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**Contractor Training Conference Call:
Skilled Nursing Facility (SNF) Prospective
Payment System (PPS) and Consolidated Billing (CB)**

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P R O C E E D I N G S

[1:04 p.m.]

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2
3 THE OPERATOR: Good morning, and thank you all
4 for holding. All participants will be able to listen
5 only until the question-and-answer session of the
6 conference.

7 This conference call is being transcribed and
8 recorded. If you have any objections, you may disconnect
9 at this time.

10 If you need assistance throughout the call, you
11 may press star-zero.

12 MS. PALMER: Hello, Pam?

13 THE OPERATOR: Yes, ma'am?

14 MS. PALMER: We can hardly hear you.

15 THE OPERATOR: All right. I'm going to join in
16 again. Just one moment.

17 [Pause.]

18 THE OPERATOR: Good afternoon, and thank you
19 for holding. All participants will be able to listen
20 only until the question-and-answer session of the
21 conference.

22 This conference is being transcribed and

1 recorded. If you have any objections, you may disconnect
2 at this time.

3 At this time, I will turn the call over to the
4 leader. Thank you.

5 Ms. Ann Palmer, you may begin.

6 **Opening Remarks**

7 **Ann Palmer**

8 MS. PALMER: Thank you.

9 As she said, my name is Ann Palmer. I'm from
10 the Division of Provider Information, Planning, and
11 Development at CMS. This is the first contractor
12 training conference call regarding skilled nursing
13 facility PPS and CB. All callers must be CMS employees
14 or employees of CMS fiscal intermediaries, carriers, or
15 durable medical equipment regional carriers. All other
16 callers should hang up at this time.

17 Right now, I'm going to ask everyone in the
18 room to identify themselves.

19 Go ahead, please.

20 MS. ROULAC: My name is Hazeline Roulac. I'm
21 with the Provider Communications Group.

22 MS. GAY: Ellen Gay with the Division of

1 Institutional Post-Acute Care.

2 MS. JANSK: Kathryn Jansak with the Division
3 of Institutional Post-Acute Care.

4 MS. TRAZZI: I'm Leslie Trazzi, Provider
5 Billing Group.

6 MS. LAMBOWITZ: Sheila Lambowitz, Division of
7 Institutional Post-Acute Care.

8 MR. ULLMAN: Bill Ullman, Division of
9 Institutional Post-Acute Care.

10 MS. SIDBURY: Kia Sidbury, Division of
11 Institutional Post-Acute Care.

12 MS. CARMODY: Elizabeth Carmody, Provider
13 Billing Group.

14 MR. KERR: Jason Kerr, Provider Billing Group.

15 MR. GEHNE: Wil Gehne, Provider Billing Group

16 MS. LEONARD: Connie Leonard, Office of
17 Financial Management.

18 MS. BILLINGSLEY: April Billingsley, Provider
19 Billing Group.

20 MS. PALMER: Thank you.

21 We are going to go ahead and have two speakers
22 talk first, and then we are going to open up the line for

1 any questions that the callers may have. We also ask
2 that any callers, when you call in, please identify
3 yourself and your organization.

4 At this time, I give the phone call to Sheila
5 Lambowitz.

6 **Remarks by Sheila Lambowitz**

7 MS. LAMBOWITZ: Thank you all for participating
8 in this call.

9 Over the last year, we have gotten an
10 increasing number of questions related to the SNF
11 Consolidated Billing program and the edits that were put
12 into our claims system in 2002 and 2003. It took us a
13 year to figure out that if we were getting questions, you
14 are probably getting questions as well.

15 We thought we would take this opportunity to
16 review the SNF PPS and Consolidated Billing policies and
17 to then talk about some of the issues that have come up
18 and to see what questions you have, because we want to
19 make sure that when you get questions from providers that
20 you will be able to feel confident in responding to those
21 questions and making sure that the programs are being run
22 properly.

1 So I want to thank you again for participating.
2 I'm going to turn it over to Bill Ullman, who is going
3 to walk us through the policy provisions for Consolidated
4 Billing.

5 **SNF PPS and CB: Why Consolidated Billing Is Important**
6 **To Providers And Suppliers That Serve SNF Residents**
7 **Bill Ullman**

8 MR. ULLMAN: Thanks, Sheila. Thank you, Ann.

9 When I say thanks to Ann Palmer, I mean a
10 really heartfelt thanks to her and all the folks in her
11 shop -- not only for putting together today's call, but
12 they have been a really big help to us in putting out a
13 whole variety of educational and instructional materials
14 on the website, which we will be talking about a little
15 later. So we really appreciate that.

16 The title of today's session is Skilled Nursing
17 Facility, or SNF, Prospective Payment System, or PPS, and
18 Consolidated Billing, or CB. That is a pretty high ratio
19 of acronyms to real words, even for us, but we are going
20 to be focusing on the CB part of that, the Consolidated
21 Billing part.

22 I think that one of the few things that pretty

1 much everybody is in agreement on about Consolidated
2 Billing is that there is an awful lot of confusion about
3 it out in the world. While some of the confusion, as you
4 might expect, comes from SNFs themselves, a lot of it
5 actually comes from other entities that furnish services
6 to the SNF's residents - and that is going to be the
7 particular focus of this discussion. So we really
8 appreciate that everybody is participating on the call
9 today, not only the folks that are here in the room with
10 me but all of you out on the other end of the phone line.

11 As you may know, there is a PowerPoint
12 presentation associated with today's session which, has
13 been available on the website for a couple of days now.
14 My remarks today might not always exactly coincide with
15 the printed version of the speaker's notes that appear
16 under each slide. It is not that anything I am going to
17 say is unprintable, but it is just that I don't really
18 see the need to follow word-for-word what you already
19 have in front of you.

20 I will be keying my presentation to each of the
21 slides. So if you happen to have a copy available, you
22 are certainly welcome to pull up a chair, make yourself

1 comfortable, and follow right along.

2 That pretty much takes care of the title slide,
3 so moving on to slide 2, we come to the basic definition
4 of SNF Consolidated Billing.

5 Believe it or not, the basic concept of SNF
6 Consolidated Billing isn't really all that complicated.
7 It essentially requires the SNF to include on its Part A
8 bills most of the services that its residents receive
9 during the course of a covered Part A stay. For those
10 residents in noncovered stays, the SNF still has the
11 Medicare billing responsibility for three specific
12 services: physical, occupational, and speech-language
13 therapy.

14 That is the basic Consolidated Billing concept
15 in a nutshell. Of course, as with most concepts that
16 sound pretty simple on the surface, the devil is in the
17 details, and the details are what we are going to be
18 talking about this afternoon.

19 Moving on to slide 3, let's begin with a little
20 background on how all of this got started. In 1997, the
21 Balanced Budget Act, or BBA, created a whole new way to
22 pay for Part A SNF services, a Prospective Payment

1 System, or PPS, which makes a bundled per diem payment to
2 the SNF for the resident's Medicare-covered stay.

3 To support the PPS, this legislation also
4 created a Consolidated Billing provision, which requires
5 the SNF to include on its Part A bill the whole package
6 of services that is represented by that bundled PPS per
7 diem payment.

8 The original Consolidated Billing provision
9 made no distinction between residents in covered and
10 noncovered SNF stays. However, due to systems
11 constraints involved in achieving Year 2000, or Y2K,
12 compliance, we had to postpone implementing the so-called
13 Part B aspect of Consolidated Billing for those SNF
14 residents in noncovered stays.

15 Then, in 2000, the Benefits Improvement and
16 Protection Act, or BIPA, came along and repealed the Part
17 B aspect of Consolidated Billing altogether, except for
18 physical, occupational, and speech-language therapy. We
19 will have more about that in a little while.

