

CENTERS FOR MEDICARE AND MEDICAID SERVICES

**Medicare Contractor Training Conference Call:**

***Initial Preventive Physical Examination (CR 3638),  
Cardiovascular Screening Blood Test (CR 3411), and  
Diabetes Screening Test (CR 3637)***

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Thursday

February 10, 2005

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## PARTICIPANTS

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**Elizabeth Carmondy**, Division of Consumer Protection  
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**Tiffany Sanders, M.D.**, Coverage and Analysis Group  
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**PROCEEDINGS**

[1:09 p.m.]

THE OPERATOR: Thank you for holding.

The parties will be in a listen-only mode until the question-and-answer session of today's conference.

This call is being recorded. If you have any objections, you may disconnect.

I would like to introduce your first speaker, Ms. Robin Phillips.

**Opening Remarks****Robin Phillips**

MS. PHILLIPS: Thank you, Julie.

Hi. This is Robin Phillips. I'm with the Provider Communications Group, Division of Provider Information, Planning, and Development at CMS in Baltimore. I would like to welcome everyone to the second contractor educational conference call that will focus on the new preventive services covered under MMA, the initial preventive physical examination, CR 3638, Cardiovascular Screening Blood Test, CR 3411, and Diabetes Screening Test, CR 3637.

1 Today, we will start by addressing questions  
2 that we were not able to answer on the January 12th call  
3 and questions received in the Contractor Training e-mail  
4 box. We will also take a little time to see how the  
5 beneficiaries are being educated about the new services.  
6 Then the call will be opened up for questions.

7 We have made some revisions to the January 12th  
8 PowerPoint slide presentation. If you want to, you can  
9 have this in front of you to refer to for this call. The  
10 presentation can be found at  
11 [www.cms.hhs.gov/medlearn/cmsinit.asp](http://www.cms.hhs.gov/medlearn/cmsinit.asp).

12 Before we begin, I would like to remind  
13 everyone that this call is for Medicare contractors,  
14 Central Office, and Regional Office staff and is not for  
15 providers. The call is being recorded and transcribed,  
16 so please identify yourself before you speak.

17 At this time, I would like to have each person  
18 in the room here at CMS in Baltimore introduce themselves  
19 and say what component organization they are with.

20 MS. ROULAC: Hazeline Roulac, Provider  
21 Communications Group.

1 MS. WILKERSON: Jeannie Wilkerson, Division of  
2 Beneficiary Publication Development.

3 MR. KESSLER: Tom Kessler, Division of Consumer  
4 Protection.

5 MS. GILL: Pat Gill, the Division of  
6 Practitioner Claims Processing.

7 MS. SCALLY: Kit Scally, Division of  
8 Practitioner Services and Physician Payment Policy.

9 MS. RIVERA: Taneka Rivera, Division of  
10 Institutional Claims Processing.

11 MS. ENG: Joyce Eng, Coverage and Analysis  
12 Group.

13 DR. SANDERS: Tiffany Sanders, Coverage and  
14 Analysis Group.

15 MS. GREENBERG: Anita Greenberg, Division of  
16 Ambulatory Services.

17 MS. MURPHY: Cindy Murphy, Institutional Claims  
18 Processing.

19 MS. CARMONDY: Elizabeth Carmondy, Division of  
20 Consumer Protection.

21 MS. BOYD: Shelly Boyd, Division of Consumer

1 Protection.

2 MS. PARDUE: Karen Pardue, Provider  
3 Communications Group.

4 MS. PHILLIPS: At this time, the subject-matter  
5 experts will respond to the unanswered questions from the  
6 January 12th call and those sent to the Contractor  
7 Training e-mail box. We appreciate you sending in your  
8 questions.

9 We will begin with Kit Scally, who will answer  
10 the first question.

11 **CMS Presentation**

12 **Cathleen (Kit) Scally**

13 MS. SCALLY: Hello, everyone. The question  
14 was, "Change Request 3638, Initial Preventive Physical  
15 Examination, instructs the carrier to tell providers to  
16 use a modifier -25 with a 99201 through 99215 code series  
17 if a separately identifiable service is performed beyond  
18 the IPPE. CMS has instructed that a modifier -25 is not  
19 required on initial visit codes. Please clarify this  
20 apparent contradiction."

