SUBJECT: Chapter 4, “Benefits and Beneficiary Protections”

I. SUMMARY OF CHANGES: The CMS Final Rule, 4085-F was published in the Federal Register (75) on April 15, 2010. Based on the content of this Final Rule, CMS issued, through the HPMS system, on April 16, 2010, a memo, “Part C benefits policy and operations guidance for Contract Year 2011,” providing guidance to the Medicare Advantage Organizations. This manual update mainly incorporates these regulatory and HPMS guidances into the manual chapter. Other recent changes, such as Call Letter guidance on clinical trials, or improved crosswalk guidance were also added.

NEW / REVISED MATERIAL = EFFECTIVE DATE: January 1, 2011
IMPLEMENTATION DATE: December 3, 2010

II. CHANGES IN MANUAL INSTRUCTIONS: (N/A if manual not updated.)
(R = REVISED, N = NEW, D = DELETED) – (Only One Per Row.)

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III. **FUNDING:** No additional funding is currently provided by CMS; contractor activities are to be carried out within their own FY 2010 and/or future operating budgets determined by the organizations.

IV. **ATTACHMENTS:**

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*Unless otherwise specified, the effective date is the date of service.*
10.2 - Basic Rule
(Rev. .94, Issued: 12-03-10, Effective 01-01-11, Implementation: 12-03-10)

An MA Organization (MAO) offering an MA plan must provide enrollees in that plan with all Original Medicare-covered services except in the four circumstances described in the next paragraph. The MAO must provide Part A and Part B services, if the enrollee is
entitled to benefits under both parts, and Part B services if the enrollee is a grandfathered Part B enrollee. The MAO fulfills its obligation of providing Original Medicare benefits by furnishing the benefits directly, through arrangements, or by paying on behalf of enrollees for the benefits.

The following four circumstances are exceptions to the rule that MAOs must cover the costs of Original Medicare benefits:

- **Hospice:** Original Medicare (rather than the MAO) will pay the hospice for the services received by an enrollee who has elected hospice while enrolled in the plan. However, the enrollee continues to be covered by the plan for care that is unrelated to the terminal condition for which the member elected the hospice.

- **Inpatient hospital stay during which enrollment begins:** For the types of hospitals mentioned at 42 CFR 422.318(a), the MAO does not cover an inpatient hospital stay if enrollment begins during that inpatient hospital stay;

- **Inpatient hospital stay during which enrollment ends:** For the types of hospitals mentioned at 42 CFR 422.318(a), the MAO must continue to cover an inpatient hospital stay of a non-plan enrollee if the individual was an enrollee at the beginning of the inpatient hospital stay (note that incurred non-inpatient services are paid by Original Medicare or the new MAO the enrollee joined); and

- **Clinical trials:** Original Medicare pays for the costs of routine services provided to an MA enrollee who joins a clinical trial. MA plans pay the enrollee the difference between fee-for-service cost-sharing incurred for clinical trial items and services and the MA plan’s in-network cost-sharing for the same category of items and services.

  For further information on clinical trials in MA plans see section 10.25 of this chapter.

The following requirements also apply with respect to the rule that MAOs must cover the costs of Original Medicare benefits:

- **MA plans must** provide or pay for medically necessary covered items and services;

- **Cost-sharing imposed for Original Medicare benefits is subject to the restrictions in section 50.1, and annual guidance by CMS.** For services not subject to restrictions under section 50.1, MA plans may impose cost-sharing for a particular item or service that is above or below the Original Medicare cost-sharing for that service, provided the overall cost-sharing under the plan is actuarially equivalent to that under Original Medicare and the plan cost-sharing structure does not discriminate against sicker beneficiaries as specified in section 30.2; and
• **MA plans are not required to provide MA enrollees the same access to providers as is provided under Original Medicare (Refer to accessibility rules for MA plans in section 110 of this chapter).**

In addition to providing Original Medicare benefits, to the extent applicable, the MAO also furnishes, arranges, or pays for supplemental benefits and prescription drug benefits to the extent they are covered under the plan.

CMS reviews and approves an MAO’s coverage of benefits by ensuring compliance with requirements described in this manual, including this chapter, Chapter 7, “Payments to Medicare+Choice Organizations” Chapter 8, “Payments to Medicare Advantage Organizations,” and other CMS instructions, such as the guidance contained in the annual Call Letter.

### 10.3 - Types of Benefits
** *(Rev. 94, Issued: 12-03-10, Effective 01-01-11, Implementation: 12-03-10)*

If an MAO wishes to offer an item or service as a benefit under an MA plan, then the MAO must first properly classify the potential-benefit type of the item or service as basic (Original Medicare), mandatory supplemental, optional supplemental, or Part D prescription drug. To properly classify the potential-benefit type of an item or service three questions must be asked:

- Is the item or service covered by Original Medicare under Part A or Part B?
- Does the MA plan intend to require that all enrollees purchase the item or service?
- Is the item a Part D prescription drug?

The responses to these three questions are used to establish the type and benefit status of the item or service as follows:

**Basic benefits:** If the item or service is covered by Original Medicare under Part A or Part B, including Part B prescription drugs, then it must be offered and identified in plan bids as a basic benefit. Basic benefits, also called Original Medicare benefits, are discussed in section 10.4.

**Part D prescription drug benefits:** If the item is neither covered under Part A nor Part B under Original Medicare, and is not covered as part of a bundled home infusion service under a supplemental Part C benefit, but is covered under Part D, then the item must be offered and identified in plan bids as a prescription drug Part D benefit. Prescription drug Part D benefits are discussed and described at 42 CFR 423 and in Chapter 5 of the Prescription Drug Benefit Manual. Section 10.5 below discusses which plan types must, may, or may not offer prescription drug Part D benefits.
Supplemental benefits: If the item or service is not covered under Parts A, B or Part D, and if the item or service also meets the criteria described in section 30.1 of this chapter, then the item or service may be offered as a supplemental benefit. Supplemental benefits are discussed in sections 30 and 40 below.

Supplemental benefits are further classified as either mandatory or optional:

- **Mandatory supplemental benefits** are benefits not covered under Part A, Part B or Part D which are covered by the MA plan for every person that has enrolled in the MA plan. Mandatory supplemental benefits are paid for either in full, directly by, or on behalf of, MA enrollees by premiums and cost-sharing, or through the application of rebate dollars. An MA MSA plan may not provide mandatory supplemental benefits.

- **Optional supplemental benefits** are similar to mandatory supplemental benefits in that they are not covered under Part A, Part B, or Part D. Optional supplemental benefits are paid for directly by the enrollee or on behalf of the enrollee. However, MAOs may offer their enrollees a group of services as one optional supplemental benefit, offer optional supplemental services individually, or offer a combination of group and individual optional supplemental services. Each plan enrollee chooses whether to elect and pay for any particular optional supplemental benefit as offered under the plan.

Optional supplemental benefits must be offered uniformly to all plan enrollees independent of health status. Rebate dollars may not be applied toward optional supplemental benefits. An MA plan may not offer as an optional supplemental benefit reduced cost-sharing for Original Medicare benefits (42 CFR 422.102). An MA plan may not list a dual eligible’s State Medicaid wraparound benefits anywhere in its Plan Benefit Package (PBP), including the optional supplemental benefit section.

MA MSA plans are permitted to offer optional supplemental benefits, provided that the MSA plan does not offer an optional supplemental benefit that covers expenses that count toward the annual MSA deductible.

Optional supplemental benefits must be offered: (1) at the beginning of the contract year to all Medicare beneficiaries enrolled in the plan, and (2) at the time of initial enrollment to new enrollees who enroll during the contract year. The MA plan may then:

- Continuously offer each optional supplemental benefit uniformly to all enrollees for the remainder of the contract year; or

- Choose to place a time limit of at least 30 consecutive days starting from the enrollee effective date during which a new enrollee can select any particular optional supplemental benefit offered by the MA plan. After the
enrollee’s 30-day selection period ends, the optional benefits may be closed to that enrollee for the rest of that contract year during which the beneficiary remains continuously enrolled.

Although MAOs may limit the availability of optional supplemental benefits to current enrollees as described above, enrollees may voluntarily drop or discontinue optional supplemental benefits at any time during the contract year upon proper advance notice to the MAO. An enrollee who drops an optional supplemental benefit through proper advance notice as determined by the MAO—typically 30 days—to the MAO:

- Need not pay further monthly premiums for the optional supplemental benefit; and
- If s/he paid a complete annual premium for the optional supplemental benefit, is entitled to a pro-rated refund of unpaid premium for the remaining portion of the year.

Chapter 2 of this manual, “Enrollment and Disenrollment,” located at http://www.cms.hhs.gov/Manuals/IOM/, Publication 100-16), provides the requirements for an involuntary disenrollment of an enrollee from an MAO when that enrollee fails to make timely payments of premium for optional supplemental benefits.

10.5 - Part D Rules for MA Plans
(Rev. 94, Issued: 12-03-10, Effective 01-01-11, Implementation: 12-03-10)

As provided in 42 CFR 422.4(c), an MAO cannot offer an MA coordinated care plan in an area unless that plan or another plan offered by the MAO in that same service area includes Part D prescription drug coverage. Part D prescription drug coverage is defined at 42 CFR 423.100 and in section 20.1 of Chapter 5 of the Prescription Drug Benefit Manual. This rule requiring that at least one MA plan be offered in an area with Part D coverage applies only to coordinated care plans. For more information about this rule, refer to section 20.4.4 of Chapter 5 of the Prescription Drug Benefit Manual.

Regardless of whether an MAO offers a coordinated care plan in the area with Part D benefits, all Special Needs plans (SNPs) are required to include Part D prescription drug coverage (see the definition of SNPs in 42 CFR 422.2).

The guidance provided in this section only applies to the provision of Part D prescription drug benefits. For guidance governing OTC (Over-the-Counter) drug benefits, see section 40 of this chapter.
Table I: Part D Prescription Drug Coverage by Plan Type

<table>
<thead>
<tr>
<th>Plan Type</th>
<th>Regional or Local MA Plan?</th>
<th>Must offer Part D?</th>
<th>Can an enrollee elect a PDP?</th>
</tr>
</thead>
<tbody>
<tr>
<td>MA Coordinated Care Plan (CCP)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>HMO, Point of Service (HMO-POS), Provider Sponsored Organization (PSO)</td>
<td>Local</td>
<td>Yes, unless another non-SNP MA plan offered by the same organization in the same service area includes required prescription drug coverage under Part D (42 CFR 422.104(f)(3)). See footnote 1 for details.</td>
<td>No</td>
</tr>
<tr>
<td>PPO</td>
<td>Either</td>
<td>Yes, unless another non-SNP MA plan offered by the same organization in the same service area includes required prescription drug coverage under Part D (42 CFR 422.104(f)(3)). See footnote 1 for details.</td>
<td>No</td>
</tr>
<tr>
<td>Special Needs Plan (SNP)</td>
<td>Either</td>
<td>Yes, required</td>
<td>No</td>
</tr>
<tr>
<td>Private Fee-for-Service (PFFS) plan</td>
<td>Local</td>
<td>No</td>
<td>Yes, provided the PFFS plan does not offer Part D coverage.</td>
</tr>
<tr>
<td>MA Medical Savings Account (MSA) Plan</td>
<td>Local</td>
<td>Not permitted</td>
<td>Yes</td>
</tr>
<tr>
<td>Sec. 1876 Cost Plans</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cost plan offering qualified Part D prescription drug coverage</td>
<td>NA</td>
<td>No, but Part D coverage can be offered as an optional supplemental benefit</td>
<td>Yes</td>
</tr>
<tr>
<td>Cost plan offering non-qualified prescription drug coverage</td>
<td>NA</td>
<td>No. The cost plan cannot offer both Part D coverage and non-qualified prescription drug coverage.</td>
<td>Yes</td>
</tr>
<tr>
<td>Sec. 1833 HCPP (Health Care Pre-payment Plan)</td>
<td>NA</td>
<td>No</td>
<td>Yes</td>
</tr>
<tr>
<td>PACE Programs (Program for the All inclusive Care of the Elderly)</td>
<td>NA</td>
<td>Yes²</td>
<td>No</td>
</tr>
</tbody>
</table>
Notes to Table I:


2. PACE Providers offering PACE Programs, as defined in section 1894 of the Act generally have elected to provide Part D coverage in order to receive payment for the prescription drug coverage that they are statutorily required to provide.