20 Now on to slide 4. As I mentioned before, the
21 SNF Consolidated Billing provision affects more than just
22 SNFs themselves. Some examples of other entities that

1 serve SNF residents and, therefore, can be affected by
2 SNF Consolidated Billing include hospital outpatient
3 departments, rehab facilities, physicians and other
4 practitioners, clinics, freestanding lab and x-ray
5 companies, ambulance companies, durable medical equipment
6 suppliers, independent therapists, and others.

7 Now let's go on to slide 5. A question that we
8 get asked an awful lot is, why do we have to have
9 Consolidated Billing in the first place? I'm sure you
10 all get asked that same question, too. In fact, many of
11 you have probably asked it yourselves.

12 In order to answer that question, you really
13 have to look at how things were back in the days before
14 we had a Prospective Payment System for SNFs. Back then,
15 suppliers had the completely unrestricted ability to
16 submit bills directly to Part B for their services to an
17 SNF's Part A resident. They didn't have to deal with the
18 SNF at all.

19 From the Medicare program's perspective, that
20 approach presented some real problems. First, there was
21 the obvious potential for duplicate billing. This
22 happened when the SNF would include a particular service

1 on the Part A bill that it submitted to its FI for the
2 resident's covered stay, and the supplier would submit a
3 separate Part B bill to the carrier for that very same
4 service.

5 Because the Part A and Part B sides of our
6 claims processing systems didn't communicate too well
7 with each other back then, more often than not this
8 duplication of payment went completely undetected.

9 Going beyond the issue of duplicate billing,
10 though, this approach also caused additional financial
11 liability for the beneficiary. Billing a service to Part
12 B that could have been billed to Part A instead meant
13 that the beneficiary incurred out-of-pocket liability for
14 the applicable Part B coinsurance, as well as for any
15 unmet Part B deductible.

16 Finally, there was the issue of the SNF's
17 responsibility to provide comprehensive oversight of the
18 resident's care and treatment. Now, SNFs have always had
19 this responsibility, even before the PPS, but the pre-PPS
20 approach, which had services being furnished by an
21 assortment of outside suppliers who didn't have to work
22 through the SNF, had the effect of undercutting the SNF's

1 ability to perform this critical oversight function.

2 Now we come to slide 6. As I mentioned
3 previously, the law defines Consolidated Billing in terms
4 of services that are furnished to a, quote, unquote,
5 "resident" of a SNF. It all plays out very differently
6 depending on whether Part A is covering a particular
7 resident's stay.

8 In order to qualify for Part A coverage of the
9 SNF stay, a resident has to meet a number of
10 requirements, such as a prior qualifying hospital stay of
11 at least three consecutive days, a so-called timely
12 transfer requirement to SNF care (generally with 30 days
13 of discharge from that qualifying hospital stay) and a
14 level of care requirement, where the resident has to need
15 and receive daily skilled services that, as a practical
16 matter, require inpatient treatment in a SNF.

17 Conversely, there are any number of reasons why
18 a particular SNF resident might not qualify for Part A
19 coverage of his or her SNF stay: the lack of a prior
20 qualifying hospital stay, exhaustion of the 100 days of
21 Part A SNF benefits that are available in a benefit
22 period, or not meeting the SNF level of care requirement.

1 It is worth noting that even if a particular
2 resident doesn't qualify for comprehensive coverage under
3 the Part A SNF benefit -- the room and board and most
4 everything that goes with it -- he or she can still
5 receive coverage under Part B for individual medical and
6 other health services to the extent that there is a Part
7 B benefit that would cover them.

8 Now let's take a look at slide 7. Since the
9 Medicare status of a resident's SNF stay -- covered
10 versus noncovered -- determines the extent to which
11 Consolidated Billing applies to that resident, it is very
12 important for any outside entities that serve the
13 resident to ascertain that resident's Medicare coverage
14 status in the SNF. They can do this by contacting the
15 SNF directly or by accessing ELGA, Part A eligibility, or
16 ELGB, Part B eligibility. Those particular acronyms
17 refer to a HIPAA-compliant electronic transaction that
18 provides Medicare eligibility information.

19 Unfortunately, though, this system isn't
20 totally infallible. I'm sure that comes as a great shock
21 to all of you. For example, since SNFs use a monthly
22 billing cycle, an outside entity that serves a SNF's Part

1 A resident sometimes might submit a claim before the SNF
2 submits its own claim for the resident's Medicare-covered
3 stay. If that happens, the system won't yet show that
4 beneficiary as being a Part A SNF resident.

5 Now let's turn to slide 8 for a closer look at
6 how the Consolidated Billing provision actually works.
7 We will start with the so-called Part B aspect of
8 Consolidated Billing (for services furnished to SNF
9 residents during a noncovered stay), for the simple
10 reason that this aspect is a whole lot less involved than
11 Consolidated Billing for residents in a covered Part A
12 stay.

13 Basically, for SNF residents in noncovered
14 stays, only three services are consolidated to the SNF:
15 physical, occupational, and speech-language therapy. An
16 outside therapist who furnishes one of these services to
17 a SNF's Part B resident would do so under a so-called
18 arrangement with the SNF, in which the SNF submits a Part
19 B bill to its FI for the therapy and then pays the
20 therapist.

21 Further, whenever an institution elects to
22 limit its Medicare SNF certification to only a so-called

1 distinct part of the overall physical facility, it is
2 only that certified area that is actually considered to
3 be a SNF. This means that therapy services furnished to
4 a beneficiary who resides in the institution's non-
5 certified remainder would not be subject to Part B
6 Consolidated Billing, since that beneficiary wouldn't be
7 considered to be a resident of the Medicare "SNF" at all.

8 While we are on the subject of therapy
9 services, a word about respiratory therapy. When
10 furnished to a SNF's Part A resident, respiratory therapy
11 is included within the overall package of services for
12 which the PPS makes a bundled per diem payment for the
13 covered Part A stay. When furnished during a noncovered
14 or "Part B" SNF stay, respiratory therapy is not covered
15 at all, for the simple reason that there is no Part B
16 benefit for respiratory therapy.

17 Now let's turn to slide 9 and the main event:
18 Cconsolidated Billing for the SNF's Part A residents.
19 This aspect of Consolidated Billing places with the SNF
20 itself the Medicare billing responsibility for just about
21 all of the services that a resident receives during the
22 course of a covered Part A stay, other than those

1 services that are specifically identified as being
2 excluded from Consolidated Billing. These so-called
3 excluded services remain separately billable to Part B
4 directly by the outside entity that actually furnishes
5 them.

6 For any service that is subject to Consolidated
7 Billing, the SNF basically has two options. Option 1 is
8 for the SNF to furnish the service in-house with its own
9 resources. Option 2 is for the SNF to obtain the service
10 from an outside entity under an arrangement, and we will
11 talk more about those in a minute.

12 Since these services are already included in
13 the global PPS per diem payment that the SNF receives for
14 its resident's covered Part A stay, any additional
15 payment for them under Part B would be a duplicate
16 payment. For that reason, the Common Working File, or
17 CWF, will reject claims for services that are subject to
18 Consolidated Billing when they are submitted by any
19 entity other than the SNF itself.

20 Turning to slide 10, when a SNF chooses to
21 obtain a service that is subject to Consolidated Billing
22 from an outside entity, the SNF has to enter into a valid

1 arrangement with that entity, in which the SNF includes
2 the service on its Part A bill and the outside entity
3 agrees to look to the SNF rather than to Part B or the
4 beneficiary for its payment.

5 Medicare doesn't regulate the specific terms of
6 an arrangement, that is, how much the SNF pays its
7 supplier or how quickly, but we do require that there be
8 an arrangement between the two parties in this situation.

9 Now let's turn to slide 11. Most of the
10 Consolidated Billing discussion tends to focus on the
11 services that are excluded from this provision and that
12 remain separately billable to Part B.