21 I am not aware of any instruction about saying

1 a modifier -25 cannot be on an initial visit code. Our  
2 instructions say that when you are doing a service and  
3 you do a separately identifiable, medically necessary E &  
4 M service, you always append the -25 modifier to the E &  
5 M service.

6 I hope that answers that portion of the  
7 question.

8 Taneka, do you have something to add?

9 MS. RIVERA: Yes. This is Taneka Rivera. I  
10 have an addition to the modifier -25. For hospital  
11 outpatient departments subject to OPPS, which is 13X or  
12 12X, a modifier -25 must be on the G0344 if G0367 is  
13 billed on the same claim.

14 MS. PHILLIPS: Let's go on to the next  
15 question.

16 MS. GILL: This is Pat Gill. The second  
17 question is, "Since the IPPE benefit, which is basically  
18 G0344 or G0366 through G0368, does not allow for a  
19 specific diagnosis, would it be an error if carriers used  
20 a repeat diagnosis 70.0 for billing purposes, or would  
21 this diagnosis fall under the statutory denial under

1 Section 1861(O)? We look forward to your response to  
2 these inquiries."

3 No, it would not be an error if the provider  
4 billed for the IPPE benefit using the 70.0. Most likely,  
5 what is driving this question is, in the carrier system  
6 anyway, there is probably an edit or some type of audit  
7 set up that would normally deny CPT codes for a routine  
8 physical using the 70.0, since we don't cover routine  
9 physicals.

10 If the provider would bill use the 70.0 with  
11 one of these G codes, you should exclude that from that  
12 edit and let it go through and pay. We did not  
13 specifically put any diagnosis codes in the instruction  
14 because we didn't really necessarily want this denied  
15 because the providers didn't use the 70 or didn't use  
16 another code. This is a one-time benefit, and we wanted  
17 it to be able to pay for the beneficiary as long as they  
18 meet all the criteria.

19 I'm not sure if that is helpful. Are we taking  
20 questions at the end? Okay.

21 MS. SCALLY: Question No. 3: "If a practice

1 performs the IPPE on a new patient and the patient  
2 returns at a later date for an illness, is it appropriate  
3 to bill for a new patient code at that later visit?"

4 No, the patient would be an established patient  
5 because, in our E & M rule, our criteria states that when  
6 you provide a face-to-face service with the patient  
7 within a three-year period, subsequent services or visits  
8 would be an established patient. It would not be a new  
9 patient.

10 MS. RIVERA: Question No. 4: "The slide  
11 indicates that the initial IPPE cannot bill with a 23X  
12 bill type. Why would the IPPE visit not be allowed on a  
13 23X bill type?"

14 They initially did not put the 23X bill type in  
15 there because we couldn't see why a SNF would bill a  
16 physician visit for an outpatient.

17 MS. PHILLIPS: Our next question is going to be  
18 with Kit Scally.

19 MS. SCALLY: "During the conference call the  
20 other day, it was stated that an E & M service could be  
21 billed in addition to the IPPE. This raises several

1 concerns regarding the beneficiary community. The  
2 beneficiary in this instance will be made to pay a copay  
3 and/or deductible for both services. The beneficiary  
4 community is under the impression that this is an all-  
5 inclusive service and should not be billed any additional  
6 charges for the same visit. How should call centers  
7 handle these types of complaints, and how will the  
8 beneficiary community be educated?"

9 Well, the stipulation in the legislation is  
10 that the copayment and the deductible were not waived, so  
11 we have no authority then to go ahead and do that. We  
12 have to administer the program the way the legislation is  
13 written.

14 I am going to turn it over to Jeannie.

15 CMS PARTICIPANT: Actually, Jeannie is going to  
16 answer that question a little bit later in our  
17 presentation, the rest of that for the beneficiaries.

18 MS. SCALLY: All right. So you will be hearing  
19 more about that later.

20 Now we have Cindy Murphy.

21 Oh, I'm sorry. Taneka. I'm sorry.

1 MS. RIVERA: Question No. 6: "Should the  
2 actual date of the technical component and the actual  
3 date of the interpretation be submitted, or should the  
4 dates reflect the date of the IPPE?"