### 10.6 – Anti-Discrimination Requirements
(Rev. 92, Issued: 12-18-09; Effective/Implementation Date: 12-18-09)

An MA plan may not deny, limit, or condition enrollment to individuals eligible to enroll in an MA plan offered by the organization on the basis of any factor that is related to health status, including, but not limited to the following:

- Claims experience;
- Receipt of health care;
- Medical history and medical condition including physical and mental illness;
- Genetic information;
- Evidence of insurability, including conditions arising out of acts of domestic violence; and
- Disability.

An MAO is also required to comply with the provisions of the Civil Rights Act, Age Discrimination Act, Rehabilitation Act of 1973, Americans with Disabilities Act, and the Genetic Information Nondiscrimination Act of 2008.

An MAO must ensure that its MA plans have procedures in place to ensure that members are not discriminated against in the delivery of health care services, consistent with the benefits covered in their policy, based on race, ethnicity, national origin, religion, gender, age, mental or physical disability, sexual orientation, genetic information, or source of payment.

There are three situations where enrollment may be denied based on a medical condition:

- Denial of enrollment in a SNP to a person who does not fulfill the eligibility criteria for enrollment in the SNP;
• Under the circumstances mentioned in section 20.2 of Chapter 2 of this manual, “Enrollment and Disenrollment” located at http://www.cms.hhs.gov/Manuals/IOM/, Publication 100-16, a person with end-stage renal disease (ESRD) may be denied enrollment; and

Under the limited circumstances mentioned in section 20.7 of Chapter 2 of this manual, “Enrollment and Disenrollment” located at http://www.cms.hhs.gov/Manuals/IOM/, Publication 100-16, a person who has elected hospice may be denied enrollment

10.9 - Benefit Requirements
(Rev. 94, Issued: 12-03-10, Effective 01-01-11, Implementation: 12-03-10)

All benefits offered by any MA plan, independent of plan type, must:

• Be priced in the bid; the plan incurred bid-priced cost should not be solely administrative;

• Fulfill requirements in section 30.1 and 30.2, such as anti-steerage; and

• Be specified in the appropriate marketing vehicles as indicated in the Medicare Marketing Guidelines located at http://www.cms.hhs.gov/Manuals/Downloads/mc86c03.pdf.

All plans, independent of plan type:

• Must offer basic benefits as described in section 10.3;

• May only offer supplemental benefits that are directly health-related, that is, health care services or items whose primary purpose is to prevent, cure, or diminish actual or future illness or injury (See section 30.1); and

• Must provide in a timely manner a written advance coverage determination to enrollees and non-contract or deemed providers who request this information. A written advance coverage determination is a determination by the plan prior to a provider furnishing a service confirming whether that service is both medically necessary and a plan-covered service and in consequence will be paid for by the MA plan (see 42 CFR 422.566). All MA plans should provide in their member materials clear explanations of the process for requesting a written advance coverage determination

Local PPO, RPPO, PFFS, and MSA plans may not establish prior notification rules under which an enrollee is charged lower cost-sharing when either the enrollee or the provider notifies the plan before a service is furnished (42 CFR 422.4(a)(1)(v), (a)(2), and (a)(3)).

10.10 - Uniformity
The following rules apply to any MA plan, independent of plan type:

- An MAO offering an MA plan must offer all plan benefits uniformly to all enrollees residing in the service area of the plan;

- An MAO offering an MA plan must offer it at a uniform premium, with uniform benefits and cost-sharing throughout the plan’s service area or segment of service area when such segments have been approved, to all Medicare beneficiaries with Parts A and B of Medicare (See section 20 of Chapter 1 of this manual, “General Provisions,” for the definition of segment);

- The uniform premium requirement prohibits plans from offering nominal discounts to those enrollees electing to pay premiums electronically.

- All plans must offer to, but may not require of, their enrollees the option of:
  - Having their premiums deducted from their Social Security check or benefit;
  - Having their premiums paid by an electronic transfer mechanism (such as automatic charges of an account at a financial institution or a credit or debit card account); and
  - Paying their premium by check.

- Although an MAO plan may generally “tier” its medical benefits for cost-sharing purposes for the same service based on provider (note that the exception is post-stabilization services, for which the co-payment must be the same or lower for non-plan providers as for plan providers), all beneficiaries must be charged the same amount for the same service with the same provider. However, tiered cost-sharing of medical benefits may not be based on the provider group an enrollee selects within an MA plan. For example, if an MA plan’s provider network is made up of two or more physician groups, an MA plan may not require different cost-sharing based on the physician group the member selects upon enrollment. Basing a plan’s cost-sharing on the physician group a member selects has the effect of creating multiple MA plans within one MA plan, and therefore conflicts with the uniformity of premium and cost-sharing requirement (See 42 CFR 422.100(d)(2)). Limited tiering of hospital benefits will be allowed if the cost-sharing tiers of those medical benefits are transparent and accessible to all of the plan enrollees. Any tiering of medical benefits should be used on a limited basis and in a manner that fully discloses tiered cost-sharing amounts to enrollees.

10.11 - Caps on Enrollee Financial Responsibility
Although MAOs have certain rights of collections, in many instances the enrollee is “held harmless,” that is, the enrollee is protected by a limit on his/her financial responsibility:

1) **Limitations on Enrollee Liability**: CMS considers a contracted plan provider an agent of the MAO offering the plan. Consequently, the services and referrals s/he gives are considered plan-approved unless notice is provided that the services will not be covered. An enrollee who receives a service or item from a contracted plan provider or a provider referred by a contracted plan provider is therefore held harmless and need not pay more than the plan-allowed cost-sharing (e.g., coinsurance, copays and deductibles). The enrollee is held harmless independent of whether:

- The service is otherwise plan covered;
- The enrollee was advised of the need for a referral; and
- The referral was properly done.

Also note that the MAO cannot retroactively overturn the decision by a contracted provider to provide the service or item or refer the enrollee to another provider.

2) **No balance billing**: As indicated in Section 10.21, an enrollee should only pay non-contracted providers the plan-allowed cost-sharing. The MAO, not the enrollee, is obligated to pay allowed balance billing. Furthermore, if an enrollee inadvertently paid balance billing, the MAO must refund the balance billing amount to the enrollee.

3) **No reimbursement relationship**: A plan may not require a beneficiary to pay a contracted provider and then receive reimbursement.

4) **Provider-enrollee relationships**: Providers are frequently called upon to give advice, as an enrollee may need services and procedures that are not provided or covered by the plan. A provider who refers a patient to a provider for a non-covered service must ensure that the enrollee is aware of his or her obligation to pay in full for such non-covered services. Similarly, a network provider who is providing a non-covered service (for example, if the service is not part of the plan benefit package) should also clearly advise the enrollee prior to service of the enrollee’s responsibility to pay the full cost of the service. For the requirements for issuance of notices of non-coverage see Chapter 13 of this manual located at [http://www.cms.hhs.gov/manuals/downloads/mc86c13.pdf](http://www.cms.hhs.gov/manuals/downloads/mc86c13.pdf).

**Missed Appointment Charges**: MAOs may charge "administrative fees" to enrollees for missed appointments with contracting providers and for not paying a copay at the time of
service with a contracting provider. Under the MA program such charges are only allowable if the charge is priced in the bid and documentation submitted with the bid clearly shows these charges are priced in the bid. Furthermore, these additional charges must be clearly outlined in the notes section of the PBP and be included in the Evidence of Coverage.

If the MAO itself does not charge an administrative fee for missed appointments then any individual provider—whether or not that provider contracts with the plan—may still charge a fee for missed appointments, provided such fees apply uniformly and at the same amount to all Medicare and non-Medicare patients.

10.12 - Multiple Plan Offerings and Benefit Caps

(Rev. 94, Issued: 12-03-10, Effective 01-01-11, Implementation: 12-03-10)

An MAO may offer more than one MA plan in the same service area. However, each plan and its benefit package is subject to the conditions and limitations that are established for the MA program. Financial caps for a supplemental benefit can only be imposed at the MA plan level. For example, if an MAO offers two plans in the same service area, then an enrollee who has exhausted the supplemental benefit of one plan is entitled to the full benefit of the other plan if the enrollee enrolls in that plan (and purchases that supplemental benefit, if the benefit is optional). This rule does not preclude MAOs from providing benefits with periodic caps such as monthly or quarterly caps.

10.13 - Complementary Benefits

(Rev. 94, Issued: 12-03-10, Effective 01-01-11, Implementation: 12-03-10)

Plans may offer their enrollees, through associations, employers, or State Medicaid agencies, the right to purchase complementary benefits—that is, benefits that are in addition to the benefits that are part of the MA plan (refer to 42 CFR 422.106(a)(2)). These complementary benefits are not regulated by CMS, but, the MAO must comply with all state regulations governing such benefits. See section 130.1 of this chapter for further guidance on complementary benefits.

10.15 - Drugs that are Covered Under Part B Original Medicare

(Rev. 94, Issued: 12-03-10, Effective 01-01-11, Implementation: 12-03-10)

For this subsection, the term “drug” means “drug or biological.” Drugs that are covered under Medicare Part B are governed by the Original Medicare regulations and local coverage decisions. For more coverage details, see the Medicare Benefits Policy Manual Publication 100-02, Chapter 15, Section 50 “Drugs and Biologicals” and the Medicare Claims Processing Manual, Publication 100-04, Chapter 17, and sections of the Manual referenced therein.
The following broad categories of drugs may be covered under Medicare Part B—subject to coverage requirements as well as regulatory and statutory limitations. Please note, that these examples are illustrative and not a comprehensive list.

- Injectable drugs that have been determined by Medicare Administrative Contractors (MACs) to be “not usually self-administered” and that are administered incident to physician services. For further information, see the Medicare Policy Benefits Manual Publication 100-02, Chapter 15, Section 50.2 and 50.3.

- Drugs that the MA enrollee takes through durable medical equipment (such as nebulizers) that were authorized by the enrollee’s MA plan;

- Drugs covered under the statute, including but not limited to:
  
  o Certain vaccines (pneumococcal, hepatitis B (high or intermediate risk only) influenza, and vaccines directly related to the treatment of an injury or direct exposure to a disease or condition). For further details, see section 50.4.4.2 of Chapter 15 of the Medicare Benefit Policy Manual: http://www.cms.hhs.gov/manuals/Downloads/bp102c15.pdf.
  
  o Certain oral anti-cancer drugs and anti-nausea drugs;
  
  o Hemophilia Clotting factors;
  
  o Immunosuppressive drugs;
  
  o Some antigens;
  
  o Intravenous immune globulin administered in the home for the treatment of primary immune deficiency;
  
  o Injectable drugs used for the treatment of osteoporosis in limited situations; and
  
  o Certain drugs, including erythropoietin, administered during the treatment of end stage renal disease.

Effective August 1, 2002, if an MA enrollee wishes to receive a “not usually self-administered” drug in a physician’s office, then the MAO must cover the drug and the service of administering the drug. MAOs may not determine whether it was reasonable and necessary for the patient to choose to have his or her drug administered incident to physician services. MAOs can continue to make determinations concerning the appropriateness of a drug to treat a patient’s condition and the appropriateness of the intravenous or injection form, as opposed to the oral form of the drug.
Injectable drugs that the applicable MAC has determined are not usually self-administered, but that members purchase at a pharmacy and administer at home, may only be offered by MAOs as a Part D benefit, and cannot be offered as a Part C supplemental benefit. However, MA enrollees always have the option of receiving the Medicare-covered benefit, i.e., administration of the covered drug, in a physician’s office from the physician’s stock of drugs.

Some drugs are covered under either Part B or Part D depending on the circumstances. For clarification on coverage under Part B versus Part D, see Appendix C of Chapter 6 of the Part D Prescription Drug Benefit Manual located at: http://www.cms.hhs.gov/PrescriptionDrugCovContra/downloads/R2PDBv2.pdf. It is critical to understand when a drug is covered under Part B or Part D in order to ensure that Part C and Part D bids properly reflect appropriate coverage under either Part B or Part D.