13 First, though, let's take a brief look at some
14 of the services that are subject to Consolidated Billing,
15 which are included within the SNF's global per diem
16 payment for the resident's covered Part A stay: things
17 like room and board, physical, occupational, and speech-
18 language therapy, supplies, enteral and parenteral
19 nutrition, services furnished as an incident to a
20 physician or other practitioner's professional service,
21 lab and x-ray services, certain kinds of ambulance trips,
22 orthotics and most prosthetics, and most drugs and

1 biologicals. These services are subject to Consolidated
2 Billing regardless of whether they are rendered on the
3 premises of the SNF or at some other, off-site location.

4 Turning to slide 12, let's talk about the
5 exclusions from Consolidated Billing. We refer to
6 services that are not subject to Consolidated Billing as
7 excluded services. That can sometimes be a little
8 confusing, because the Medicare program normally uses the
9 term "excluded services" to refer to services that are
10 excluded altogether from Medicare coverage. In the
11 context of SNF Consolidated Billing, though, an excluded
12 service simply means that the service is excluded from
13 the Consolidated Billing requirement itself, and as a
14 result, is separately payable under Part B.

15 As I mentioned before, there is a relatively
16 short list of services that are not subject to
17 Consolidated Billing and that are separately billable to
18 the carrier or FI when furnished to a Part A SNF
19 resident.

20 This list of excluded services has evolved over
21 the years. Congress has enacted a number of statutory
22 exclusions through legislation. CMS has created some

1 additional exclusions administratively in regulations,
2 under which we can identify certain types of
3 exceptionally intensive services as being beyond the
4 general scope of SNF care. More on those a little later.

5 Now let's take a look at slide 13. This shows
6 some of the specific services that the original
7 Consolidated Billing legislation, the BBA of 1997,
8 excluded from Consolidated Billing and which, therefore,
9 are separately billable to Part B.

10 First is physician services. While the
11 professional services that a physician performs
12 personally are excluded from Consolidated Billing,
13 services furnished by someone else as an incident to the
14 physician's professional services are subject to
15 Consolidated Billing.

16 Among the other excluded types of practitioner
17 services are those of physician assistants working under
18 a physician's supervision, nurse practitioners and
19 clinical nurse specialists working in collaboration with
20 a physician, certified nurse midwives, clinical
21 psychologists, and certified registered nurse
22 anesthetists. All of these services are separately

1 billable to Part B when furnished to a SNF's Part A
2 resident.

3 In slide 14, we have some additional statutory
4 exclusions from Consolidated Billing. Also excluded are
5 dialysis services that meet the requirements for separate
6 coverage under the Part B dialysis benefit, as well as a
7 medically necessary ambulance round trip to receive the
8 dialysis services off-site. Excluded dialysis services
9 can be furnished and billed directly to Part B by the
10 outside dialysis supplier or end stage renal disease
11 provider.

12 By contrast, if the SNF chooses to furnish the
13 dialysis services itself, these services would be
14 included within its global PPS per diem for the covered
15 Part A stay and would not be separately billable to Part
16 B.

17 Similarly, erythropoietin, or EPO, and
18 Darbepoetin Alpha, or DPA, are excluded from Consolidated
19 Billing and billable to Part B whenever they meet the
20 requirements for separate coverage under the Part B EPO
21 benefit.

22 Also, hospice care that is related to the

1 resident's terminal condition is excluded from
2 Consolidated Billing, while other care that is unrelated
3 to the terminal condition remains the responsibility of
4 the SNF.

5 Next, let's take a look at slide 15, which
6 lists some of the administrative exclusions for certain
7 exceptionally intensive outpatient services. These
8 administrative exclusions apply only when the services
9 are furnished at a hospital or a critical access
10 hospital, or CAH.

11 The specific services that get excluded here
12 are the ones that we identify by Healthcare Common
13 Procedure Coding System, or HCPCS codes, within the
14 following service categories, along with any medically
15 necessary ambulance round trips to receive them: cardiac
16 catheterization; computerized axial tomography, or CAT,
17 scans; magnetic resonance imaging services, or MRIs;
18 ambulatory surgery that requires the use of an operating
19 room or comparable facilities; emergency room services;
20 radiation therapy; angiography; and certain lymphatic and
21 venous procedures.

22 These exclusions were designed specifically to

1 address services that require the intensity of the
2 hospital setting in order to be furnished safely and
3 effectively. They don't apply to services that are
4 furnished in freestanding or non-hospital settings.

5 We periodically issue updated lists of the
6 excluded HCPCS codes for these categories, which appear
7 as Major Category 1 in the annual and quarterly updates
8 for FIs. More on those updates in a little while.

9 Now let's move to slide 16 and some additional,
10 more recent statutory exclusions from Consolidated
11 Billing. Unlike the administrative exclusions that we
12 just discussed, these services are excluded from
13 Consolidated Billing regardless of the setting, hospital
14 versus freestanding, in which they are furnished. They
15 include certain chemotherapy drugs and their
16 administration, certain radioisotope services, and
17 certain customized prosthetic devices.

18 Like the administrative exclusions that we
19 discussed in the previous slide, the only services within
20 these categories that are actually excluded are the ones
21 that are specifically identified by HCPCS code. All
22 other services within these categories, the ones that are

1 not specified by HCPCS code, remain subject to
2 Consolidated Billing.

3 Moving on to slide 17, a recent amendment to
4 the law has created an additional exclusion effective
5 January 1, 2005, for certain services furnished by Rural
6 Health Clinics, or RHCs, and Federally Qualified Health
7 Centers, or FQHCs. Up until now, all RHC and FQHC
8 services have been subject to Consolidated Billing, but
9 this amendment excludes physician services furnished by
10 these entities, as well as the services of all of the
11 other types of practitioners -- physician assistants,
12 nurse practitioners, clinical nurse specialists, clinical
13 psychologists, et cetera -- that the law identifies as
14 being excluded from Consolidated Billing.

15 Now let's turn our attention to a few special
16 situations. Slide 18 deals with therapy services:
17 physical, occupational, and speech-language therapy. As
18 I indicated previously, the law is very emphatic that
19 therapy services are always subject to SNF Consolidated
20 Billing, regardless of whether the resident who receives
21 them is in a covered or noncovered stay. What is more,
22 they are subject to Consolidated Billing even when

1 performed by a type of practitioner (such as a physician)
2 whose services would otherwise be excluded from
3 Consolidated Billing.

4 Now let's take a quick look at slide 19 and
5 diagnostic tests. Some diagnostic tests are split into
6 two components: a technical component, representing the
7 test itself, and a professional component, representing
8 the physician's interpretation of the test.

9 When an outside entity performs a diagnostic
10 test for the SNF's Part A resident, that entity has to
11 look to the SNF for payment of the technical component,
12 regardless of whether the service was performed on-site
13 at the SNF or at some off-site office location. In this
14 situation, the technical component, or TC, is considered
15 a diagnostic test that is subject to Consolidated
16 Billing, while the professional component, or PC, is
17 considered a physician service that is excluded and
18 billed separately to the Part B carrier.

19 In slide 20, another little policy twist
20 involves preventive and screening services. We inherited
21 this one from the inpatient hospital bundling
22 requirement, which served as the model for SNF

1 Consolidated Billing.

2 Preventive and screening services are not
3 included in the SNF's global PPS per diem payment for a
4 covered Part A stay. That is because coverage under the
5 Part A SNF benefit is limited to those services that are
6 considered reasonable and necessary to diagnose or treat
7 a condition that has already manifested itself.

8 As a consequence, coverage of preventive
9 services (which serve to ward off the occurrence of a
10 condition altogether) or screening services (which detect
11 the presence of a condition that is still in an early,
12 asymptomatic stage) is always reimbursed under Part B and
13 never under Part A. However, since these services don't
14 appear on the list of exclusions from Consolidated
15 Billing, they are subject to Consolidated Billing when
16 furnished to a SNF's Part A residents.

17 What all of that means is that the SNF itself
18 has to bill for its Part A resident's preventive and
19 screening services, but instead of including them on its
20 Part A bill, the SNF would instead submit a separate Part
21 B claim for them to its FI.