5 Yes, it should reflect the actual date of the  
6 technical component and the actual date of the  
7 interpretation.

8 MS. PHILLIPS: The next question is going to be  
9 addressed by Pat Gill.

10 MS. GILL: "If the patient is sent out for the  
11 EKG after the performance of the IPPE and the patient  
12 does not obtain the screening EKG, will the service for  
13 the IPPE be denied since the EKG was not performed?"

14 When the claim is sent in, if the IPPE is sent  
15 in before the EKG or --

16 [Interruption.]

17 MS. GILL: I'm sorry. Should I stop?

18 CMS PARTICIPANT: I don't think they will be  
19 able to hear you over it.

20 MS. PHILLIPS: I'm sorry. We are having a  
21 message here at CMS.

1 MS. GILL: Let me know if you can't hear me or  
2 if I am breaking up.

3 "If the patient is sent out for the EKG after  
4 the performance of the IPPE and the patient does not  
5 obtain the screening EKG, will the service for the IPPE  
6 be denied since the EKG was not performed?"

7 No. If the IPPE was submitted first, the claim  
8 will pay. If the EKG comes in first, the claim will pay.  
9 It could be a possibility on any post-pay review that you  
10 might do and you come across the IPPE benefit and the EKG  
11 was not ever performed in that time period that the  
12 beneficiary was able to get it but the IPPE was actually  
13 paid, that money could possibly be recouped at that time.

14 But that would be, you know, if you find it on  
15 a post-pay review. Initially, there is no edit set up in  
16 the system. The IPPE comes in first, we pay it, or if  
17 the EKG, we pay it.

18 MS. PHILLIPS: Thank you, Pat.

19 Pat, I believe you have the next question,  
20 also, you and Kit.

21 MS. GILL: "Does a normal EKG billed under

1 G0366 through G0368 stand alone or become part of  
2 frequency limits of subsequent EKGs billed in the  
3 beneficiary's history?"

4 The G codes, the G0366 through G0368, are  
5 stand-alone. They are a one-time benefit. So as long as  
6 it is billed in that first six months, the beneficiary is  
7 coming onto Part B, and we only pay it one time.

8 MS. SCALLY: I would also add that this is a  
9 screening benefit, and it is a one-time service.  
10 Diagnostic EKGs, I don't believe that there is any limit  
11 on them if they are medically necessary.

12 MS. PHILLIPS: Our next question, please?

13 MS. SCALLY: "CMS indicates the physician  
14 performing the IPPE can make arrangements to send the  
15 patient out for the EKG. Is the IPPE physician to bill  
16 the professional and the technical component even though  
17 provided by an outside entity, or does the actual  
18 physician rendering the interpretation and the entity  
19 providing the technical component bill for each  
20 component?"

21 We actually created four distinct codes. They

1 are in the regulation, and they are also in our  
2 instructions. There is a G code for the physical exam.  
3 There is a G code for the screening EKG that includes  
4 performance of the EKG and the interpretation and the  
5 report.

6           If it must be done by someone else because the  
7 physician or the qualified NPP is not able to do the EKG,  
8 then someone else will be asked to do that and that  
9 individual, if they do the tracing only, there is a G  
10 code to bill the tracing. If they do the entire EKG with  
11 tracing and interpretation, there is a G code for that.  
12 If they only do the interpretation and report, there is a  
13 separate G code for that.

14           So in response to whether the primary physician  
15 who is doing the physical exam portion of the IPPE  
16 benefit or Welcome to Medicare physical, if they only do  
17 that portion, then someone else is asked to go ahead, the  
18 beneficiary is asked to go to someone else who can do  
19 that, the instructions will have, probably, arrangements  
20 with a clinic or somewhere to have the EKG done. Whoever  
21 does those components of the EKG will be billing it.

1           It is not expected that the primary physician  
2 would be billing for those services done by someone else.  
3 We unbundled the service, and that is why we created the  
4 four codes for that.