10.17 - Waiting Periods - Exclusions That Are Not Present in Original Medicare
(Rev. 94, Issued: 12-03-10, Effective 01-01-11, Implementation: 12-03-10)

All beneficiaries must be provided all medically necessary benefits covered under the plan in which they enroll (including optional supplemental benefits) at the time of their initial enrollment. Waiting periods or exclusions from coverage due to pre-existing conditions are not permitted.

10.18 - Screening Mammography, Influenza Vaccine, and Pneumococcal Vaccine
(Rev. 94, Issued: 12-03-10, Effective 01-01-11, Implementation: 12-03-10)

Enrollees of an MAO may directly access (through self-referral to any plan participating provider) in-network screening mammography and influenza vaccine. The MAO may not impose any cost-sharing for in-network influenza and pneumococcal vaccines.

MAOs may not charge cost-sharing for facility fees, professional services, or physician office visits when the only service(s) furnished is in-network influenza or pneumococcal vaccine. However, if during the furnishing of the influenza or pneumococcal vaccine, additional non-preventive services are furnished, then the plan’s cost-sharing standards apply.

See section 10.24 regarding cost-sharing for other preventive services.

10.22 – Balance Billing
(Rev. 94, Issued: 12-03-10, Effective 01-01-11, Implementation: 12-03-10)

The guidance in this section applies to HMOs (Health Maintenance Organizations), PPOs (Preferred Provider Organizations), and RPPOs (Regional PPOs). An important
protection for beneficiaries when they obtain plan-covered services in an HMO, PPO, or RPPO, is that they do not pay more than plan-allowed cost-sharing. In situations where providers ordinarily are permitted to balance bill, they must obtain this balance billing from the MAO.

Note: Under Original Medicare rules a participating provider is a provider that signs an agreement with Medicare to always accept assignment. The MACs post lists of participating providers. Participating providers may never balance bill because they have agreed to always accept the Medicare allowed amount as payment in full. A non-participating provider may accept assignment on a case-by-case basis and indicates this by checking affirmatively field 27 on the CMS 1500 claims form; in such a case, no balance billing is permitted.

The rules governing balance billing as well as the rules governing the MA payment of non-contracting and non-participating providers are listed below by type of provider.

- **Contracted provider.** There is no balance billing paid by either the plan or the enrollee;

- **Non-contracting “participating provider”.** There is no balance billing paid by either the plan or the enrollee;

- **Non-contracting, non-participating provider.** The MAO owes the non-contracting non-participating (non-par) provider the difference between the member’s cost-sharing the provider’s bill. The enrollee, only pays plan-allowed cost-sharing, which equals:
  - The copay amount, if the MAO uses a copay method for its cost-sharing;
  - The coinsurance percentage multiplied by the total provider bill, if the MAO uses a coinsurance method for its cost-sharing. Note, that the total provider bill may include permitted balance billing.

- **Non-contracting, non-participating DME supplier.** The MAO owes the non-contracting non-participating (non-par) DME supplier the difference between the member’s cost-sharing and the DME supplier’s bill; the enrollee only pays plan-allowed cost-sharing which equals:
  - The copay amount, if the MAO uses a copay method for its cost-sharing;
  - The coinsurance percentage multiplied by the total provider bill, if the MAO uses a coinsurance method for its cost-sharing. Note, that the total provider bill may include permitted balance billing.
10.23 – Skilled Nursing Facility (SNF) Coverage  
(Rev. 94, Issued: 12-03-10, Effective 01-01-11, Implementation: 12-03-10)  
Prior to termination of SNF services, the provider must deliver a valid written notice to the enrollee of the MAO’s decision to terminate covered services no later than two days before the proposed end of the services (42 CFR 422.624(b)). The MAO is financially liable for continued services until two days after the enrollee receives valid notice. If the enrollee’s services are expected to be fewer than two days in duration, the provider should notify the enrollee at the time of admission to the provider.

10.24 – In Network Preventive Services  
(Rev. 94, Issued: 12-03-10, Effective 01-01-11, Implementation: 12-03-10)  
In addition to in-network pneumococcal and influenza vaccines which MAOs must provide at zero cost-sharing (see section 10.18), CMS encourages MAOs to offer all other Medicare preventive services at zero cost-sharing. MAOs that have attested that they will provide all Medicare-covered preventive services at zero cost-sharing may not charge cost-sharing for facility fees, professional services, or physician office visits if the only service(s) provided are preventive. However, if during provision of the preventive service, additional non-preventive services are furnished, then the plan’s cost-sharing standards apply.

The following CMS publications provide valuable information for plans:

- Your Medicare Benefits, [http://www.medicare.gov/Publications/Pubs/pdf/10116.pdf](http://www.medicare.gov/Publications/Pubs/pdf/10116.pdf), which contains a list of Medicare covered preventive services furnished by Original Medicare. As noted in the publication, the preventive status of certain services is dependent on referrals. For example, as explained in these publications, EKG screening is covered as a preventive service only when referral is made as a result of the one-time “Welcome to Medicare” physical exam.


In addition, the Affordable Care Act of 2010 established a new Medicare covered preventive service, the “personalized prevention plan service.” Information about this benefit will be published in 2010 at [www.cms.gov](http://www.cms.gov).

10.25 – Clinical Trials  
(Rev. 94, Issued: 12-03-10, Effective 01-01-11, Implementation: 12-03-10)  
Original Medicare pays for the costs of routine services provided to an MA enrollee who joins a clinical trial. MA plans pay the enrollee the difference between fee-for-service cost-sharing incurred for clinical trial items and services and the MA plan’s in-network cost-sharing for the same category of items and services. The MAO owes this difference even if the member has not yet paid the
clinical trial provider. Additionally, the portion of clinical trial cost-sharing that is not otherwise reimbursed by the MA plan must also be included in the out-of-pocket maximum calculation.

Since the items and services of any clinical trial are covered by Medicare, MAOs must also cover them, and consequently, this cost-sharing reduction requirement applies to all clinical trials. MAOs cannot choose the clinical trials or clinical trial items and services to which this policy applies.

To be eligible for reimbursement, beneficiaries (or providers acting on their behalf) must notify their plan that they have received clinical trial services and provide documentation of the cost-sharing incurred, such as a Medicare Summary Notice (MSN). MAOs are also permitted to seek MA member FFS cost-sharing information directly from clinical trial providers.

MA plan enrollees are free to participate in any certified clinical trial that FFS Medicare enrollees can participate in. If an MAO conducts its own clinical trial, the MAO can explain to its enrollees the benefits of participating in its clinical trial; however, the MAO may not require pre-authorization for a non-plan-sponsored clinical trial, nor may it create impediments to an enrollee’s use of a non-plan clinical trial, even if the MAO believes it is sponsoring a clinical trial of a similar nature. The enrollee has final choice on which, if any, clinical trial to participate in. However, an MA plan can request, but not require, enrollees to pre-notify the plan when they are participating in clinical trials.

30.1 – Definition of Supplemental Benefit
(Rev. 94, Issued: 12-03-10, Effective 01-01-11, Implementation: 12-03-10)

In order for an item or service to be classified as a supplemental benefit, the following three conditions must be met:

(1) Primarily health related: The item or service must be directly health related; that is, the primary purpose of the item or service is to prevent, cure or diminish an illness or injury that is actually present or expected to occur in the future. If the primary purpose of the item or service is comfort, cosmetic or daily maintenance, then it may not be classified as a health benefit.

The primary purpose of an item or service is determined either by 1) national typical usages of most people using the item or service, or by 2) nationwide community patterns of care. See the examples below and Table II in section 30.3 for illustrative examples.

(2) Cost requirement: The MA plan must incur a non-zero direct medical cost in providing the benefit. If the MA plan only incurs an administrative cost, this cost requirement is not met. Note: The MAO must properly price all items in its submitted bid including administrative and medical cost components.
(3) Classification: The proposed benefit must be correctly classified as a supplemental benefit that is not furnished by Original Medicare. In reviewing whether this classification requirement is met it is important to emphasize that under Part A the statute covers any item or service that is considered medically necessary, as requested by a qualified Medicare provider for provision of care, in an institutional setting. Part B coverage is determined by the category to which the item or service belongs.

An item or service that meets the above three conditions may be called a proposed supplemental benefit. Additional requirements governing approval of a proposed benefit package are provided in sections 30.2, 30.3 and 40 of this chapter. The final determination of benefit status is made by CMS during the annual benefit package review, after which the item or service may be called a supplemental benefit and offered as part of an approved benefit package.

In limited circumstances and for a limited short duration, an item or service that is normally classified as cosmetic, for-comfort or for-maintenance may, in a specific context, be classified as a health benefit provided the provision of the item or service is:

- Based on an underlying illness or hospital stay;
- Consistent with the normal pattern of delivery of care for this illness; and
- Provided for a limited and short duration, typically two weeks or less.

Supplemental benefits may be provided by doctors, naturopaths, acupuncturists and chiropractors that are state licensed. Supplemental benefits may not be provided by licensed massage therapists (LMTs), since as explained in section 30.3, an MAO may not offer a massage benefit. However, an MAO may offer a “chiropractor visit” as a benefit even though the chiropractor uses preparatory massages during the visit.

Original Medicare does not provide payment to non-Medicare beneficiaries, except in rare circumstances, for example, living donors of kidney transplants. Consequently, an MAO may not make payments on behalf of non-enrollees, including family members, for Original Medicare benefits in those situations where Original Medicare does not so provide.

MAOs are similarly prohibited from providing payments to non-enrollees, including family members, for supplemental benefits except for the provision of transportation and lodging for a transplant as provided in section 30.4. For example, an MA plan is prohibited from providing payments for transportation costs of a living donor in the case of a kidney transplant.

The examples and analyses below should serve to clarify the definitions of benefit presented in this section:
Example 1a: An MAO wishes to provide a benefit of one delivered meal per day during the month of December. It asserts that its goal is to minimize the possibility of injuries due to falls during the winter months when it is more difficult for elderly and disabled people to go out and shop. It further contends that lack of one meal per day would eventually lead to illness, which the delivery of meals would prevent. Finally, the plan points out that many of its enrollees have poor muscle tone, as measured by tests administered in their physician offices, and therefore the enrollees would have difficulty carrying groceries.

Poor muscle tone is not an illness. Even if it were, delivery of meals is not a community pattern of care for poor muscle tone. There is not sufficient justification – such as the presence of illness – to justify offering the meals as a benefit. Without the presence of an underlying illness, meals are a maintenance item and hence cannot be offered as a benefit. The MAO’s goals - to prevent injury and illness –are not sufficient justification to offer the meals as a benefit.

Example 1b: An MAO wishes to offer meals immediately post-surgery or post-hospitalization for up to a four-week period.

The item or service may be classified as a benefit. Here, the nutritional service is consistent with the normal pattern of delivery of care for post-surgery or post-hospital, and consequently, the nutritional service may be classified as primarily health related. The underlying illness, the normal pattern of delivery of care, and the limited duration of provision of meals justifies the re-classification of the nutritional service as primarily health related as opposed to maintenance (See section 30.5 for further requirements on a non-standard meal benefit).

Example 1c: An MAO, upon physician approval and request, wishes to offer a four-week supply of meals to counteract the exacerbation of a chronic illness with debilitation (i.e., ulcerative colitis or Crohn’s disease with weight loss and diminished nutrition) or for an acute incident (i.e., pneumonia with weight loss and decompensation).

The item or service may be classified as a benefit even if no hospitalization took place. In this example, the illness and unusual weight loss could justify the meals as a normal pattern of delivery of care. Note that, without the excessive weight loss, diminished nutrition, or decompensation, there would be no justification to classify the item or service as a benefit. Also note that physician approval is required; social worker or case worker approval is not sufficient.

Example 2a: An MAO wishes to offer maid or homemaker service to enrollees with sudden medical requirements that prevent them from performing household chores. The medical requirements are consistent with criteria listed in the Home Health Manual.

The item or service may not be offered as a Part C supplemental benefit. In fact, a home health aide, covered by Original Medicare, may sometimes perform the house chores
when there is time after other covered services are completed. Consequently, all plans must cover home health aides as part of the Original Medicare home health care benefit. However, the plan may not extend the Original Medicare benefit beyond what is provided in the Home Health Manual.