22 Moving on to slide 21, we will now turn our

1 attention to some of the online resources that are
2 available to help in dealing with Consolidated Billing
3 issues, which include a variety of publications and
4 instructional materials.

5 One of the most significant resources involves
6 the periodic updates to the HCPCS codes that are used to
7 identify the services that are excluded from Consolidated
8 Billing. We issue separate annual updates for FIs and
9 carriers, since the CWF edits used to enforce
10 Consolidated Billing vary somewhat between the two.

11 However, in 2004, we began issuing joint FI-
12 carrier quarterly updates to the separate annual updates.
13 The annual updates are issued in a Change Request, or CR,
14 that is published on or around November 1st of each year
15 and is effective for January 1st of the following year.
16 So be on the lookout for the 2005 updates, which we
17 should be issuing shortly, to take effect in January.

18 For FIs, the 2004 annual update appears in
19 Transmittal No. 19, which is CR number 2926. This
20 contains a series of lists of excluded codes, except for
21 ambulatory surgery. For that one category, we do the
22 reverse and list the codes for services that are subject

1 to Consolidated Billing, since that makes for a much
2 shorter list for this one category than would the
3 excluded ambulatory surgery codes.

4 For carriers, the 2004 annual update appears in
5 Transmittal number B-03-068, or Change Request number
6 2858. This includes four separate carrier coding files
7 that identify when it is appropriate to submit a separate
8 Part B bill to the carrier. File number 1 lists the
9 excluded physician services. File number 2 lists the
10 excluded professional components of services, which are
11 separately billable when submitted to the carrier with a
12 26 modifier.

13 File number 3 lists ambulance codes that are
14 submitted with an "NN" modifier, which are subject to
15 Consolidated Billing. The "N" modifier refers to SNF.
16 File number 4 lists therapy services that are subject to
17 Part B Consolidated Billing for residents in noncovered
18 SNF stays.

19 Slide 22 displays the URL and web page for the
20 quarterly updates. Let's take just a moment to show you
21 how to locate and use them. This information is for the
22 use of physicians and suppliers that would submit bills

1 to carriers and DMERCs. It is not for the use of
2 providers, which submit bills to the FIs.

3 This page contains frequently asked questions
4 for SNF Consolidated Billing, as well as instructions on
5 how to use the four provider files. To locate the four
6 files, click on the year for which you would like to view
7 updates.

8 Let's take a look at the 2004 updates as an
9 example. Slide 23 displays a screen shot of the 2004 SNF
10 Consolidated Billing update page. As we discussed
11 previously, there are four coding files for the carrier
12 updates: File number 1, which lists, for a Part A stay,
13 the excluded codes for physician services; File number 2,
14 which lists, for a Part A stay, the codes for
15 professional components of services to be submitted with
16 a 26 modifier; File number 3, which lists codes for
17 ambulance trips that are included in the SNF's PPS per
18 diem payment for a Part A stay when submitted with an
19 "NN" modifier; and File number 4, which applies to Part
20 B, or noncovered stays only, which lists bundled therapy
21 services.

22 To locate codes that can be separately billed

1 to the carrier outside of Consolidated Billing, look to
2 the right of the screen to select the file you want, or
3 click on the title of that file. For example, clicking
4 on the link to File number 1, "Part A Stay - Physician
5 Services," will take you to a list of some of the codes
6 that can be billed to the carrier while the resident is
7 in a Part A SNF stay.

8 Turning to slide 24, this shows what File
9 number 1, "Part A Stay - Physician Services," looks like
10 when selected. To find a specific code, just click on
11 the binoculars symbol, type in the code, and click
12 "search" (or "find") to locate the code that you want.
13 If the code doesn't appear in the file, then you know
14 that it is included in SNF Consolidated Billing and you
15 will need to look to the SNF for payment.

16 File number 2, "Part A Stay - Professional
17 Components of Services to be Submitted with a 26
18 Modifier," provides a list of codes that represent the
19 professional component of a diagnostic service. When
20 these codes are submitted with a 26 modifier, they are
21 not subject to Consolidated Billing and they can be
22 billed to the carrier.

1 File number 3, "Part A Stay - Ambulance,"
2 provides a list of ambulance codes that are always
3 subject to Consolidated Billing when submitted with an NN
4 modifier.

5 File number 4, "Part B Stay Only - Therapy
6 Services," is a list of the only codes that are subject
7 to SNF Consolidated Billing for services provided in a
8 noncovered Part B stay. Codes not shown on this file are
9 not subject to Part B Consolidated Billing.

10 Slide 25 displays some links to additional
11 resources. The first link is the SNF PPS homepage. This
12 web page contains a number of publications and various
13 links that will help you to understand SNF Consolidated
14 Billing.

15 Currently, there are 10 Medlearn articles
16 available that provide more detail on the various
17 exclusions from Consolidated Billing. Also, the SNF
18 regulations are located in Title 42 of the Code of
19 Federal Regulations or, as we refer to it, 42 CFR.

20 Finally, before we wrap up the PowerPoint part
21 of the presentation, slide 26 includes a brief preview of
22 coming attractions. Some of our upcoming activities in

1 the Consolidated Billing area include developing a model
2 agreement that SNFs can use when making arrangements with
3 outside entities for the provision of services that are
4 subject to Consolidated Billing.

5 Also, we plan to post on our website an
6 additional Medlearn Matters article on therapy services
7 and SNF Consolidated Billing to join the series of
8 Consolidated Billing related articles that already appear
9 there.

10 Of course, we welcome suggestions from anybody
11 for additional Medlearn Matters articles, and they can be
12 submitted to us at the website shown on the slide.

13 That basically concludes the PowerPoint
14 presentation part of the session. So without further
15 ado, I'm going to turn things back to Ann Palmer.

16 MS. PALMER: Operator, would you open up the
17 phone line, please?

18 As a reminder, please state your name and your
19 organization when you give your call. Thank you.

20 THE OPERATOR: Thank you.

21 We will now begin the question-and-answer
22 session.

1 If you would like to ask a question, please
2 press star-1. Again, please press star-1 if you would
3 like to ask a question. Press star-2 if you would like
4 to withdraw.

5 **Question-and-Answer Session**

6 THE OPERATOR: Sonia McGee, you may ask your
7 question.

8 MS. MCGEE: This is Sonia McGee. I'm from
9 AdminaStar Federal. I had a question regarding the
10 physician services that are available with the 26
11 modifier. For Method 2, critical access providers, since
12 they are not able to provide claims to the FI with the 26
13 modifier, how would those come in? Those services would
14 be billed to the FI instead of the carrier with a 096X
15 revenue code.

16 MS. CARMODY: Hi, Sonia. This is Elizabeth
17 Carmody in the Institutional Billing Group. We don't
18 have anybody with us at the moment who does CAH claims.
19 So, can I get an answer and get back on the next call?

20 MS. MCGEE: That would be fine.

21 MS. CARMODY: OK.

22 MS. PALMER: Thank you. Would you get the next

1 caller on the line, please, Operator?

2 THE OPERATOR: Cathy Sullivan, you may ask your
3 question.

4 MS. SULLIVAN: Hi. It is Cathy Sullivan from
5 Rhode Island Medicare Services. I actually just have two
6 questions that come up to our people on the phone line
7 all the time.

8 Emergency room services are excluded, and I
9 just want to confirm that it is just the emergency room
10 services, that 0450 revenue code, that is excluded, not
11 any of the lab work, EKGs, or anything else that are
12 done. Because the nursing homes continue to tell the
13 providers that any time they are going to the emergency
14 room, all the services being provided at the emergency
15 room are excluded and should be billed to the contractor.

16 MR. ULLMAN: This is Bill Ullman again.
17 Basically, what gets excluded is the emergency procedure
18 itself and any services that are necessary to complete
19 that procedure. So the classic example is, we are not
20 going to say that emergency surgery is excluded and then
21 not also exclude the anesthesia that you need to do the
22 surgery.