5           I hope that helps.

6           The next one, "What are oversight rules  
7 pertinent to patients who receive the IPPE benefit in a  
8 residency program; is any modifier required?"

9           Since the regulation, we have actually  
10 discussed that at Central Office. Residents are  
11 permitted to perform the IPPE, both exam and screening  
12 EKG if they are in an approved GME program, because there  
13 is an exclusion to the services provided by residents.

14           Residents are permitted to actually bill the  
15 first three codes of the new office/clinic visit or the  
16 first three codes of the established office/clinic and  
17 without the attendance of the teaching physician. Since  
18 the IPPE is based on a level 99203, new patients, it has  
19 been determined that then residents in an approved  
20 program could actually do the IPPE because that is  
21 similar to the exclusionary codes that are in the

1 Teaching Physician Benefit.

2 I actually do not handle the Teaching Physician  
3 Policy. If folks have specific questions about the  
4 Teaching Physician Policy, they need to contact Ken  
5 Marsalek, and that is kmarsalek@cms.hhs.gov.

6 Again, I am not an expert on the Teaching  
7 Physician Policy, but it is my understanding that the -GC  
8 modifier is used. So I hope that qualifies.

9 MS. PHILLIPS: Dr. Sanders?

10 DR. SANDERS: The next question states that  
11 "There are only four required exam elements: height,  
12 weight, blood pressure, and visual acuity. Is it correct  
13 to interpret that there is no requirement for any 'hands-  
14 on' examination?"

15 Based on the regulation, that is correct.  
16 Those four elements, the height, weight, blood pressure,  
17 and visual acuity are the required elements. Other  
18 physical exams we just said "as deemed appropriate by the  
19 physician or provider." So there is no actual other  
20 hands-on examination requirement.

21 The next question was in reference to Slide No.

1 12. It says, "As you can see, there are five elements,  
2 and the fifth one states, 'Other factors as deemed  
3 appropriate.' If during the IPPE some abnormality is  
4 detected -- for example, if a patient happens to have  
5 high blood pressure -- and the provider decides to pursue  
6 this further during the very same encounter, does this  
7 become an E & M code with a modifier -25, or is there  
8 another service or another factor as deemed appropriate  
9 and the next visit becomes, for lack of a better word,  
10 the medically necessary visit?"

11 My understanding is, it sort of would depend on  
12 how much examination or how much further the physician  
13 went in-depth with that one individual issue. If, for  
14 example, the person had high blood pressure and the  
15 physician just listened to the heart as part of that, I  
16 believe that would still be part of the IPPE. If the  
17 physician performed some extensive examination based on  
18 what was discussed with the patient, then they could use  
19 one of the appropriate E & M codes for the level of visit  
20 that they performed.

21 The ending of the question says, "Along the

1 same line comes question regarding the EKG and any  
2 further evaluations that might be triggered by the  
3 visit." Basically, there would be the same answer. If  
4 findings were found on the EKG and the provider felt the  
5 patient needed to be referred, then that would become a  
6 diagnostic issue.

7 Or, if the provider felt they needed to do more  
8 in-depth evaluation, then they could go on to use the  
9 other E & M codes with the appropriate modifier at that  
10 time.

11 MS. PHILLIPS: Thank you.

12 Taneka, next question, please?

13 MS. RIVERA: Question No. 13: "According to  
14 the slides, IPPE services may be billed on an RHC claim.  
15 Can a cardiovascular screening blood test and diabetes  
16 screen test be billed by the RHC? If not, may they be  
17 billed by the hospitals when the RHC is hospital-based?"

18 The first answer is "no" to the first question.  
19 No, they cannot bill the cardiovascular or the diabetes  
20 screening test.

21 The answer to the second question is "yes." If

1 the RHC is hospital-based, they can bill for these  
2 services.

3 MS. PHILLIPS: Thank you.

4 Taneka, could you verify information from Slide  
5 27 and 28, please?

6 MS. RIVERA: Yes. After looking over these,  
7 Slides 27 and 28 are correct.

8 MS. PHILLIPS: Thank you.

9 Now we have Tom Kessler, who is going to  
10 present our next question.

11 MR. KESSLER: There were actually multiple  
12 questions with regard to the appropriate form to use for  
13 the denial of the IPPE and the actual basis on which the  
14 denial is made, specifically whether or not you should be  
15 using the Notice of Exclusion from Medicare Benefits or  
16 the Advance Beneficiary Notice Form.