Example 2b: A plan wishes to offer maid service to its enrollees. The plan contends that without the maid service there is a real possibility of either injury due to a fall or injury while cleaning precipitated by weakness or limited range of motion. The plan points out that its goals are to prevent future expected injury.

The item or service is not a benefit under Part B or Part C. Maid service is not a community pattern of care for weakness or limited range of motion. Note especially that the plan’s goal of preventing a reasonably expected injury in the future does not justify classifying the maid service as a benefit. The primary purpose of maid service, as determined by typical usage, is convenience, and convenience is not a justification for benefit status.

Example 2c: A plan wishes to offer shower safety bars to all enrollees.

The safety bars may be offered as a benefit because the sole purpose for anyone - whether healthy, sick, young, or old - using a safety bar is the prevention of an injury due to a fall. Since the sole purpose of the item is prevention of injury, it may be offered as a benefit.

For further examples, see Table II in section 30.3. We encourage plans who have thoroughly reviewed the examples above as well as Table II in section 30.3, to inquire with CMS on new proposed benefit designs by emailing the MA benefits mailbox at “CMS MA_Benefits@cms.hhs.gov”.

30.3 - Examples
(Rev. 94, Issued: 12-03-10, Effective 01-01-11, Implementation: 12-03-10)

The two previous sections – 30.1 and 30.2 - outline the general theory of supplemental benefits. Many supplemental benefits – for example, vision, hearing, and dental – are standard, well known, and presented in the widely circulated Medicare & You Handbook. Table II provided below contains an alphabetized list of less well-known benefits. These examples have generally arisen from plan inquiries. Each example is classified as being, or not being, a potential supplemental benefit; Table II also provides an explanation of the classification based on the guidance provided in sections 30.1 and 30.2. The list of examples in Table II is intended to be illustrative, not exhaustive. Table II complements Table III, provided in section 40.9, explaining which over-the-counter (OTC) items are offerable as benefits. Although some of the items listed in Table II may not be offered as supplemental benefits under the MA program, they may be offered under appropriate conditions under the Medicaid program to dual eligibles through an arrangement with the State. However, those items may not be included in a plan’s PBP or BPT.

Table II: Alphabetical list of items and their potential supplemental benefit status
<table>
<thead>
<tr>
<th>Item / Service</th>
<th>Supplemental Benefit?</th>
<th>Exception</th>
<th>Reason / Justification/ Comment</th>
</tr>
</thead>
<tbody>
<tr>
<td>Assisted Daily Living (ADL) assistance</td>
<td>No</td>
<td></td>
<td>Its primary purpose is maintenance.</td>
</tr>
<tr>
<td>Batteries</td>
<td>No - if it comes by itself (e.g., replacement batteries for hearing aids)</td>
<td>Yes - if it is factory-packaged with a benefit item – for example, batteries in an original package from the factory with a hearing aid.</td>
<td>The primary purpose of a battery is to provide electrical current, not to cure hearing loss. (The goal and a secondary effect of battery usage is to power the hearing aid to reduce hearing loss; however, benefit status is determined by primary purpose, not by goals or secondary effects.) This example applies generally to add-ons.</td>
</tr>
<tr>
<td>Beauty Salons</td>
<td>No</td>
<td></td>
<td>Its primary purpose is cosmetic.</td>
</tr>
<tr>
<td>Cash</td>
<td>No</td>
<td></td>
<td>Statutory prohibition.</td>
</tr>
<tr>
<td>Contact Lens Cases</td>
<td>No – if offered separately.</td>
<td>Yes, if factory packaged with the contact lens.</td>
<td>See the explanation above under “batteries.”</td>
</tr>
<tr>
<td>Dentures</td>
<td>Yes</td>
<td></td>
<td>Its primary purpose is to address symptoms of lack of teeth.</td>
</tr>
<tr>
<td>Educational Materials</td>
<td>Yes – if the subject of the teaching is itself eligible to be a benefit.</td>
<td>No – if the subject of the teaching – for example, home repair – is not eligible to be a benefit.</td>
<td>Educational pamphlets on gym exercises, Tai chi, etc. are allowed as benefits, since these items – gyms and Tai chi – can themselves be allowed as benefits. Educational materials on home repairs, generally, may not be offered as a benefit.</td>
</tr>
<tr>
<td>Electronic Monitoring (Notification devices in case of a fall)¹</td>
<td>Yes</td>
<td>Cell phones.</td>
<td>The primary / sole purpose of electronic monitoring devices is to prevent or cure injury; however the primary purpose of cell phones is communication.</td>
</tr>
<tr>
<td>Homemaker services (including maid service)²</td>
<td>No</td>
<td></td>
<td>The primary purpose is convenience.³</td>
</tr>
<tr>
<td>Item / Service</td>
<td>Supplemental Benefit?</td>
<td>Exception</td>
<td>Reason / Justification/ Comment</td>
</tr>
<tr>
<td>-----------------------------------------------------------</td>
<td>-----------------------</td>
<td>-------------------------------</td>
<td>-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Gym benefit including exercise classes at a gym, such as Tai Chi, yoga and dance classes.</td>
<td>Yes</td>
<td></td>
<td>The primary purpose of a gym benefit is prevention through exercise.</td>
</tr>
<tr>
<td>Manicures / Pedicures</td>
<td>No</td>
<td></td>
<td>The primary purpose is cosmetic.</td>
</tr>
<tr>
<td>Massages</td>
<td>No</td>
<td>Chiropractor Visits may be covered (even if preparatory massages are used).</td>
<td>Massages, by themselves, are not benefits (even if offered by a state licensed massage therapist).</td>
</tr>
<tr>
<td>Meals</td>
<td>No</td>
<td>See sections 30.1 and 30.5 for exceptions.</td>
<td>The primary purpose of meals is maintenance. See sections 30.1 and 30.5 for further elaboration.</td>
</tr>
<tr>
<td>Shower safety bars and other bathroom safety devices</td>
<td>Yes</td>
<td>Smoke detectors, fire alarms, fire extinguishers, smoke detectors, home assessment, home repair services such as repair of rugs and stairway rails.</td>
<td>Falls in a shower are reasonably expected and hence shower safety bars and grab bars in the bathroom are allowed as benefits. However, CMS is not allowing fire extinguishers and smoke detectors as benefits since the injuries they are preventing are more indirect and significantly less expected.</td>
</tr>
<tr>
<td>Medically necessary transportation⁴</td>
<td>Yes</td>
<td>Monthly bus or train passes.</td>
<td>The primary purpose of medically necessary transportation (to and from medical appointments) is to treat disease. However, the primary purpose of a monthly bus pass is convenience. The plan goal and intention that the monthly pass be used for medical purposes does not justify classifying the monthly bus pass as a benefit.</td>
</tr>
</tbody>
</table>
Notes to Table II:

1. Original Medicare covers certain electronic monitoring. The service / item in the table refers to additional electronic monitoring not covered by Original Medicare.

2. Homemaker (or maid) services include such items as laundry, meal preparation, shopping, or other home care services furnished mainly to assist people in meeting personal, family, or domestic needs. In specific circumstances described in the Home Health Manual, Original Medicare covers home health aides. Under extremely limited circumstances, a home health aide who has performed his/her duties and has extra time may help out in the performance of household chores. If the Home Health Manual indicates that a particular service is covered under Original Medicare, then the plan must also cover it; however, if the Home Health Manual explicitly indicates that a particular service is not covered under Original Medicare, then an MA plan may not offer it either as an Original Medicare benefit or a supplemental benefit. For further details on the Original Medicare home health aide benefit, see 42 CFR 409.45.

3. Here, primary purpose is measured by the typical usage of most people: most people employ maid service for purposes of convenience.

4. See section 30.4 for a full discussion on transportation benefits.

30.5 – Meals
(Rev. 94, Issued: 12-03-10, Effective 01-01-11, Implementation: 12-03-10)

As discussed in section 30.1, all benefits must be primarily health related. While nutritional counseling is a desired aspect of case and/or disease management, the provision of meals, meal vouchers or grocery vouchers to individuals, without an underlying need based on an actual illness, cannot be classified as a health care benefit, because it is not primarily health-care related in nature.

However, as mentioned in section 30.1, in specific non-standard situations, meals may be offered as a supplemental benefit provided the nutritional service is:

1) Based on an underlying illness;

2) Consistent with the normal pattern of delivery of care for this illness, that is, requiring either home delivery of meals, a special diet, or special diet foods; and

3) Offered for a short duration.

Below we provide examples of specific illness situations for which meal benefits may be offered as well as the meaning of the term “short duration.”

Non-standard meal benefits may be used to address the following two types of illnesses.
• **For a traumatic illness** – For example, immediately following surgery, an inpatient hospital stay, or exacerbation of a chronic illness with debilitation (i.e., ulcerative colitis or Crohn’s disease with weight loss) or immediately following an acute incident (e.g., pneumonia with weight loss and decompensation). Meals may be offered for a temporary duration, typically a two-week or four-week period, per enrollee per year, provided they are recommended by a provider (not a social or case worker). As discussed in 42 CFR 422.112(b), after this temporary duration, the provider should refer the enrollee to community and social services for further meals if needed.

If an MAO chooses to offer meals for a traumatic illness for four weeks or less, CMS will **approve the benefit without further review**. However, if the MAO proposes to offer meals for more than four weeks, CMS will **request from the MAO justification for this longer duration and will review the proposed benefit to determine if it should be approved**.

• **For a chronic condition** - For example, hypertension, high cholesterol, or diabetes. For a chronic condition meals may be offered, but only if they are:
  - Offered for temporary period, typically for two weeks, per enrollee per year.
  - Recommended by a provider (not a social or case worker); and
  - Part of a supervised program designed to **transition** the enrollee to life style modifications.

If an MAO chooses to offer meals for a chronic condition for two weeks or less (and the other conditions listed above are fulfilled then) CMS will **approve the benefit without further review**. However, if the MAO proposes to offer meals for more than two weeks, CMS will **request from the MAO justification for this longer duration and will review the proposed benefit to determine if it should be approved**.

Social factors by themselves cannot justify classification of a nutritional service as an MA benefit. Social factors include limited income, an inability to pick up meals, poverty, dual eligible status, poor diet – even if measured by recognized survey instruments, or general statements by a provider that improved nutrition would result in better health status.

Note, that all MA coordinated care plans are required to “coordinate MA benefits with community and social services generally available in the area served by the MA plan” (422.112(b)(3)). Therefore, CMS encourages plans to:

• Provide links to websites with nutritious diet planning information, such as MyPyramid.gov;
• Provide nutritional tips in their plan newsletters or on their plan websites; or

• Partner with social community services such as “Meals on Wheels”.

However, the MA plan may not classify any of these community services as plan benefits. Additionally, an MA plan offering a meal benefit complying with the requirements described in this chapter may not advertise it as a “Meals on Wheels” benefit or use the term “Meals on Wheels” in the name of the benefit. It is important that prospective enrollees not confuse the limited CMS approved meals benefit with the broader services offered under the “Meals on Wheels” program. However, if an MA plan has entered into a contract with “Meals on Wheels” to furnish the approved meals benefit, it may inform its members that the meal benefit under the plan will be delivered by “Meals on Wheels.”

30.8 – Supplemental Benefits Extending Original Medicare Benefits
(Rev. 94, Issued: 12-03-10, Effective 01-01-11, Implementation: 12-03-10)

In designing supplemental benefits that resemble Original Medicare benefits, four important principles must be observed:

• **Medical Necessity:** All MAOs must cover all medically necessary Original Medicare benefits (section 10.2). When medical necessity is present an MAO may offer additional coverage, beyond that furnished by Original Medicare, as a supplemental benefit. For example, an MAO may offer additional inpatient hospital days as a supplemental benefit. All Original Medicare manuals may be found in the Internet-only and Paper-based Manual links located at http://www.cms.hhs.gov/Manuals/

• **Distinct Naming:** An MAO should be careful in the selection of terminology describing a supplemental benefit that furnishes coverage beyond that of Original Medicare. For example, an MAO offering additional inpatient hospital coverage as a supplemental benefit should preferably refer to this benefit as “extended inpatient hospital coverage”, “additional inpatient hospital stays” or similar terms.