1 So if there are things that are logically
2 necessary to complete the emergency procedure -- and that
3 would include diagnostic tests that are directly related
4 to figuring out what the emergency condition is -- they
5 also get excluded.

6 MS. SULLIVAN: So, when you say an emergency
7 procedure, is it only if there is a procedure done,
8 though? What if it is just an emergency room visit?

9 MR. ULLMAN: Right. Actually, an emergency
10 room visit as well.

11 MS. SULLIVAN: OK. So, you are saying if there
12 is an emergency room visit on the claim submitted, then
13 everything should be excluded and paid by the contractor,
14 and it shouldn't be billed to the nursing home?

15 MR. ULLMAN: The things that are clearly
16 related to the emergency, that's true.

17 MS. CARMODY: Right. And this is Elizabeth
18 Carmody from Institutional Billing. I just want to jump
19 in and say the way that we have defined that relationship
20 in the claims processing system is by the line item date
21 of service.

22 MS. SULLIVAN: OK. So, if it is all on the

1 same date of service, then it is all excluded?

2 MS CARMODY: Yes.

3 MS. SULLIVAN: Including lab work, x-rays,
4 anything that is done the same day?

5 MS. CARMODY: For the most part, yes.

6 MS. SULLIVAN: When you say, I'm sorry, "for
7 the most part" --

8 MS. CARMODY: I'm trying to think through --

9 MS. LAMBOWITZ: They had a clinic visit also.

10 MS. CARMODY: Right. I will say yes. I'm just
11 always worried about the weird case exception that we
12 might have, but, yes.

13 MS. SULLIVAN: OK. That would be the same
14 thing, then, for an ambulance trip to the hospital where,
15 if it is an emergency room, then the ambulance trip
16 should be covered?

17 MR. ULLMAN: Then the ambulance trip is also
18 separately billable. What happens there is, the
19 ambulance service is excluded from Consolidated Billing
20 because the receipt of the emergency hospital services
21 has the effect of temporarily suspending the
22 beneficiary's status as a SNF "resident" for Consolidated

1 Billing purposes. In determining whether or not
2 ambulance services are subject to Consolidated Billing,
3 we generally follow the person's status as the,
4 quote,unquote, "resident" of the SNF.

5 MS. SULLIVAN: Correct.

6 MR. ULLMAN: The receipt of these really high-
7 end outpatient hospital services has the effect of
8 temporarily suspending the person's SNF resident status.
9 So this means that not only is the emergency service
10 separately billable, but the ambulance round trip to
11 receive that service is also billable separately.

12 MS. SULLIVAN: That would include any services
13 rendered by the ambulance, including, for example, an
14 interpretation of an EKG, a tracing that they do, which
15 is allowed to be done in Rhode Island?

16 MS CARMODY: Anything that is included within
17 the scope of the Part B ambulance benefit.

18 MS. SULLIVAN: OK. So, if we are having any
19 issues with CWF suspending it, this would be something
20 where we file a problem report with CWF?

21 MS CARMODY: Yes.

22 MS. SULLIVAN: Thank you very much.

1 MS. PALMER: Thank you.

2 Go ahead, Operator.

3 THE OPERATOR: Don Facciolo, you may ask your
4 question.

5 MR. FACCIOLO: Yes, this is Don Facciolo with
6 HCS Administrators. We have three comments and
7 questions.

8 Slide 11 talks about PT, OT, and SLP services,
9 as does slide 18, and it states that the therapy services
10 are included even when performed by a physician. I would
11 like to point out that you have several exceptions to
12 that rule based on individual procedure codes. When
13 those codes are done by a therapist, they are considered
14 therapy. When they are done by a physician, they are
15 not. I think that needs to be clarified. It has caused
16 some confusion.

17 Slide 11 talks about lab and x-ray services.
18 The lab services, if they are related to ESRD, are not
19 subject to Consolidated Billing.

20 Additionally, one of the most problematic
21 issues that we have is in slide 15, and that is the
22 services that should only be done in a hospital or

1 critical access hospital. I think there is a lot of
2 confusion in the provider community. Right now there are
3 not any edits in place to control that situation. Those
4 services will be paid under SNF Consolidated Billing in
5 places other than hospital and community access hospital.

6 MR. ULLMAN: This is Bill Ullman again.

7 Addressing that last point first, again, the rationale
8 behind the exclusion of the exceptionally intensive
9 outpatient hospital services was that these are things
10 that really require the intensity of a hospital setting
11 in order to be furnished effectively and safely.

12 MR. FACCIOLO: Right, Bill. We agree with you.
13 I guess in a lot of rural areas and so on, the physicians
14 and SNFs haven't gotten that word. I think that is
15 something we really need to emphasize. I don't think
16 they ever really are going to get that word, unless those
17 claims are denied. Right now there isn't a mechanism to
18 deny those services performed in other places of service.

19 MS. LAMBOWITZ: We understand that there is a
20 problem, particularly in rural areas, where the hospitals
21 may not provide these services. The only entity
22 providing service may be a freestanding imaging facility.

1 The problem is that legislatively we do not
2 have the discretion within CMS to extend the Consolidated
3 Billing exclusion to freestanding entities. We have
4 precedents that talk about the difference between SNF and
5 hospital services, and we were able to use that to look
6 at the intensity of service and the idea that temporarily
7 the person may be a hospital patient.

8 We don't have the discretion or the authority
9 under the law to extend that to freestanding facilities.
10 That is going to take a legislative change.

11 MR. FACCIOLO: Right. While I agree with you
12 100 percent, what I'm trying to bring to your attention
13 is, you are currently paying these services when
14 performed in a freestanding facility or physician's
15 office. I think you want to stop that.

16 MS. LAMBOWITZ: Our edits are supposed to be
17 catching these, and if you think they are not, we would
18 like to talk to you offline --

19 MR. FACCIOLO: Sure.

20 MS. LAMBOWITZ: -- to find out why these are
21 going through. Because the edits are designed to
22 identify and deny these.

1 MR. ULLMAN: Actually, most of the complaints
2 that we have been getting up to now are from the reverse
3 situation, people who are trying to get these things paid
4 in the freestanding settings without success.

5 MR. FACCIOLO: Leslie, I know you and I have
6 talked about this several times when the CRs were
7 developed with the CWF edits, and it is a point that I
8 have continually raised. I know these services are paid.

9 MS. LAMBOWITZ: What we will really need -- and
10 we do want to talk to you further on this -- is some
11 specific examples that we can track and see what is
12 happening with the edits.

13 MR. FACCIOLO: The edits aren't place of
14 service specific.

15 MS. TRAZZI: You're breaking up.

16 MS. PALMER: Operator? Operator?

17 THE OPERATOR: This is Pam.

18 MS. PALMER: We are having a lot of difficulty
19 hearing. Would you be able to turn up the volume,
20 please?

21 THE OPERATOR: One moment.

22 MS. PALMER: Just, could I ask also the callers

1 to speak as loudly as they can? Thank you.

2 MR. FACCIOLO: I'm afraid to talk any louder.
3 I will feel like I'm yelling at you. Is this a little
4 better?

5 MR. ULLMAN: Yes.

6 MS. PALMER: That is a little better. We are
7 still having a little bit of trouble hearing you.

8 MR. FACCIOLO: OK. Let me go to my hand-held
9 set. I'm on a headphone.

10 [Pause.]

11 MR. FACCIOLO: How's this?

12 MS. PALMER: Much better.

13 MR. FACCIOLO: OK. The CWF edits to control
14 this situation aren't place of service-specific. They
15 are procedure code-specific, and they just look and see
16 whether or not the beneficiary is in a Part A stay.
17 There are no special edits that look for a place of
18 service hospital or critical access hospital that says
19 that those codes are only allowed to be paid in those
20 places. You don't have an edit that says, "This code in
21 an office place of service" or "This code in an
22 independent diagnostic testing facility place of

1 service," and so on. Those edits do not exist.

