



Education Activities

on

Program Requirements and Bidder Responsibilities

DMEPOS Competitive Bidding Program





Education Plan

- Data Analysis
- E-Mail and Phone Inquiries
- Stakeholder Feedback



Pre-Bidding Supplier Awareness Campaign

1. NSC file (CMS-855S)
2. Licensure
3. Accreditation
4. Surety Bond

Round One Activities

- Website: Bidding Rules, User Guides, FAQs, Policy Fact Sheets, Checklists, Bidding Information Charts
- Webcasts (pre-recorded)
- Teleconferences / Transcripts
- Listserv Messages

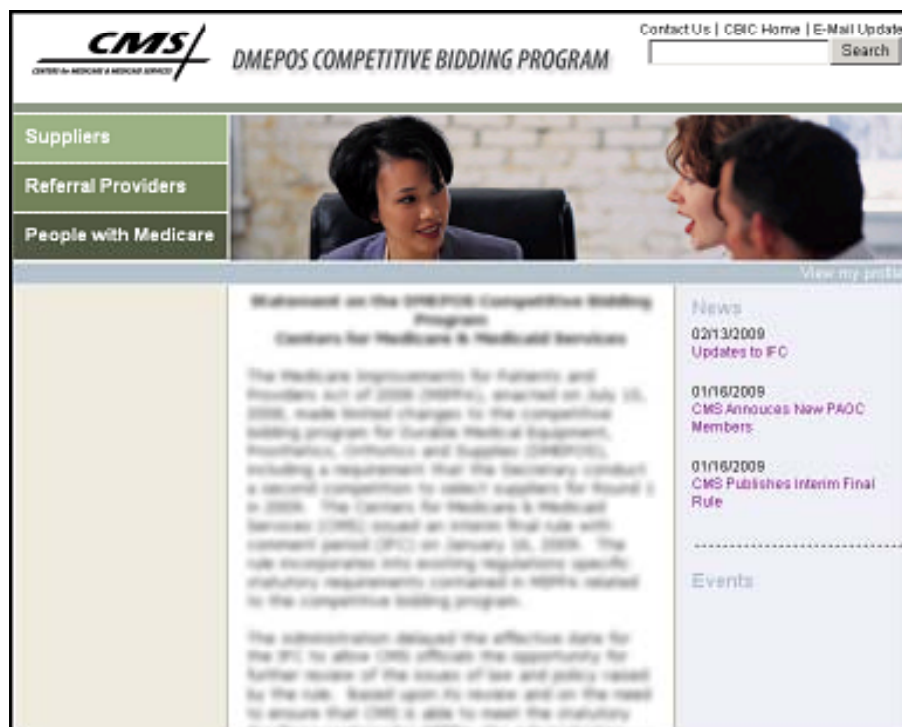
- Live workshops / Presentations
- Direct Mail
- Customer Service Call Center



DMEPOS Competitive Bidding Program

Website

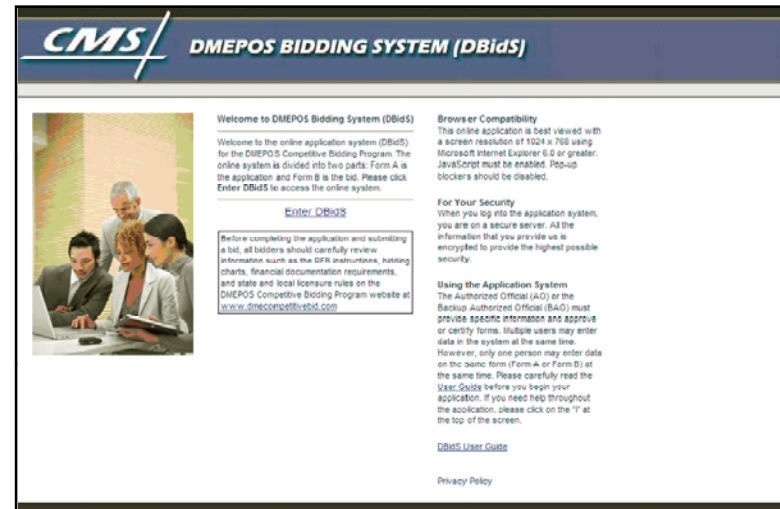
- Home Page
 - ☐ Contact Us
 - ☐ E-Mail Updates
 - ☐ News
 - ☐ Events
- Suppliers
 - ☐ Bidding Information
 - ☐ Payment Policies
 - ☐ Education and Training
- ZIP Code Look-Up Tool
- Final Rule (link)
- Supplier Directory (link)



Bid Application

Form A ■ Form B ■ Hardcopy Documents

- Detailed Instructions
- Help Content
- Improved Navigation
- Multiple Resources





Round One Bidding Lessons

Issue	Rebid Education Strategy
<ul style="list-style-type: none">■ Don't Wait■ NSC Files (CMS-855S)■ Licensure■ Identification Data■ Bid Amounts■ Financial Documents■ Contracts<ul style="list-style-type: none">□ Terms□ Contract Transfer	<ul style="list-style-type: none">■ Listserv messages■ News Articles■ Live Presentations■ Trade Association Meetings■ DBidS Help Content■ FAQs■ Sample Financial Statements■ User Guides■ Worksheets■ Teleconferences■ User Guides■ Phone and E-Mail Assistance



Key Messages

- Be Prepared – Get Ready
- Get Educated. Use resource materials
- Follow Bidding Instructions
- We're here to help

— ORGANIZATION OF AMERICAN CONTRACTORS



Your Turn

- Activities
- Strategies
- Issues
- Gaps