• **Enrollee services:** An MAO may not offer as a benefit services furnished to a person other than the enrollee (unless Original Medicare specifically allows such services, for example, Original Medicare coverage of a living donor for medical complications arising from a kidney transplant).

• **Marketing Requirements:** An MAO, in its PBP description of Original Medicare benefits, should not single out specific aspects of the benefit. For example, it suffices for an MAO to state that it offers “ESRD services”; it need not further mention that “living donor expenses” are covered since “ESRD services” specifically includes “living donor expenses” and it would be misleading from a marketing perspective to single out one aspect of the benefit.
The following five examples illustrate applications of the above principles.

- **Example 1 - Nutritional Benefits**: Original Medicare offers, upon a doctors’ recommendation, nutrition therapy to diabetics and people with End Stage Renal disease. An MAO offering a legitimate non-standard supplemental meal benefit (section 30.1) should preferably avoid calling this benefit a "nutrition therapy benefit" since this term refers to an Original Medicare benefit. An MAO may not offer as a supplemental benefit a meal benefit that does not meet the criteria in section 30.5.

- **Example 2 - Caregiver / Respite**: Original Medicare offers respite hospice care. Respite care is short term inpatient care provided to the individual only when necessary to relieve the family members or other persons caring for the individual at home. Respite care may be provided only on an occasional basis (See publication 100-02. The Medicare Benefit Policy Manual, Chapter 9, section 40.2.2. The list of manual links may be found at http://www.cms.hhs.gov/Manuals/IOM/list.asp). Other than this respite benefit, an MA plan may not offer as a supplemental benefit other types of caregiver or respite care (whether to SNF or non-SNF enrollees). CMS is studying the possibility of allowing additional respite or caregiver care and will issue guidance on this in the future. However, an MAO may, and is even encouraged, to advise, in plan newsletters, of services to assist caregivers in obtaining relief provided the plan does not refer to these services as benefits. Also, benefits may only be furnished to enrollees not to their relatives.

- **Example 3 – Legal Services**: Legal advice services may never be offered as a benefit.

- **Example 4 - Living Donor coverage**: As indicated above, Original Medicare covers medically necessary services related to the kidney transplant for the living donor of an ESRD patient. Since the living donor is not a member of the MAO plan, the MAO may not offer as a supplemental benefit to the living donor services not covered by Original Medicare, e.g., transportation. The MAO may offer in the PBP "ESRD services" but it may not specifically mention "living donor coverage," as this is already included in the Original Medicare benefit, and separately identifying it could imply that it is a supplemental benefit.

- **Example 4 - Massage Therapy**: Under specific and limited circumstances, for certain injuries, Original Medicare will cover massages as part of an occupational therapy benefit. While an MAO must offer "Occupational Therapy," it should not in its marketing materials single out any particular aspect of this coverage, such as massage therapy and indicate that it offers “massage therapy” as a benefit. An MAO may, however, offer “chiropractic visits” as a benefit, even though the chiropractor may use preparatory massage therapy during the visit. However, the description of the benefit should be “chiropractic visits” without use of the word “massage.”
Example 5 - Home Health Aides / Maid service: All MA plans offered by an MAO must include the Original Medicare benefit of home health aides when appropriate criteria apply. An MA plan generally may not include as a supplemental benefit services specifically excluded by the home health manual because they lack medical necessity. For example, while under extremely limited circumstances, a home health aide who has performed his/her duties and has extra time may help out in the performance of household chores, an MA plan may not offer additional housekeeper help beyond that covered by Original Medicare, as such services effectively have been determined by Medicare to not meet the test of being primarily medical benefits. Similarly, an MA plan may not offer assistance in daily living activities as a benefit beyond that assistance explicitly covered in the Home Health Manual.

30.9 - Benefits During Disasters and Catastrophic Events
(Rev. 94, Issued: 12-03-10, Effective 01-01-11, Implementation: 12-03-10)

If, in addition to a Presidential declaration of a disaster or emergency under the Stafford Act or National Emergencies Act, the Secretary of Health and Human Services declares a public health emergency under Section 319 of the Public Health Service Act, the Secretary of Health and Human Services has the right to exercise her waiver authority under Section 1135 of the Social Security Act. If the Secretary exercises her Section 1135 waiver authority, detailed guidance and requirements for MA plans -- including timeframes associated with those requirements -- for MA plans will be posted on the Department of Health and Human Services (DHHS) website, (http://www.dhhs.gov/) and the CMS website (http://www.cms.hhs.gov/). In the event of a Presidential emergency declaration, a Presidential (major) disaster declaration, a declaration of emergency or disaster by a Governor, or an announcement of a public health emergency by the Secretary of Health and Human Services -- but absent an 1135 waiver by the Secretary -- MA plans are expected to:

1. Allow Part A/B and supplemental Part C plan benefits to be furnished at specified non-contracted facilities (note that Part A/B benefits must, per 42 CFR 422.204(b)(3), be furnished at Medicare certified facilities);
2. Waive in full, requirements for authorization or pre-notification;
3. Temporarily reduce plan-approved out-of-network cost-sharing to in-network cost-sharing amounts;
4. Waive the 30-day notification requirement to enrollees as long as all the changes (such as reduction of cost-sharing and waiving authorization) benefit the enrollee.

Typically, the source that declared the disaster will clarify when the disaster or emergency is over. If, however, the disaster or emergency time frame has not been closed 30 days from the initial declaration, and if CMS has not indicated an end date to the
disaster or emergency, plans should resume normal operations 30 days from the initial declaration.

CMS still reserves the right to assess each disaster or emergency on a case-by-case basis and issue further guidance supplementing or modifying the above guidance.

During emergencies or disasters in which the Secretary has invoked his or her authority under Section 1135, information about the waivers is posted on the Department of Health and Human Services (DHHS) website. The CMS web site also will provide detailed guidance for MA plans in the event of a disaster or emergency in which the Secretary’s 1135 waiver authority is being exercised. During these disasters and emergencies, MA plans should check these web sites frequently.

If the President has declared a major disaster, or the Secretary of DHHS has declared a public health emergency, then MA plans must follow the guidance in Chapter 5 of the Prescription Drug Benefit Manual, Section 50.12, regarding refills of Part D medications. The Prescription Drug Benefit Manual may be found at http://www.cms.hhs.gov/PrescriptionDrugCovContra/12_PartDManuals.asp#TopOfPage.

40.1 - Issues with Provision of OTC Benefits
(Rev. 94, Issued: 12-03-10, Effective 01-01-11, Implementation: 12-03-10)

MA plans may offer an OTC benefit as long as the benefit conforms to the detailed guidance in this section.

OTC items include both:

- Non-prescription drugs (such as Prilosec® and Claritin®), also known as OTC drugs; and

- Health-related items (such as bandages in situations where Original Medicare does not cover them as surgical supplies).

There are a variety of OTC items as described below:

- **Part C or D OTC Items:** As indicated in section 40.2, certain OTC items, such as Claritin ®, may be offered as a Part C supplemental benefit, or, if the plan is providing a Part D benefit, as an OTC drug at zero cost to enrollees as part of a plan’s Part D utilization management protocols;

- **Exclusively Part C OTC Items:** Other OTC items, such as bandages (in situations where Original Medicare does not cover them as surgical supplies), may be offered only as a Part C supplemental benefit and may not be offered as part of the Part D utilization management protocols;
• **Non-benefit OTC Items**: There are also OTC items, for example, fans, which may not be offered as a benefit at all; and

• **Part B/D OTC Items**: While, in general, neither Part B nor Part D cover OTC items, certain regulatory exceptions exist where OTC items are covered under Part B or Part D.

When a plan wishes to offer OTC items, it must first address the following issues:

1. **Part C or D**: Will the plan offer the item under Part C or under Part D utilization management protocols at zero cost to their enrollees?

2. **Access**: Where (at what stores and chains) can plan enrollees obtain the item?

3. **Specific items**: Which OTC items are being offered?

4. **Few or packaged**: Is the plan offering a few specific OTC items or a packaged group of OTC items?

5. **Payment method**: Which method will be used to pay for the item:
   - **By receipt**: Will enrollees first purchase the item and then be reimbursed upon submitting receipts?
   - **By catalog**: Will enrollees receive a catalog allowing them to send in a check and a list of items to be mailed to them? and/or
   - **By debit card**: Will enrollees have a specially produced debit card, whose characteristics are described below, which allows direct purchase of OTC items in pharmacies?

6. **Part B/D Conflicts**: Certain OTC items, in certain circumstances, are covered by Part B or Part D. However, money allocated for a Part C supplemental benefit may not be used to cover Part B or Part D benefits.

7. **Marketing Issues**: There are a variety of disclosures that must be made when a plan offers a packaged Part C OTC benefit. *These are listed in section 40.5 through 40.8 of this chapter.*

In addition to addressing issues about the OTC benefit itself, the plan must address the following issues about communications about the benefit:

• **PBP**: What information will the plan include in the bid and PBP (Note: This information affects what is displayed on Medicare Options Compare and the Summary of Benefits (SB)); and
**Enrollee communication**: What additional information, if any, must the plan communicate to its enrollees, either on its plan website or through direct enrollee communications, about the OTC benefit?

Each of these issues will be addressed below.

### 40.7 - Part B and D OTC Items
**(Rev. 94, Issued: 12-03-10, Effective 01-01-11, Implementation: 12-03-10)**

In general, neither Part B nor Part D cover OTC items. However, certain regulatory exceptions exist where OTC items are covered under Part B or Part D: For example, Part D sponsors must cover certain OTC medical supplies associated with the delivery of insulin, such as syringes and alcohol pads (consistent with the definition of a Part D drug at 42 CFR 423.100 and as detailed in section 10.5 of Chapter 6 of the Prescription Drug Benefit Manual). In addition, Part B covers glucose meters and testing strips as durable medical equipment (refer to Section 110 of Chapter 15 of publication 100-02, *The Medicare Benefit Policy Manual*).

Money allocated for a Part C supplemental benefit may not be used for an item also available under Part B or Part D. In other words, an MAO cannot offer the same OTC drug under both its Part C supplemental benefit and its Part D benefit utilization management protocols. Should an MAO elect to offer an OTC supplemental Part C benefit, it cannot include any of the Part C OTC drugs as part of its Part D drug utilization management protocols as outlined in Chapter 7, section 60.1 of the Medicare Prescription Drug Benefit Manual. Consequently, an MAO offering a Part C packaged OTC benefit must educate its members on the benefits to which they are entitled under Original Medicare coverage, Part B or Part D, as well as the associated cost-sharing. The MAO must specifically advise and instruct enrollees on those items covered under Part B or paid for under Part D utilization management protocols. If the MAO is using a catalog or website listing the OTC items, it must clearly footnote (or otherwise clearly indicate) all items covered under Part B or paid for under Part D utilization management protocols. Member materials must also explicitly identify all items covered under Part B or paid for under Part D utilization management protocols. The plan must explicitly advise enrollees that if an item is covered under Part B or paid for under Part D utilization management protocols, then they must purchase these items in the same way that they purchase other Part B or D items; however, enrollees may not purchase these items through the Part C supplemental OTC benefit.

### 40.8 - Disclosure Guidance Regarding OTC Benefits
**(Rev. 94, Issued: 12-03-10, Effective 01-01-11, Implementation: 12-03-10)**

The following guidance applies specifically when a plan offers a supplemental, Part C, packaged, OTC benefit independent of payment method. Certain beneficiary protections
must appear in plan marketing materials. Plan instructional materials must explicitly advise enrollees that:

- **For enrollee, not family:** The plan must notify enrollees that OTC items may only be purchased for the enrollee. Purchases for family members are not allowed;

- **Oral discussion with provider:** As indicated in section 40.4, certain OTC items, for example vitamins and minerals, are only allowed as a benefit after provider approval. CMS is not requiring written notes for non-prescription drugs. The emphasis in this requirement is on marketing disclosure to the enrollee who must be advised that s/he may only purchase the item(s) after appropriate conversations with the enrollee’s personal provider who orally recommends the OTC item for a specific diagnosable condition.