2 MS. TRAZZI: But from the physician side, the
3 physician services are going to pay separately anyway.

4 MR. FACCIOLO: But let's say the physicians are
5 actually performing a lot of the technical component
6 services in their office and they are billing for these
7 things, and they are being paid because there aren't any
8 place of service-specific edits in CWF.

9 MS. LAMBOWITZ: Can you give us a couple of --

10 MR. FOSIOLO: I don't have any claim examples.
11 I don't have claim examples for you. You know, I don't
12 do that, but I'm telling you how the edits work.

13 MS. LAMBOWITZ: OK. Well, we do want to
14 investigate this further, so why don't we do that and we
15 will try to also give you more information on the next
16 call?

17 MS. TRAZZI: I'm not here next week, but, I
18 mean, Don, we can take this up --

19 MR. FACCIOLO: Yes.

20 MS TRAZZI: -- separately.

21 MR. FACCIOLO: Yes, I think we need to.

22 MS. TRAZZI: OK. If you can send me an e-mail

1 with some of your -- you know, if you have any specifics.

2 MR. FACCIOLO: Yes. I can show you how the
3 edits work. The definition of the edits are very clear
4 in CWF in what they do, and none of them have place of
5 service included in them.

6 MS. TRAZZI: Yes, yes. No, I know that.

7 MR. FACCIOLO: That was the hole we were going
8 to address at a later date, but it hasn't been addressed
9 to this point.

10 MS. TRAZZI: OK.

11 MS. PALMER: OK. Thank you.

12 MR. FACCIOLO: Yes.

13 THE OPERATOR: Barbara Naugle, you may ask your
14 question, please.

15 MS. CLARK: Hi. This is actually Alicia Clark
16 with Palmetto GBA. We do the Railroad Medicare contract.
17 This is kind of a really simple question. I just really
18 want confirmation of what I am assuming.

19 If there is a lab code, for instance, that is
20 designated as "professional only," meaning there is no
21 need to put a 26 modifier, that would be excluded, I
22 would assume. Would I find that in the first file?

1 [Pause.]

2 MS. CLARK: Are you able to hear me OK?

3 MS. LAMBOWITZ: Yes. We are thinking about
4 your question.

5 MS. CLARK: Oh, I'm sorry.

6 MS. LAMBOWITZ: You want to know that if there
7 is a lab service that is 100 percent professional
8 component?

9 MS. CLARK: Right.

10 MS. TRAZZI: I don't -- you mean, like a
11 diagnostic lab service? We are talking about diagnostic
12 lab services?

13 MS. CLARK: Clinical diagnostic lab, yes,
14 ma'am.

15 MS. TRAZZI: I would assume. You would have to
16 give me some codes and I could check the files. That
17 would --

18 MS. CLARK: OK. I was just thinking for
19 providers that may get confused as to where to look,
20 because typically we look to File number 2 for those
21 professional portions of diagnostic tests that tell them
22 where to go to see if their code is on the list. But I

1 guess we have run into some -- just a little --

2 MS. TRAZZI: No. Probably the safest thing is
3 that they just check both lists. I mean, those are both
4 the payable lists, and you know, it takes about two
5 minutes per list to check --

6 MS. CLARK: True.

7 MS. TRAZZI: -- to be sure. The first list, I
8 mean, we have on there the things that are fully
9 professional services as well as just, you know, like the
10 chemo drugs that are payable, because those are things
11 that don't need a modifier. Those are on that first
12 list, too.

13 MS. CLARK: OK.

14 MS. TRAZZI: So it does contain some other
15 things that we have put on there, just because that is
16 the list that you don't need any kind of a modifier on to
17 get them paid.

18 MS. CLARK: OK.

19 MS. TRAZZI: But if you have specific codes, we
20 can check. Just offhand, I don't know of a code that is
21 a diagnostic that is fully professional.

22 MS. LAMBOWITZ: Right. Yes, I think there has

1 to be some technical component if a test is being done,
2 we would think.

3 MS. TRAZZI: I mean, it is a diagnostic lab and
4 it is a PC/TC of zero from the Physician Fee Schedule
5 that says it is a fully physician service, then, yes, it
6 will be on that first file.

7 MS. CLARK: OK. That is all I was really
8 wanting clarification on.

9 MS. TRAZZI: If it is a PC/TC zero code.

10 MS. PALMER: Thank you, Leslie and Sheila.
11 Go ahead, Operator, please.

12 THE OPERATOR: Julie Hatesohl, you may ask your
13 question, please.

14 MS. HATESOHL: Hi. This is Julie Hatesohl
15 calling from Blue Cross and Blue Shield of Kansas. We
16 have had a couple situations come up and it is kind of
17 similar to the gentleman's response earlier.

18 My understanding is -- and I go by the old
19 information regarding the major categories, the Major
20 Category 1 being services that can only be provided in a
21 critical access hospital. Then you get to a Major
22 Category 3, which is some of your chemotherapy, your

1 chemotherapy administrations.

2 Part of the problem that our providers are
3 having is understanding that the chemotherapy is for the
4 chemotherapy services only. We talked earlier about the
5 emergency room services, and I believe the surgeries are
6 the same. We generally use a guideline of going by the
7 same line item dates of service, and those services that
8 are inherent to the surgery or the ER are also excluded.

9 But when you get into chemotherapy, what my
10 hospital providers are telling me is that there are IV
11 solutions that are administered at the same time as the
12 chemotherapy, there is IV tubing and other supplies that
13 are involved with the administration of the chemotherapy
14 drug, as well as maybe some anti-emetic drugs.

15 It has become a burden on the hospital side.
16 They basically have to split their claim in half and bill
17 part of it back to the skilled nursing facility, and then
18 they can bill out just the J codes and the administration
19 codes separately. I wanted your comments on that.

20 MR. ULLMAN: This is Bill Ullman again. I
21 think the treatment of chemotherapy, as far as what gets
22 excluded and what doesn't, is really a direct function of

1 how Congress wrote that part of the law. It was very
2 specific that what they wanted to carve out was only what
3 they referred to as "high-cost, low-probability" services
4 in that category, nothing else.

5 So that, anything that is related, like anti-
6 emetics or whatever, is not part of what gets carved out.
7 It is only those specific codes and nothing else. So it
8 really does work a little differently than the ER
9 service.

10 MS. HATESOHL: OK. And then I had another
11 question or another issue that comes up. You mentioned
12 throughout your slides about noncovered Part A stays, but
13 then we also have situations where the patient doesn't
14 have any benefits. They have exhausted their 100 SNF
15 days.

16 Does Consolidated Billing apply to that? And
17 how does that work for -- basically, it is not a
18 noncovered Part A stay because they need the skilled
19 services, but they just don't have any days left or they
20 are not eligible.

21 MR. ULLMAN: Yes. Basically, in any situation
22 where Part A is not in the picture, for whatever reason

1 -- whether they didn't qualify for it initially because
2 they didn't have a three-day hospital stay, or if they
3 have just used up their Part A benefits -- then what you
4 are looking at is the Part B aspect of Consolidated
5 Billing, which applies only to the three therapies:
6 physical, occupational, and speech-language.

7 MS. HATESOHL: OK. Thank you.

8 THE OPERATOR: Brenda Bedard, you may ask your
9 question, please.

10 MS. BEDARD: Hi. This is Brenda Bedard from
11 the NHIC Medicare Part B carrier. My question is around
12 the agreement or contract between the SNF and the outside
13 entity. What we hear from most of our providers is the
14 SNF is not aware or willing to come up with a written
15 agreement with these outside entities, and, therefore,
16 they are having trouble getting reimbursed for their
17 services. Is there any advice you can give us to tell
18 these providers on what to do to come up with an
19 arrangement with the SNF's?