17 A couple of things that may be causing  
18 confusion in this area are that, previously, we have  
19 issued guidance which actually describes an item or  
20 service that fails to meet the definition of a benefit as  
21 an item or service that is statutorily excluded under the

1 law. We are now taking the position that that is not the  
2 case.

3 Merely because an item or service does not meet  
4 the definition of the benefit, for instance the IPPE,  
5 does not mean that is the same thing as a statutory  
6 exclusion. The only statutory exclusions are those  
7 statutory exclusions that are listed in 1862(a)(1).

8 The result is that when you are dealing with an  
9 item or service that fails to meet the definition of the  
10 benefit such as an IPPE, an ABN is not the appropriate  
11 form to use. The Notice of Exclusion from Medicare  
12 Benefits is the actual form that should be used when an  
13 item or service does not meet the definition of the  
14 benefit.

15 For instance, with the initial preventive  
16 physical exam, the actual definition of the benefit  
17 incorporates that the IPPE is only given once. As such,  
18 a second IPPE will always be outside the definition of  
19 the benefit. Because a second IPPE is always outside the  
20 definition of the benefit, the ABN would not be the  
21 appropriate form to use for a second IPPE.

1           Instead, a provider could voluntarily issue the  
2 Notice of Exclusion from Medicare Benefits and tell the  
3 beneficiary that because this is a second IPPE that  
4 Medicare will not cover it. It does not meet the  
5 definition of the benefit.

6           Alternatively, in 1862 the law establishes that  
7 an IPPE that is given outside the initial first six  
8 months of coverage will never be paid for by Medicare,  
9 i.e., we only pay for the IPPE if you receive it during  
10 the first six months. After the first six months, the  
11 IPPE is statutorily excluded from being covered.

12           Because the liability protection afforded by  
13 Section 1879 of the Act provides liability protection for  
14 those items and services that are statutorily excluded in  
15 1862(a)(1) and the IPPE is listed in 1862(a)(1)(k), an  
16 ABN would be the appropriate form to use if providers  
17 wanted to protect themselves from being liable for the  
18 cost of an IPPE that was given after the six-month period  
19 had elapsed and is thereby excluded under 1862(a)(1)(k).

20           Again, the basis for the exclusion and which of  
21 the forms applies will be based on whether or not the

1 item or service fails to meet the definition of the  
2 benefit or whether the item or service in a particular  
3 instance is statutorily excluded under 1862(a).

4           There are multiple items and services that are  
5 actually statutorily excluded in 1862(a)(1). Many of  
6 those refer to frequency, such as a colorectal screening  
7 exam that is performed more frequently than is normally  
8 allowed.

9           The IPPE is actually one of the only ones that  
10 is a little different than that. As opposed to being a  
11 true frequency limit, it is a time frame limit, but it is  
12 still located within the same section where all the other  
13 frequency-limiting items and service exclusions are  
14 listed, and because of that, an ABN will be the  
15 appropriate form to use.

16           Now, there was one other question about  
17 information that was provided in a MedLearn Matters  
18 article. At this point, in answering that question, I  
19 can only say that we are going to review information that  
20 is out there with regard to the IPPE and we will make  
21 adjustments as necessary.

1 MS. PHILLIPS: Thank you, Tom.

2 Taneka, the next question is yours, please.

3 CMS PARTICIPANT: Before we do that, I'm sorry,  
4 let me interrupt.

5 MS. PHILLIPS: I'm sorry.

6 CMS PARTICIPANT: There is another question  
7 here that I think we might be able to answer. It is No.  
8 17. It has to do with, "If a provider is currently  
9 seeing a patient and now they turn 65, is it mandatory  
10 that they do the IPPE if a patient wants it?"

11 The only thing we can say to that is, you know,  
12 this is a new screening benefit. Certainly, if the  
13 patient is eligible and requests their physician to  
14 perform the IPPE, we would hope that the physician would  
15 honor that request and do that.