The intent in this requirement is, for example, to prevent an enrollee from purchasing a blood pressure (BP) monitor without initial guidance from his/her provider. While BP monitoring is an important component of disease management, typically, provider measurements during office-visits suffice. We do not want an enrollee steered into continuously taking BP as this is medically unnecessary. Furthermore, the BP monitor by itself will not help the enrollee unless s/he is aware of the natural volatility of measurements and guided to understand what types of patterns should cause concern.

- **Part B/D:** As indicated in section 40.7, Part B items and, if applicable, Part D items may not be purchased via the Part C benefit but rather as Part B or, if applicable, Part D items. Appropriate guidance must be given to the enrollee.

Ensuring that the Part C OTC benefit functions in compliance with CMS guidelines is the responsibility of the MAO. All OTC marketing materials must be submitted and approved consistent with chapter 3 of this manual.

### 50.1– Guidance on Acceptable Cost-Sharing

**(Rev. 94, Issued: 12-03-10, Effective 01-01-11, Implementation: 12-03-10)**

CMS, in its annual bid review of proposed plan packages, applies five categories of cost-sharing standards whose requirements are detailed below in items (1) through (5). Organizations should note that benefit design and cost-sharing amounts approved for a previous contract year will not be automatically acceptable for the following contract year because a separate, distinct review is conducted each contract year. Throughout this section, the term “cost-sharing” refers to co-payments, coinsurances and deductibles (42 CFR 422.2)

The five categories of cost-sharing standards are the following:

1. **Maximum Out-of-Pocket (MOOP) and Catastrophic Limits.** To ensure that MAO cost-sharing does not discourage enrollment of higher cost individuals, and to provide for transparent plan benefit designs that permit beneficiaries to better predict
their out-of-pocket costs, all local MA plans (employer and non-employer) – including HMOs, HMOPOS, local PPO (LPPO), and PFFS plans – are subject to a mandatory maximum out-of-pocket (MOOP) limit on enrollee cost-sharing that includes costs for all Parts A and B services. The mandatory MOOP amount is set annually by CMS.

Note: For any dual eligible enrollee, MA plans must count toward the MOOP limit only those amounts the individual enrollee is responsible for paying net of any State responsibility or exemption from cost-sharing and not the cost-sharing amounts for services the plan has established in its plan benefit package. Effectively, this means that, for dual eligible enrollees who are not responsible for paying the Medicare Parts A and B cost-sharing, the MOOP limit will rarely be reached. However, plans must still track out-of-pocket spending for these enrollees.

In addition, as provided at 42 CFR 422.100(f)(5), LPPO plans are required to have a “catastrophic” limit inclusive of both in- and out-of-network cost-sharing for all Parts A and B services, the dollar amount of which is set annually by CMS. All cost-sharing (i.e., deductibles, coinsurance, and co-payments) for Parts A and B services must be included in plans’ MOOPs. Organizations must track enrollee out-of-pocket costs and should notify enrollees when they reach, or are near, a mandatory MOOP, a voluntary MOOP, or a catastrophic limit.

CMS may also annually establish a lower, voluntary MOOP limit. MAOs that adopt the lower voluntary MOOP limit will have more flexibility in establishing cost-sharing amounts for Parts A and B services than those that do not elect the voluntary MOOP. Table IV below summarizes MOOP and catastrophic limit rules for various MA plan types.

Table IV: Summary of MOOP and catastrophic limits by plan type.
Notes to Table IV:

(i). In addition to the Original Medicare MOOP and catastrophic limits discussed in this section, an HMOPOS plan may set a separate cap on the services furnished by its POS benefit that limits plan liability for the POS benefit during the contract year (Section 100.1).

(ii). MOOP limits apply to all PFFS plans – whether non-network, partial network, or full network.

2. **Per Member Per Month (PMPM) Actuarial Equivalent (AE) Cost-sharing Maximums.** The actuarially estimated total MA cost-sharing for Parts A and B services must not exceed cost-sharing for those services in Original Medicare. MAOs should refer to annually published guidance regarding the application of this requirement to particular service categories. Note that CMS applies this requirement separately to inpatient, SNF, home health service, DME, and Part B drugs.

3. **Service Category Cost-sharing Standards.** As provided under 42 CFR 422.100(f)(6), MA plan cost-sharing for Parts A and B services specified by CMS must not exceed levels annually determined by CMS to be discriminatory. In addition, under Section 1852(a)(1)(B)(iii) of the Act (as amended by the Affordable Care Act) the cost-sharing charged by MA plans for chemotherapy administration services, renal dialysis services, and skilled nursing services for which cost-sharing would apply

<table>
<thead>
<tr>
<th>Plan Type</th>
<th>Mandatory MOOP Limit (In Network Parts A/B Services)</th>
<th>Voluntary MOOP Limit (In Network Parts A/B services)</th>
<th>Catastrophic Limit (In and Out of Network Parts A/B Services)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Required?</td>
<td>Who sets the maximum amount?</td>
<td>Required?</td>
</tr>
<tr>
<td>HMO, HMOPOS (i), PFFS (ii)</td>
<td>Yes, unless plan adopts voluntary MOOP limit</td>
<td>CMS</td>
<td>No, if plan adopts mandatory MOOP limit</td>
</tr>
<tr>
<td>Local PPO</td>
<td>Yes, unless plan adopts voluntary MOOP limit</td>
<td>CMS</td>
<td>No, if plan adopts mandatory MOOP limit</td>
</tr>
</tbody>
</table>
under original Medicare (after the first 20 days) may not exceed the cost-sharing for those services under Parts A and B.

4. Discriminatory Pattern Analysis. In addition to the other specific cost-sharing requirements enumerated in this section, CMS may also perform an additional general discriminatory pattern analysis to ensure that discriminatory benefit designs are identified and corrected.

5. Individual service requirements: CMS has several cost-sharing requirements which apply to individual services. Several of these requirements are referenced elsewhere in this chapter, including the cost-sharing requirements for in-network influenza and pneumococcal vaccines (section 10.18), emergency care (section 20.5), and out-of-network dialysis (section 110.3). Additionally, the following cost-sharing requirements for individual services must be adhered to.

   a. The 50% cap on Original Medicare services: In order for an Original Medicare in-network or out-of-network item or service to be considered a reasonable benefit, cost-sharing for that service cannot exceed 50% of the total MA plan financial liability for this benefit.

   b. Part B drugs: No dollar limits can be placed on the provision of Part B drugs covered under Original Medicare unless either the Medicare statute imposes the limit on Original Medicare coverage, it is specified in a national or applicable local coverage determination, or CMS imposes a dollar limit. (See section 80.2 of this chapter for more detailed guidance on the obligation of plans to follow local coverage determination.)

In addition to the five categories of cost-sharing standards listed above in bullets (1) through (5), MA organizations are subject to the following additional guidance on cost-sharing:

- **Deductibles:** While high deductibles are required for MSA plans, CMS will closely scrutinize high deductibles in other plan types.

- **Use of Coinsurance vs. Co-payments:** In our annual review of plan cost-sharing, we will monitor both co-payment amounts and coinsurance percentages. Although MAOs have the flexibility to establish cost-sharing amounts as co-payments or coinsurance, organizations should keep in mind when designing their cost-sharing that enrollees generally find co-payment amounts more predictable and less confusing than coinsurance.

- **Organizations may, in certain situations, use co-payments for services that have CMS cost-sharing standards based on Original Medicare coinsurance levels. In those situations, the plan may charge a co-payment that is actuarially equivalent, based on the expected distribution of costs, to the coinsurance standard;**

- **Plans may not use different co-payment amounts that are based on the cumulative number of visits (e.g., cost-sharing of $5 for visits 1 through 5, and $10 for visits 6 and greater); and**

- **Plans may use a stratified co-payment arrangement for DME and/or Part B drugs provided that: (1) for each strata, the co-payment amount is no greater than the**
CMS coinsurance requirement for the lower limit of the strata, and (2) the number of co-payment strata does not exceed four. The following example complies with CMS standards.

<table>
<thead>
<tr>
<th>Cost Range For service</th>
<th>Co-payment</th>
</tr>
</thead>
<tbody>
<tr>
<td>$0 - $199</td>
<td>$0</td>
</tr>
<tr>
<td>$200 - $499</td>
<td>$40</td>
</tr>
<tr>
<td>$500 - $999</td>
<td>$100</td>
</tr>
<tr>
<td>$1000 and above</td>
<td>$200</td>
</tr>
</tbody>
</table>

50.2 - Cost-Sharing Rules for RPPOs
(Rev.94, Issued: 12-03-10, Effective 01-01-11, Implementation: 12-03-10.)

MA regional PPO (RPPO) plans are required to establish a MOOP limit for in-network cost-sharing and a catastrophic limit inclusive of both in- and out-of-network cost-sharing for Parts A and B services; however, those amounts are at the discretion of MAOs offering RPPO plans. RPPOs are encouraged to adopt either the mandatory or voluntary MOOPs, as well as the catastrophic limit applicable to local PPO plans. To the extent an RPPO sets its MOOP and catastrophic limits above the mandatory amounts set by CMS for other plan types, it may be subject to additional CMS review of its proposed Parts A and B services cost-sharing amounts. Table IV above summarizes MOOP and catastrophic limit rules for various MA plan types, including RPPOs, and indicates the voluntary nature of compliance with CMS-established mandatory MOOP, voluntary MOOP, and catastrophic limits.

In addition to the applicable cost-sharing requirements listed in section 50.1, RPPOs must provide for the following:

(1) **Single deductible:** If an MA Regional PPO (RPPO) wishes, in one of its plan packages, to offer a deductible for Original Medicare services, either in-network or out-of-network, then the RPPO may:

- Offer a single combined deductible for all Original Medicare services, whether in-network or out-of-network;

- Offer separate deductibles for specific Original Medicare in-network services, provided the RPPO also offers a single combined deductible for all Original Medicare services, both in- and out-of-network, towards which the separate deductibles for specific in-network Original Medicare services count; and

- Not offer a separate deductible for out-of-network Original Medicare services.

- Exempt for specific items or services from the deductible - that is, the RPPO may choose to always cover specific items or services at plan cost-sharing levels whether or not the deductible has been met.
If the RPPO wishes to apply a deductible to supplemental services then the RPPO may either:

- Include supplemental services in the single combined deductible;
- Establish separate deductibles for supplemental benefits in addition to the single deductible for Original Medicare services; or
- Have a deductible for supplemental services but have no deductibles for any Original Medicare services.

The examples below illustrate the policies described above.

Example 1: An RPPO has a single combined deductible of $1,000. The plan limits the amount of the deductible that will apply to in-network inpatient hospital services to $500, and the amount that will apply to in-network physician services to $100. It also exempts application of the deductible to all preventive services (including immunizations) – whether they are received in- or out-of-network – and to all home health services (in- and out-of-network).

The example complies with the RPPO deductible guidance because it:

- Uses a single combined deductible;
- Differentiates the applicability of this single deductible for two in-network services (Inpatient hospital and physician services);
- Does not differentiate the single deductible for out-of-network services; and
- Exempts preventive and home-health services from the deductible.

Example 2a: An RPPO may not have both a $500 deductible for out-of-network physician services and a $1,000 deductible for in- and out-of network inpatient hospital services because:

- The RPPO does not have the right to establish a separate out-of-network deductible; and also
- The RPPO failed to establish a single-combined deductible.

Example 2b: An RPPO may have a single combined deductible of $1,500 that it applies to the aggregate costs of all in-network and out-of-network Original Medicare services. The RPPO may specify that only $500 of the total deductible amount will be for in-network inpatient hospital services.
This example complies with the guidance because the RPPO met its requirement of a single deductible and exercised its right to differentiate for specific in-network services. In this case, a beneficiary could meet the deductible by spending $500 on an in-network hospital and the remaining $1,000 on an out-of-network SNF. The beneficiary could also meet the single deductible by spending $1,500 on an out-of-network inpatient hospital stay.

Example 3a: An RPPO may not have a single deductible of $3,000 with a $1,000 cap on Part A services (in- and out-of-network) because the RPPO created a differentiation in the deductible that applies to out-of-network services, since the $1,000 cap on Part A services applies to all Part A services both in- and out-of-network.