20 MR. ULLMAN: Well, again, this is Bill Ullman.
21 We think that this is not only a matter of what Medicare
22 requires but it is really a matter of good business

1 practice. When you do business with any facility, a SNF
2 or whomever, it is a good idea to have a written
3 agreement in place.

4 Basically, for any service that is subject to
5 Consolidated Billing that a SNF doesn't furnish itself,
6 the SNF is required by law to have a valid arrangement
7 with the outside supplier that it gets the service from.
8 That means, basically, that the SNF is the one that does
9 the Medicare billing, and then the SNF has to be willing
10 to pay the supplier from that. If they are not willing
11 to pay the supplier, then they are basically not in
12 compliance with the requirement to have an arrangement in
13 place.

14 So, I guess, you know, that if there is a
15 particularly reluctant SNF, then maybe the supplier might
16 want to check with the servicing Regional Office to try
17 and get them involved in working things out.

18 MS. BEDARD: OK. Thank you.

19 MS. LAMBOWITZ: This is Sheila Lambowitz. I
20 did want to just add a couple of things.

21 We are in the process of revising Transmittal
22 183 to provide a little more information on under-

1 arrangements and the whole issue of written contracts.
2 As Bill said, we do think that that is the safest way for
3 any supplier to proceed.

4 It is nice to know if you are going to provide
5 a service that you are going to get paid. It is sort of
6 important to most people to know how much you are going
7 to get paid. We have facilities that are claiming that
8 they are going out and providing these services without
9 any assurance of when they are going to get paid or how
10 much. As Bill said, we think this is not exactly optimal
11 business practice.

12 We also have found some situations where the
13 issue is that the SNF wants to pay less than the fee
14 schedule amount.

15 MS. BEDARD: Right.

16 MS. LAMBOWITZ: And they are willing to offer a
17 contract but the supplier doesn't like the terms. Now,
18 the supplier, if it doesn't dislike the terms enough to
19 stop providing the service, they just may try to see if
20 they can sneak their bills in through Part B and get the
21 higher payment.

22 So there is a little bit of a problem on all

1 sides, and while we are recommending, certainly, that you
2 have a written contract, when there are disputes, there
3 are situations where an agreement does not necessarily
4 have to be in writing, and you know, there are some
5 examples that we are working on now. If we have a
6 specialty physician who sees a SNF patient once, you
7 know, and is not a regular consultant to that nursing
8 facility, there may not be anything formal in writing.

9 MS. BEDARD: I think that is another issue.

10 MS. LAMBOWITZ: We have to recognize that.

11 In the same way, if we have a hospital-based
12 SNF, it may not be required for the SNF to have a written
13 agreement with the hospital lab to do the laboratory
14 work. Since it is one legal entity, you know, their
15 arrangement may not need to be contractual in the same
16 way as you would say have a contract with a therapy
17 company or a contract with a laboratory.

18 So we are working on this, and we are going to
19 try to get more guidance out.

20 MS. BEDARD: OK, good, because that is another
21 issue. I think most SNFs are under the impression that
22 an agreement is not mandatory. It is recommended but not

1 necessary.

2 MS. LAMBOWITZ: Well, what is actually required
3 is that they pay.

4 MS. BEDARD: Right.

5 MS. LAMBOWITZ: That is the point we are trying
6 to get through to everybody. Bill, do you agree?

7 MR. ULLMAN: Yes.

8 MS. BEDARD: But they must have an agreement,
9 right, or an arrangement? It's not --

10 MS. LAMBOWITZ: They have to have --

11 MS. BEDARD: They can pick and choose.

12 MS. LAMBOWITZ: -- they are responsible for
13 making the payment. I think that is the issue we are
14 really going to be stressing. We don't care whether they
15 have a 400-page agreement or they have something written
16 on a napkin, but they have to be paying for the services.
17 That is the Medicare requirement.

18 MS. BEDARD: Thank you.

19 MS. PALMER: Thank you. Go ahead.

20 THE OPERATOR: Doreen Talbott, you may ask your
21 question, please.

22 MS. HOLLY: Hi. This is Elaine Holly from Blue

1 Cross Blue Shield of Montana. You did address part of a
2 question where the SNF was paying the provider less than
3 the physician fee schedule, but what about if the SNF is
4 reimbursing the provider his billed amount which is
5 higher than Medicare's Physician Fee Schedule? Is that
6 physician required to refund the money because he is
7 being in assignment violation?

8 MR. ULLMAN: Again, this is Bill Ullman. When
9 we are talking about a situation where there is an
10 arrangement between the SNF and the outside entity, the
11 Medicare transaction is the one where Part A makes the
12 global per diem payment to the SNF. When the SNF pays
13 the outside supplier under the arrangement, that is
14 basically a private transaction between those two
15 parties.

16 So assignment isn't really part of that because
17 we are not talking about a Medicare transaction. It is
18 really up to those two parties to negotiate the rate that
19 the outside supplier gets paid.

20 MS. HOLLY: OK. Thank you.

21 MS. PALMER: Thank you.

22 THE OPERATOR: Carol Evans, you may ask your

1 question.

2 MS. EVANS: I tried to retract that.

3 THE OPERATOR: You have no question, Carol?

4 MS. EVANS: That's correct.

5 THE OPERATOR: Thank you.

6 Gerard Donovan, you may ask your question.

7 MR. DONOVAN: Hi. This is Gerard Donovan of
8 Associated Hospital Service, and my question just goes
9 back to the emergency room services.

10 One of the big issues that has been brought to
11 our attention has been emergency room services that span
12 two days. We are having a problem getting the services
13 on the second day paid. I was just wondering if there is
14 any resolution to that.

15 MR. ULLMAN: This is Bill Ullman again. My
16 understanding is that the instructions that exist on that
17 basically instruct the hospital to bill all the services
18 as of the first day, the day the person shows up with the
19 emergency condition. That way, the system doesn't have
20 any problems resulting from the services spanning the
21 midnight between the two days.

22 MR. DONOVAN: Do you know if anything has come

1 out in writing on that?

2 MS. CARMODY: We can certainly check that.
3 This is Elizabeth Carmody in Institutional Billing.

4 But I wanted to ask you a follow-up question in
5 turn. What are the services that are spanning more than
6 one day of the emergency service? Are these observation
7 services?

8 MR. DONOVAN: It might just be a situation
9 where the person comes in like quarter of 12, and by the
10 time they are out of the emergency room, it is 12:30,
11 1:00. They might have some lab tests spill over to that
12 next day. So it is really just a timing issue, more or
13 less.

14 MS. CARMODY: It is a 24-hour day, but it is a
15 date problem.

16 MR. DONOVAN: Right, exactly.

17 MS. CARMODY: I got you.

18 MS. PALMER: Thank you.

19 MR. DONOVAN: Thank you.

20 THE OPERATOR: Sonia McGee, you may ask your
21 question, please.

22 MS. MCGEE: Yes, this is Sonia McGee with

1 AdminaStar Federal again. I just would like some
2 clarification on the Consolidated Billing exclusion for
3 rural health clinics. If it is a hospital-based rural
4 health clinic, the professional or the physician services
5 of the RHC would be considered excluded. However, the
6 technical portions that would normally be billed by the
7 hospital would need to be billed back to the SNF, is that
8 correct?

9 MS. CARMODY: I think, yes. Sorry. I was
10 making arrangements to answer this at the end of your
11 question. This is Elizabeth Carmody in Institutional
12 Billing.

13 It is really going to depend on what type of
14 bill the service is coming in on.

15 MS. MCGEE: OK.

16 MS. CARMODY: If the service is coming in on an
17 RHC or FQHC type of bill, which are types of bills 71X or
18 73X, those claims are not going to be subject to
19 Consolidated Billing.

20 MS. MCGEE: OK. Services that are the
21 technical components that get billed by the hospital,
22 then those would be billed back to the SNF, correct?