16 I'm sorry. I just wanted to get that out of  
17 the way.

18 MS. PHILLIPS: Thank you.

19 MS. RIVERA: Question No. 22: "Slide 54  
20 provides the applicable bill type for diabetes screening  
21 and includes 22X and 23X. However, Slide 55 indicates

1 when furnished to a beneficiary in a skilled nursing  
2 facility, bill type 22X should be used. I'm very  
3 confused. Does this really mean when furnished to a  
4 beneficiary in a Part A stay in a SNF bill type 22X  
5 should be used? What if the beneficiary is in a bed not  
6 certified for Medicare; wouldn't the bill type be 23X?"

7 Yes, we are stating that if a beneficiary is in  
8 a Part A stay in a SNF, 22X should be used. If a  
9 beneficiary is in a non-certified bed for Medicare, you  
10 should use 23X.

11 The next question: "I just need a little  
12 clarification on Slides 38 and 54 of the Cardiovascular  
13 Screening and the Diabetes Screening. This relates to  
14 the RHC. These are not with RHC clinics as being those  
15 providers that can bill. Is it correct that RHCs can  
16 perform these services but hospitals bill them; is that  
17 correct because of the diagnosis?"

18 Yes, if the RHC is a provider-based, the base  
19 provider may bill under its own provider number.

20 The next question, No. 24: "I believe today  
21 RHCs aren't required to HCPCS code. Do they need to at

1 least HCPCS code these until April, or can we tell them,  
2 don't have HCPCS codes at all?"

3 No, do not tell them to discontinue using HCPCS  
4 codes because we didn't say that in the FISS  
5 requirements. So they are required to report these HCPCS  
6 codes.

7 The next question, No. 25: "On Slide 38, it  
8 states that they will be covered when performed on an  
9 outpatient or inpatient basis in a hospital, critical  
10 access, SNF, et cetera. Then it lists the type of bills  
11 that are submitted. Now, I guess my question is that if  
12 the patient is an inpatient, this is paid outside the DRG  
13 or RUG code?" Then it goes into a brief discussion.

14 Yes; the answer to the question is "yes." It  
15 is part of the Part B-only service.

16 MS. PHILLIPS: Thank you, Taneka.

17 MS. MURPHY: [Inaudible] for a minute, Robin,  
18 and clarify something on Question Nos. 24 and 25. That  
19 is that we did not instruct RHCs and FQHCs to use HCPCS  
20 codes for the IPPE. So technically, we don't believe  
21 anybody will be looking for those HCPCS codes. However,

1 the instructions telling RHCs next week that they can  
2 stop HCPCS coding are not effective until April.

3 So while I don't believe those codes would be  
4 required by anybody, you might have a little trouble  
5 getting an FI to say they weren't required.

6 MS. PHILLIPS: Thank you. That was Cindy  
7 Murphy. Thank you, Cindy.

8 Before we open our call up for questions and  
9 answers, I would like to ask Jeannie Wilkerson from the  
10 Centers for Beneficiary Choices to tell us what they are  
11 doing to educate beneficiaries.

12 MS. WILKERSON: Sure. I'm actually from the  
13 Beneficiary Publication Division. I can give you a  
14 little -- no, pardon me, CBC. I can give you an overview  
15 of what we are doing as far as publications go.

16 The Medicare New 2005 Handbook included  
17 information about the new benefits. We also did  
18 something a little different. Starting in November, we  
19 modified the new enrollee handbook that is mailed to all  
20 new beneficiaries to include a Welcome to Medicare  
21 introduction letter, giving them information on the

1 physical exam, encouraging them to schedule that right  
2 away. There will also be information in the Medicare and  
3 You 2006 Handbook.

4 We have the Guide to Medicare's Preventive  
5 Services Publication that is currently available on  
6 Medicare.gov and by calling 1-800-MEDICARE. It is  
7 available in English and Spanish.

8 We had to revise this publication before the  
9 final rule came out, so we will be revising that in the  
10 next couple of months. Hopefully, it will be available  
11 by this coming summer.