Example 3b: An RPPO may have a single deductible of $3,000 with a $1,000 cap on specific in-network Part A services because the RPPO meets its requirements of a single deductible and differentiated for specific in-network services without affecting out-of-network services.

Additionally, an enrollee can meet the deductible by spending $3,000 out-of-network. The enrollee can also meet the deductible by spending $1,000 in-network on Part A services and $2,000 on out-of-network services, or by spending $1,000 on in-network Part A services, $1500 on in-network Part B services and $500 on out-of-network services.

(2) In-Network catastrophic limit: RPPOs are required to provide a catastrophic limit on beneficiary out-of-pocket expenditures for Original Medicare in-network benefits;

(3) Total catastrophic limit: RPPOs are required to provide an additional catastrophic limit on beneficiary out-of-pocket expenditures for Original Medicare in-network and out-of-network benefits. This second out-of-pocket catastrophic limit, which would apply to both Original Medicare in-network and out-of-network benefits, may be higher than the in-network catastrophic limit, but may not increase that limit.

The examples below illustrate the policy above:

- **Example 1**: A plan may not have a $1,000 limit on in-network out of pocket expenditures and a $2,000 limit on out-of-network out of pocket expenditures; however

- **Example 2**: A plan may have a $1,000 limit in in-network out-of-pocket expenditures and a combined in-network/out-of network limit of $3,000.

In this example the enrollee may meet the limit by spending $1,000 in-network and $2,000 out-of-network or by spending $3,000 out-of-network.

(4) Tracking of deductible and catastrophic limits and notification: RPPOs are required to:
• Track the deductible (if any) and catastrophic limits of incurred out-of-pocket beneficiary costs for Original Medicare-covered services; and

• Notify members and health care providers when the deductible (if any) or a limit has been reached; and

(5) Out of Network Reimbursement: RPPOs are required to provide reimbursement for all plan-covered benefits, regardless of whether those benefits are provided within the network of contracted providers.

60.1 - Definition
(Rev. 94, Issued: 12-03-10, Effective 01-01-11, Implementation: 12-03-10)

Value-Added Items and Services (VAIS) are non-benefit items and services provided to an MAO’s enrollees that meet the definition of VAIS below. VAIS may not be funded with Medicare program dollars. However, VAIS may be of value to some beneficiaries and may be commonly available to commercial enrollees. MAOs wishing to advertise VAIS must follow specific marketing guidelines. For details, see section 110 and 170 of the Medicare Marketing Guidelines located at http://www.cms.hhs.gov/ManagedCareMarketing/Downloads/R91MCM.pdf.

An item or service is classified as a VAIS if the cost, if any, incurred to the plan in providing the item or service is solely administrative. A cost is not automatically classified as administrative simply because it is either minimal or non-medical. The cost, if any, must be intrinsically administrative. The cost must cover only such items as clerical or equipment and supplies related to communication (such as phone and postage), or database administration (such as verifying enrollment or tracking usage).

Note that this definition does not require that VAIS be health-related. A VAIS is not a benefit since no direct medical or pharmaceutical cost is incurred to the MAO in providing the VAIS.

80.3 – Definitions Related to National Coverage Determinations (NCDs)
(Rev. 94, Issued: 12-03-10, Effective 01-01-11, Implementation: 12-03-10)

The contents of this section are governed by regulations set forth at 42 CFR 422.109. The following definitions related to national coverage determinations apply:

• A national coverage determination (NCD) is a determination by the Secretary of whether a particular item or service is covered under Medicare. An NCD does not include a determination of what code, if any, is assigned to a service or a determination about the payment amount for the service.

• A legislative change in benefits is a coverage requirement adopted by the Congress and mandated by statute.
• The term **significant cost**, as it relates to a particular NCD or legislative change in benefits, means either of the following:

1) The average cost of furnishing a single service exceeds a cost threshold that for a calendar year is the preceding year’s dollar threshold adjusted to reflect the national per capita growth percentage described at 42 CFR 422.308(a); or

2) The estimated cost of Medicare services furnished as a result of a particular NCD or legislative change in benefits represents at least 0.1 percent of the national average per capita costs.

**80.4 - General Rules For NCDs**

*Rev. 94, Issued: 12-03-10, Effective 01-01-11, Implementation: 12-03-10*

Medicare coverage policies specify *which items and services are covered* under the Medicare program and under what circumstances (including the clinical criteria under which the item or service must be *covered*). Medicare coverage policies have several sources:

1. NCDs made by CMS;

2. Local Coverage Determinations (LCDs);

3. Other coverage guidelines and instructions issued by CMS (e.g., Program Memoranda and Program Transmittals); and

4. Legislative changes in benefits.

As indicated in section 10.2, MAOs must provide all items and services classified as Original Medicare-covered benefits. In applying this rule to NCDs different rules apply depending on whether the significant cost criterion has been met. If it has been met different rules apply depending on whether the annual MA capitation rate has been adjusted. The rules for following NCDs are:

• When the significant cost criterion is met:

  - Prior to the adjustment of the annual MA capitation rate, if CMS determines and announces that an individual NCD item, service or legislative change in benefits does meet a criterion for significant cost described in section 80.3 above, then the MAO is not required to assume risk for the costs of that service or benefit until the contract year for which payments are appropriately adjusted to take into account the significant cost of the service or benefit. However a plan must pay for the following:
1. Diagnostic services related to the NCD item, service or legislative change in benefits and most follow-up services related to the NCD item, service or legislative change (42 CFR 422.109(c)(2)(i),(ii)); and

2. NCD items, services or legislative change in benefits which are already included in the plan’s benefit package either as Original Medicare benefits or supplemental benefits.

Although the service or benefit may not be included in the services MAOs must cover under their contract in exchange for monthly capitation payment, the MAO must still provide coverage of the NCD service or legislative change in benefits by furnishing or arranging for the service.

The MACs are responsible for reimbursements for NCD items, services or legislative changes that are not the legal obligation of the MAO.

Chapter 8 of this manual, “Payments to Medicare Advantage Organizations,” contains the detailed rules on payment for NCD services or legislative changes in benefits that meet the significant cost threshold. Included is a description of services for which MAOs are responsible to pay for in the contract year prior to the adjustment of the annual MA capitation to account for the significant cost NCD service or legislative change in benefits. During this period, MA enrollees are responsible for any applicable coinsurance amounts under Original Medicare.

- After adjustment of the annual MA capitation rate, or other payment adjustment reflecting the new costs, is made, for the contract year in which payment adjustments that take into account the significant cost of the NCD item, service or legislative change in benefits are in effect, the service or benefit is included in the MAO’s contract with CMS and is a covered benefit under the contract. Subject to all applicable rules under the MA program, the MAO must furnish, arrange, or pay for the NCD service or legislative change in benefits. MAOs may establish separate plan rules for these services and benefits, subject to CMS review and approval. CMS may, at its discretion, issue overriding instructions limiting or revising the MA plan rules, depending on the specific NCD or legislative change in benefits. For these services or benefits, the Medicare enrollee is responsible for any MA plan cost-sharing, as approved by CMS or unless otherwise instructed by CMS.

- When the significant-cost criterion is not met, that is, if CMS determines that an NCD or legislative change in benefits does not meet a criterion for significant cost described in section 80.3 above, the MAO is required to provide coverage for the NCD or legislative change in benefits and assume
risk for the costs of that service or benefit as of the effective date stated in the NCD or specified in the legislation.

80.5 - Creating New Guidance
(Rev. 92, Issued: 12-18-09; Effective/Implementation Date: 12-18-09)

In coverage situations where there is no NCD, LCD, or guidance on coverage in Original-Medicare manuals, an MAO may use the coverage policies of other MAOs in its service area.

However, if the MAO decides not to use coverage policies of other MAOs in its service area, then the MAO:

- Must make its own coverage determination;
- Must provide a rationale using an objective-evidence based process based on authoritative evidence such as:
  1. Studies from government agencies (e.g. the FDA);
  2. Evaluations performed by independent technology assessment groups (e.g. BCBSA); and
  3. Well designed controlled clinical studies that have appeared in peer review journals; and
- In providing justification the MAO may not use conclusory statements with no accompanying rationale (e.g., “It is our policy to deny coverage for this service.”)

The requirement that an MAO provide coverage for all Medicare-covered services is not intended to dictate care delivery approaches for a particular service. MAOs may encourage patients to see more cost-effective provider types than would be the typical pattern in Original Medicare (as long as those providers are working within the scope of care they are licensed to provide, and the MAO complies with the provider anti-discrimination rules set forth in 42 CFR 422.205).

An MAO’s flexibility to deliver care using cost-effective approaches should not be construed to mean that Medicare coverage policies do not apply to the MA program. If Original Medicare covers a service only when certain conditions are met, then these conditions must be met in order for the service to be considered part of the Original-Medicare-benefits component of an MA plan. An MA plan may cover the same service when the conditions are not met, but these benefits would then be defined as supplemental.
80.6 - Sources for Obtaining Information
(Rev. 94, Issued: 12-03-10, Effective 01-01-11, Implementation: 12-03-10)

In an effort to make the coverage process more transparent, understandable, and predictable, CMS has redesigned its Medicare coverage process. Part of the redesign includes using the Internet to provide information about how NCDs are made and the progress of each issue under coverage review. The following Internet resources provide valuable information:

- **The Medicare Coverage Homepage**, located at [http://www.cms.hhs.gov/center/coverage.asp](http://www.cms.hhs.gov/center/coverage.asp) has links that:
  - Provide a listing of all NCDs; and
  - Enable users to search the database.

Both pending and closed coverage determinations are listed. For each coverage topic CMS provides a staff name and e-mail link so interested individuals can use the Internet to send questions and provide feedback.

- **The Medicare NCDs Manual, Publication 100-03**, accessible at [http://www.cms.hhs.gov/Manuals/IOM/list.asp](http://www.cms.hhs.gov/Manuals/IOM/list.asp), is the primary record of Medicare national coverage policies, and includes a discussion of the circumstances under which items and services are covered.

- **Program Transmittals and Program Memoranda**, transmit CMS' new policies and procedures on new coverage determinations and Medicare benefits. Links to the
  - [Program Transmittals](http://www.cms.hhs.gov/transmittals/01_overview.asp)
  - [Program Memoranda](http://www.cms.hhs.gov/transmittals/CMSPM/List.asp)

- **Medicare Internet-Only Manuals**, located at [http://www.cms.hhs.gov/Manuals/IOM/list.asp](http://www.cms.hhs.gov/Manuals/IOM/list.asp). These manuals present information on Medicare coverage of items and services. Changes to these manuals are released through Program Memoranda and Program Transmittals.

100.2 - Enrollee Information and Disclosure
(Rev. 94, Issued: 12-03-10, Effective 01-01-11, Implementation: 12-03-10)
Organizations offering a POS benefit must be able to provide enrollees with timely information on the POS financial limits, coverage rules, and enrollee cost-sharing for a given service, including the capacity to provide enrollees with advance coverage information over the phone. For example, plans must provide information about how close they are to reaching the financial cap on the benefit upon request. In addition, the plan must advise an enrollee whether a particular service will be paid for under a POS benefit, how much the member will pay out-of-pocket, and how much the plan will contribute under the POS benefit.

Furthermore, MAOs must maintain written rules on how to obtain health benefits through the POS benefit. The MAO must provide to beneficiaries enrolling in a plan with a POS benefit an “evidence of coverage” document, or otherwise provide written documentation that specifies all costs and possible financial risks to the enrollee including:

- Any premiums and cost-sharing for which the enrollee is responsible;
- Annual limits on benefits and out-of-pocket expenditures;
- Potential financial responsibility for services for which the plan denies payment because they were not covered under the POS benefit, or exceeded the dollar limit for the benefit; and
- The annual maximum out-of-pocket expense an enrollee could incur.

100.3 - Prompt Payment  
(Rev. 94, Issued: 12-03-10, Effective 01-01-11, Implementation: 12-03-10)

Health benefits payable under the POS benefit are subject to the prompt payment requirements described at 42 CFR 422.520.