1 MS. CARMODY: Yes.

2 MS. MCGEE: OK.

3 MS. PALMER: Thank you.

4 THE OPERATOR: Pat Sutland [ph], you may ask
5 your question, please.

6 MS. SUTLAND: Yes. My question was just
7 answered. It was the ER visit that extends into the
8 second calendar date.

9 MS. PALMER: Operator, can you get the next --

10 THE OPERATOR: Don Facciolo, you may ask your
11 question, please.

12 MR. FACCIOLO: Yes, this is Don Facciolo with
13 HGSA. Just following up on the comments earlier
14 regarding the chemotherapy.

15 I understand that they are supposed to fund the
16 legislation. I was just hoping that possibly CMS could
17 do an educational article in the not too distant future
18 expanding on that and fully explaining it to the provider
19 community. It seems like one of the largest volumes of
20 complaints we get and the individuals who are the most
21 adamant in their complaints are those that are providing
22 chemotherapy services that end up not to be covered.

1 Additionally, they are asking for some type of
2 a contact or way to potentially expedite the review and
3 consideration of new drugs that have not yet been
4 assigned J codes.

5 Thank you.

6 MR. ULLMAN: Thanks. This is Bill Ullman, and
7 thanks for the suggestion about the article. We will
8 look into that.

9 MS. LAMBOWITZ: And we will talk to the people
10 who do our coding and see if there is a contact to
11 expedite the review of new codes. That is something that
12 is outside of our scope, you know, in terms of
13 Consolidated Billing, but we will see if we can get a
14 contact.

15 MR. FACCIOLO: Thank you.

16 MS. PALMER: Thank you.

17 THE OPERATOR: Gail Franks, you may ask your
18 question, please.

19 MS. FRANKS: Yes, ma'am. On page 14 of the
20 PowerPoint, the last bullet where it says, "Hospice care
21 related to a beneficiary's terminal care." Is that all-
22 inclusive? Because, normally, specifically for ambulance

1 transport, if they have not yet been admitted or have
2 just recently been discharged from a hospice situation,
3 then ambulance would be able to bill it separately.

4 MR. ULLMAN: This is Bill Ullman again. I'm
5 not sure if I totally understand the scenario. Is this
6 somebody who has revoked their hospice election? Is that
7 what we are referring to?

8 MS. FRANKS: That is what we normally -- if
9 they have revoked it, then ambulance would be able to
10 bill separately.

11 MR. ULLMAN: OK. Well, I would think that in a
12 situation where they have revoked the hospice election,
13 then the hospice exclusion wouldn't come into play. You
14 basically have a situation that would be the same as any
15 other SNF resident and the normal rules regarding
16 ambulance would apply, which means that it is basically
17 bundled in any situation that the person is considered a
18 SNF resident, other than getting dialysis services off-
19 site, which are always separately billable.

20 MS. FRANKS: OK. I have one other question, if
21 you don't mind. We are currently having issues with our
22 providers correctly identifying SNF facilities versus

1 nursing home level beds. Is there going to be a way that
2 they can readily identify that?

3 MR. ULLMAN: You are referring to a situation
4 where the nursing home has a distinct part that is
5 certified as a Medicare SNF and the rest of the building
6 is non-certified?

7 MS. FRANKS: Yes, sir.

8 MR. ULLMAN: OK. Basically, it would seem that
9 they would have to have some way of distinguishing,
10 because that would really determine whether the person
11 can get Part A SNF coverage to begin with.

12 MS. CARMODY: This is Elizabeth Carmody in
13 Institutional Billing. Can you tell us what types of
14 providers are having this problem identifying this?

15 MS. FRANKS: Specifically ambulance. I mean,
16 I'm dealing with validation of the modifiers, because it
17 is a different modifier for nursing homes versus like an
18 extended care facility, or even a SNF that is inside a
19 hospital even would be a different modifier.

20 MS. PALMER: Caller, would you please state
21 your name and organization?

22 MS. FRANKS: Ma'am?

1 MS. PALMER: Would you please state your name
2 and your organization?

3 MS. FRANKS: This is Cahaba GBA in Jackson,
4 Mississippi. My name is Gail Franks.

5 MS. PALMER: Thank you.

6 MS. FRANKS: You're welcome.

7 MS. LAMBOWITZ: I think, judging from the faces
8 around here, we are going to have to research this, and
9 hopefully we will be able to get you an answer at the
10 next call.

11 MS. FRANKS: OK. Thank you.

12 MS. PALMER: Thank you, Sheila.

13 Go ahead, Operator, please.

14 THE OPERATOR: Susan Pennington, you may ask
15 your question, please.

16 MS. PENNINGTON: Hi. This is Sue Pennington
17 from Region VII. Back to a previous discussion where you
18 were talking about, you know, the SNF is responsible for
19 paying these other providers for things that are included
20 in the Consolidated Billing, if they are refusing to do
21 that either because they say, "We don't have a contract
22 with you or an arrangement with you," or whatever, what

1 is the recourse for that provider, other than like to
2 report it to Survey and Cert as a complaint?

3 I mean, how can they get their money if the SNF
4 is just saying, "No, we never had a contract with you.
5 We are not going to pay for this"?

6 MS. LAMBOWITZ: We are working on that issue,
7 and I hope we will have an answer next week.

8 MS. PENNINGTON: OK. Thank you.

9 MS. PALMER: Thank you, Sheila.

10 THE OPERATOR: Pat Zachmann, you may ask your
11 question.

12 MS. ZACHMANN: Thanks. I have a question on
13 customized devices.

14 MS. PALMER: I'm sorry. Can you speak up? We
15 can't hear you.

16 MS. ZACKMANN: OK. Can you hear me now?

17 MS. PALMER: Yes.

18 MS. ZACKMANN: Better? OK.

19 I have a question on customized devices. When
20 they are ordered while the patient is an inpatient in the
21 acute hospital but delivered after the patient is already
22 in the SNF, and also -- the other scenario from the same

1 provider -- they are at home when the device is ordered
2 but in the SNF already once it is delivered. Who is
3 responsible for doing the billing for both of those
4 situations?

5 MR. ULLMAN: This is Bill Ullman again. My
6 understanding of the way coverage works for those kinds
7 of things is that coverage attaches to the item at the
8 point where it is, quote, unquote, "delivered for use" by
9 the beneficiary. So if it is actually delivered for use
10 when they are in the SNF, then the SNF rules would apply.
11 If it is one of the excluded codes for a customized
12 prosthetic device, then it is separately billable under
13 Part B.

14 MS. ZACHMANN: OK. So there wouldn't be a
15 different answer if that patient was in the hospital or
16 if they were in fact at home when the device was actually
17 ordered?

18 MR. ULLMAN: I'm getting some discussion from
19 the other end of the table here, so I think we might want
20 to discuss this one a little further before we make a
21 definitive answer.

22 MS. ZACHMANN: OK.

1 MS. PALMER: Caller, could you state your name
2 and organization, please?

3 MS. ZACHMANN: I'm sorry. My name is Pat
4 Zachmann, and I'm from United Government Services.

5 MS. PALMER: Thank you.

6 Can we have the next caller, please?

7 THE OPERATOR: At this time, Ms. Palmer, we
8 have no more questions.

9 MS. PALMER: OK, then. Thank you.

10 We are going to be having our second conference
11 call next week, on Thursday, October the 14th, at 2:30
12 Eastern time. The call in phone number will be 1-888-
13 455-9641.

14 Thank you very much for your participation.

15 MS. LAMBOWITZ: Excuse me. Before you leave --
16 this is Sheila Lambowitz -- next week we are going to try
17 to have a brief discussion on overpayments and the
18 activities we are taking to recoup money when we have
19 identified both supplier and SNF bills during the same
20 time period. So this may be of interest to staff in your
21 overpayment departments.

22 Sorry, and thank you. I guess I forgot to

1 mention that to Ann, but I just wanted to let you know
2 before we ended the call.

3 Anyway, thank you very much.

4 MS. PALMER: Thank you.

5 [Whereupon, the conference call was concluded.]

6 + + +