12 We have also created a Staying Healthy:  
13 Medicare's Preventive Services publication. It is a  
14 brief overview of all of Medicare's preventive services,  
15 and was created in collaboration with American Diabetes  
16 Association, American Cancer Society, and the American  
17 Heart Association. That is available, also, by calling  
18 1-800-MEDICARE and on Medicare.gov, and it is available  
19 in English and Spanish.

20 There is also The Facts About Medicare's New  
21 Preventive Benefits that is currently at the printer. It

1 will be available very shortly, in English and Spanish.  
2 It is currently on Medicare.gov and 1-800-MEDICARE. That  
3 highlights the Welcome to Medicare physical exam, the  
4 diabetes screening, and the cardiovascular screening.

5 We are also currently revising the IEP package,  
6 which will be mailed out beginning September of 2005. It  
7 will include information on Medicare's preventive  
8 services and also, again, encouraging people to schedule  
9 their Welcome to Medicare physical exam.

10 We are also working with 1-800-MEDICARE to make  
11 sure all the scripts are updated with all the current  
12 information, and the call center operations staff has  
13 also added tips to any relevant script that cues CSRs to  
14 inform new enrollees of the physical exam. Then,  
15 periodically, we are posting new questions on  
16 Medicare.gov, as things come up.

17 If any questions come up after the call, any  
18 beneficiary education questions come up, please feel free  
19 to contact me. My name is Jeannie Wilkerson, and my e-  
20 mail address is [jwilkerson@cms.hhs.gov](mailto:jwilkerson@cms.hhs.gov).

21 MS. PHILLIPS: Thank you, Jeannie.

1 MS. WILKERSON: Thanks.

2 MS. PHILLIPS: Before we start the question-  
3 and-answer session, I just want to let you know that the  
4 transcript will be posted on  
5 [www.cms.hhs.gov/medlearn/cmsinit.asp](http://www.cms.hhs.gov/medlearn/cmsinit.asp). We are also going  
6 to have Hazeline Roulac talk about the preventive  
7 services guide and the brochures that we have out.

8 MS. ROULAC: Thank you, Robin.

9 Jeannie just gave a brief overview of some of  
10 the products that are out to educate the beneficiaries.  
11 We currently have posted to MedLearn to educate the  
12 providers about Medicare's new preventive services as  
13 well as the other preventive services that are available  
14 The Guide to Medicare Preventive Services for Providers,  
15 Physicians, Suppliers, and Other Healthcare  
16 Professionals. This is a comprehensive guide. It gives  
17 a brief overview of the services, coverage information,  
18 billing information, risk factors, et cetera.

19 In addition to the guide, we also have five new  
20 preventive service brochures that are posted to MedLearn.  
21 One brochure is entitled Expanded Benefits, and this

1 brochure gives a brief overview of the IPPE  
2 cardiovascular screening and the diabetes blood test.

3           We have an adult immunization brochure, cancer  
4 screening brochure, glaucoma brochure, and a bone mass  
5 measurement brochure. Currently, these publications are  
6 available as download-only. They will be available in  
7 print shortly, and we will put an announcement on the  
8 MedLearn website and the provider pages when these  
9 publications will be available in print.

10           Thank you, Robin.

11           MS. PHILLIPS: Thank you, Hazeline.

12           Just one reminder. I would like to remind  
13 everyone that this call is being recorded and  
14 transcribed. So please give your name and tell us what  
15 organization you are with.

16           In an effort to get as many questions as  
17 possible, we ask that you limit your questions to one.  
18 We hope to have enough time to answer everyone's  
19 questions today. If we don't get to your question,  
20 please check with the appropriate contact from the CR.  
21 The list is on the CR.

1 Operator, at this time, you may open the call  
2 for questions.

3 **Question-and-Answer Session**

4 THE OPERATOR: If you would like to ask a  
5 question, press star-1. You will be announced prior to  
6 asking your question. To withdraw your question, press  
7 star-2. Once again, if you would like to ask a question,  
8 it is star-1.

9 The first question is from Donna Hosani [ph.]

10 MS. HOSANI: Yes. I didn't quite catch the e-  
11 mail address to get that transcript. If you can just  
12 repeat that, I would appreciate it.

