issued for all CRC claims associated with the beneficiaries listed on the PPN.

Option 1 – Payment

Employer/other Plan Sponsor/Insurer/TPA sends in payment.

GHP MSP debt is satisfied. Case closed.

Option 2 – Defense

Employer/other Plan Sponsor/Insurer/TPA sends in a defense to the CRC. The CRC evaluates alleged defense and supporting documentation.


Option 3 – No Payment/ No Valid Defense

Interest accrues from date of demand and is assessed if the debt is not resolved in 60 days.

Intent to Refer Letter is sent day 61 if full payment or Valid Documented Defense is not received.

If full repayment or Valid Documented Defense is not received within 120 days of Intent to Refer Letter (180 days of demand), debt is referred to Treasury once any outstanding correspondence is worked.

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