13 MS. PHILLIPS: Sure.  
14 [www.cms.hhs.gov/medlearn/cmsinit.asp](http://www.cms.hhs.gov/medlearn/cmsinit.asp).

15 MS. HOSANI: Thank you so much.

16 MS. PHILLIPS: You're welcome.

17 THE OPERATOR: The next question is from Lisa  
18 Carly [ph.] Please state your organization.

19 MR. OLDS: Hi. This is John Olds [ph] with  
20 Cahaba in Des Moines. I guess if I have one question, it  
21 is, can I make a comment?

1 MS. PHILLIPS: Yes.

2 MR. OLDS: Thank you.

3 The main comment is, I think this benefit is  
4 great and is probably going to save Medicare in the long  
5 run some money, and it is also going to help a lot of  
6 patients who will be better because they have had this  
7 exam.

8 Another comment here is that I think it is a  
9 bit of a misnomer to call it a physical exam because  
10 there are only four components that are really a physical  
11 exam here. That is the blood pressure, the height, the  
12 weight, and maybe the vision acuity. The rest of this  
13 and the bulk of the time that is going to be spent on  
14 this exam is not going to be a physical exam, it is going  
15 to be a history.

16 That is where the physician is going to be  
17 quite involved for a long period of time, quite possibly.  
18 All these patients are going to be over 65 years of age,  
19 and they are likely to have various illnesses and  
20 comorbidities.

21 So they are likely to spill over into things

1 that are going to take a lot of time and may need that  
2 -25 modifier in order to pursue them. Just those three  
3 or four items that are on the so-called physical part  
4 will probably be done by ancillary personnel and not the  
5 physician.

6 For example now, if we are talking about the  
7 blood pressure, and a comment was made if the blood  
8 pressure is high, maybe somebody would listen to the  
9 heart and that would be included in the exam. I don't  
10 think that is accurate because if you listen to the  
11 heart, then you assume the accuracy of listening to the  
12 heart and the liability of not writing it down correctly  
13 or listening to it correctly. That involves a whole new  
14 dimension of this physical exam.

15 So I think the exam is going to have to be  
16 limited to the blood pressure, the height, the weight,  
17 and the visual acuity, and anything beyond there is  
18 probably separately billable.

19 I just wanted to make that point. Thank you.

20 MS. PHILLIPS: Thank you very much.

21 Next question, please.

1 THE OPERATOR: The next question is from Sonia  
2 Armstrong. Please state your organization.

3 MS. ARMSTRONG: Hi. My question has already  
4 been answered. Thank you.

5 MS. PHILLIPS: I'm sorry. We were going to  
6 respond to the comment, please. I'm sorry.

7 DR. SANDERS: This is Dr. Sanders. In regards  
8 to the last comment, any other physical exam maneuvers  
9 would not likely be separately billable. They would have  
10 to conform to the standards of those E & M codes. You  
11 would have to provide those specific services. I just  
12 gave the example of listening to the heart, you know, as  
13 one example of something that a provider may do as part  
14 of the IPPE.

15 So that is a little bit, I guess, not  
16 completely accurate, that all additional services would  
17 be separately billable.

18 THE OPERATOR: Again, if you would like to ask  
19 a question, it is star-1.

20 [Pause.]

21 THE OPERATOR: I'm not showing any further

1 questions.

2 MS. PHILLIPS: Okay. Thank you, Julie.

3 I would like to make an announcement, if I may.  
4 We now have an evaluation form that we would like for you  
5 to complete and submit. It can be done very quickly. The  
6 form is titled Contractor Training Evaluation Form. It  
7 is an online evaluation form that can be found on the  
8 Medicare Contractor Training website, and that is the  
9 same website that I mentioned earlier that also has the  
10 PowerPoint slides. We look forward to hearing your  
11 comments for upcoming training conference calls.

12 If there are no further questions, this ends  
13 our call for today. Thank you very much for  
14 participating. I also would like to thank our subject-  
15 matter experts for participating on the call.

16 THE OPERATOR: That concludes today's  
17 conference. You may disconnect at this time.

18 [Whereupon, at 1:50 p.m., the conference call  
19 was concluded.]

20 + + +