100.4 - POS-Related Data  
(Rev. 94, Issued: 12-03-10, Effective 01-01-11, Implementation: 12-03-10)

An MAO that offers a POS benefit through an MA plan must report enrollee utilization data at the plan level by both plan contracting providers (in-network), and by non-contracting providers (out-of-network) including enrollee use of the POS benefit, in the form and manner prescribed by CMS.

100.5- Prohibition on PPO Point of Service (POS) Option  
(Rev. 94, Issued: 12-03-10, Effective 01-01-11, Implementation: 12-03-10)

PPO plans are prohibited from offering a POS-like benefit consistent with regulatory changes to 42 CFR 422.2 and 422.105(b),(c) and (f).
100.6 - PPO Out-of-Network Coverage
(Rev.)

PPOs must furnish all services in-network and out-of-network but may charge higher cost-sharing for plan covered services obtained out-of-network. The following rules apply to PPO coverage outside the service:

- MAOs must provide reimbursement for all plan-covered medically necessary services received from non-contracted providers without prior authorization requirements. However, both enrollees and providers have the right to request a prior written advance determination of coverage from the plan prior to receiving services.

- PPO plans offering an optional supplemental benefit must offer the same benefit in-network and out-of-network.

- PPO plans wishing to cap the dollar value of supplemental benefits must use the same cap for both in-network and out-of-network benefits.

- As provided in section 10.9, PPO plans are prohibited from establishing prior notification rules under which an enrollee is charged lower cost-sharing when either the enrollee or the provider notifies the plan before a service is furnished.

- The out-of-network requirement for PPOs applies to the entire United States and its territories. For example, a PPO with a service area in Puerto Rico must furnish benefits to its enrollees on the mainland. An MAO wishing to furnish all plan-covered services outside its service area but only in certain geographic locations should offer an HMOPOS plan.

100.7 - The Visitor/Travel (V/T) Program
(Rev. 94, Issued: 12-03-10, Effective 01-01-11, Implementation: 12-03-10)

Under plan enrollment rules, MA plans that do not offer a visitor / travel (V/T) supplemental benefit must disenroll enrollees who are continuously absent from the plan’s service area for six months or more in a given contract year. However, MA plans that offer a visitor / travel benefit may retain enrollees temporarily out of their service area but within the United States or its territories for up to twelve months, or the end of the contract year, whichever is sooner (42 CFR 422.74(d)(4)(iii)).

The specific requirements for the V/T benefit are as follows:

- The MAO must define the geographic areas within the United States and its territories where the V/T benefit is available;

- The V/T benefit must be available to all plan enrollees who are
temporarily in the designated geographic areas where the V/T benefit is offered;

- V/T benefits may not be offered outside the United States and its territories;

- The V/T benefit must furnish all plan covered services in its designated V/T area(s), including all Medicare Parts A and B services and all mandatory and optional supplemental benefits, at in-network cost-sharing levels, consistent with Medicare access and availability requirements at 42 CFR 422.112;

- An MAO that is not able to form a network of direct contracted providers to furnish supplemental benefits in an area in which it offers a V/T benefit may, with CMS approval, allow its enrollees to obtain plan covered services from non-contracted providers as long as the plan can ensure that its members have access to providers willing to furnish services in that area;

- An enrollee who has a V/T benefit and who is temporarily outside the plan's service area in a plan designated V/T area remains enrolled in the MA plan for up to twelve months or the end of the contract year, whichever is sooner.

### 100.8 – The Foreign Travel Benefit

*Rev. 94, Issued: 12-03-10, Effective 01-01-11, Implementation: 12-03-10*

MA plans without a V/T benefit must disenroll beneficiaries who are absent from the plan service area for six months or more of the applicable contract year. As explained in section 100.7, an MA plan may offer a V/T benefit to retain enrollees who are temporarily outside of the plan service area but within the United States and its territories. MA plans may offer a foreign travel benefit for its members who temporarily travel outside the United States.

The specific requirements for the foreign travel benefit are as follows:

- The foreign travel benefit may only cover services and items which would be classified as emergency or urgently needed services and items had they been provided in the United States (see section 20 for the definition of emergency and urgently needed services in the United States);

- As explained in section 30.2, a plan benefit design may not discriminate based on health status. In particular, the cost of a mandatory supplemental foreign travel benefit should be nominal within the bid or CMS may determine that the benefit discriminates against enrollees who are unable to travel due to health status; and
The foreign travel benefit may be offered as either a mandatory or optional supplemental benefit. CMS is reviewing the foreign travel benefit to determine whether in future years it should only be allowed as an optional supplemental benefit.

110.1 - Access and Availability Rules for Coordinated Care Plans
(Rev. 94, Issued: 12-03-10, Effective 01-01-11, Implementation: 12-03-10)

An MAO may specify the providers through whom enrollees may obtain services if it ensures that all Original Medicare covered services and supplemental benefits contracted for, by, or on behalf of Medicare enrollees are available and accessible under the coordinated care requirements. To accomplish this, the organization must meet the following requirements:

- Maintain and monitor a network of appropriate providers, supported by written arrangements, that is sufficient to provide adequate access to covered services to meet the needs of the population served. This involves ensuring that services are geographically accessible and consistent with local community patterns of care. In other words, the MAO must ensure that providers are distributed so that no member residing in the service area must travel an unreasonable distance to obtain covered services. For example, a commonly used service must be available within 30 minutes driving time. Of course, longer travel times are permissible as long as they are based on location (such as a rural area) and/or are established and based on the routine patterns of care in the geographic area.

In those portions of an RPPO’s defined service area where it cannot establish contracts with providers to meet Medicare access to services requirements, the RPPO, can also meet Medicare access to services requirements by demonstrating to CMS’ satisfaction that there is adequate access to all plan-covered services through alternative arrangements (42 CFR 422.112(a)(1)(ii)) -- that is, the RPPO is providing adequate access but not through a contracted network. Plan-covered services received by enrollees in non-network areas of an RPPO must be covered at in-network cost-sharing levels for the enrollee.

- An RPPO may seek, upon application to CMS, and upon the following requirements being met and demonstrated to CMS, that a hospital is an essential hospital with normal in-network cost-sharing levels applying to all plan members:
  1) The plan contracts with a general acute hospital to meet access requirements;
  2) The plan has first made a good faith effort to contract with this hospital;
3) There are no competing Medicare participating hospitals in the area to which RPPO enrollees could reasonably be referred for inpatient hospital services;

4) The plan designates this hospital for all in-network inpatient hospital services; and

5) All other requirements in 42 CFR 422.112(c)(1)-(4) are satisfied.

- Establish and maintain provider network standards that:
  - Define the types of providers to be used when more than one type of provider can furnish a particular item or service;
  - Identify the types of mental health and substance abuse providers in their network;
  - Specify the types of providers who may serve as a member’s primary care physician; and
  - Assess other means of transportation that members rely on, such as public transportation;

- Employ written standards for timeliness of access to care and member services that meet or exceed such standards as may be established by CMS, make these standards known to all first tier and downstream providers, continuously monitor its provider networks’ compliance with these standards, and take corrective action as necessary. These standards must ensure that the hours of operation of the MAO’s providers are convenient to, and do not discriminate against, members. The MAO must also ensure that, when medically necessary, services are available 24 hours a day, 7 days a week. This includes requiring primary care physicians to have appropriate backup for absences. The standards should consider the member’s need and common waiting times for comparable services in the community. (Examples of reasonable standards for primary care services are: (1) urgent but non-emergency - within 24 hours; (2) non-urgent, but in need of attention - within one week; and (3) routine and preventive care - within 30 days.)

- Establish, maintain, and monitor a panel of primary care providers from which the member may select a personal primary care provider. All MA plan members may select and/or change their primary care provider within the plan without interference. The MAOs that require members to obtain a referral before receiving specialist services must ensure that their MA plans have a mechanism for assigning primary care providers to members who do not select a primary care provider.
• Provide or arrange for necessary specialist care, and in particular give female enrollees the option of direct access to a women’s health specialist within the network for women’s routine and preventive health care services. The MAO must arrange for specialty care outside of the plan provider network when network providers are unavailable or inadequate to meet a member’s medical needs;

• Ensure that all services, both clinical and non-clinical, are provided in a culturally competent manner and are accessible to all members, including those with limited English proficiency, limited reading skills, hearing incapacity, or those with diverse cultural and ethnic backgrounds. Examples of how an MAO can meet these accessibility requirements include provision of translator services, interpreter services, teletypewriters or TTY connections;

• Establish and maintain written standards, including coverage rules, practice guidelines, payment policies and utilization management that allow for individual medical necessity determinations;

• Provide coverage for ambulance services, emergency and urgently-needed services, and post-stabilization care services in accordance with the requirements in section 20;

• Ensure that for each MA plan, the MAO has criteria for a chronic care improvement program that provides:
  - Methods for identifying MA enrollees with multiple or sufficiently severe chronic conditions who would benefit from participating in a chronic care improvement program; and
  - Mechanisms for monitoring MA enrollees who are participating in the chronic care improvement program (See Chapter 5 of his manual, “Quality Improvement and Reporting,” for further guidance on chronic care improvement programs).

110.4 - Access and Plan Type
(Rev. 94, Issued: 12-03-10, Effective 01-01-11, Implementation: 12-03-10)

In the past decade a variety of statutes have created flexibility in the Medicare program by providing a variety of plan types that MAOs may offer. Some of the newly created plan types may allow provision of services out-of-network and some plan types may allow provision of services without a gatekeeper. Table IV below summarizes important access attributes of several plan types.

Table V: Plan Type and Access attributes for non-emergent non-urgent-care service

<table>
<thead>
<tr>
<th>Plan Type</th>
<th>Is a gatekeeper allowed?</th>
<th>Is a network required?</th>
<th>Must benefits be provided</th>
<th>May Cost-sharing</th>
</tr>
</thead>
</table>


<table>
<thead>
<tr>
<th>Plan Type</th>
<th>Contract Frequency</th>
<th>IN and OON?</th>
<th>requirements differ IN/OON</th>
</tr>
</thead>
<tbody>
<tr>
<td>HMO</td>
<td>Optional</td>
<td>Must contract¹</td>
<td>Must provide IN; may provide OON</td>
</tr>
<tr>
<td><strong>PPO, RPPO</strong></td>
<td>Optional</td>
<td>Must contract¹</td>
<td>Must provide both IN/OON</td>
</tr>
<tr>
<td>MSA and PFFS</td>
<td>Prohibited</td>
<td>May use full, partial, or non-network model</td>
<td>Must provide both IN/OON</td>
</tr>
</tbody>
</table>
Notes to Table $V$:

1. Although an RPPO must contract with a network it may, upon obtaining a waiver from CMS, only contract with a network in part of its service area (42 CFR 422.112(a)(1)(ii))

140.1 - Introduction

(Rev. 94, Issued: 12-03-10, Effective 01-01-11, Implementation: 12-03-10)

The guidance in this section specifically applies to non-SNP HMOs, HMOPOS and PPOs. CMS does not permit plan renewals across product types. For example:

- An MA-only plan cannot be renewed as, or consolidated into, an MA-PD plan (and vice versa);
- Health Maintenance Organization (HMO) plans cannot renew as, or consolidate into, a Preferred Provider Organization (PPO) plans (and vice versa);
- HMO plans or PPO plans cannot renew as, or consolidate into, Private-Fee-for-Service (PFFS) plans (and vice versa);
- Special Needs Plans (SNPs) cannot renew as, or consolidate into, non-SNP MA plans (and vice versa); and
- Section 1876 cost contract plans cannot renew as, or consolidate into, MA plans (and vice versa).

With limited exceptions specified in annual renewal and non-renewal guidance by CMS, we will not permit consolidation of PBPs across contracts, independent of plan type.

As a result of business decisions, or pre- or post-bid discussions with CMS, MAOs may choose to change their current year offerings for the following contract year. Each year, current MAOs must indicate Plan Benefit Package (PBP) renewal and non-renewal decisions and delineate, for enrollment purposes, the relationships between PBPs offered under each of their contracts for the coming contract year. MAOs must also adhere to certain notification requirements, some of which are indicated below. Most renewal options must be completed in the HPMS Crosswalk, but there are limited exceptions to this requirement.

The renewal and non-renewal guidance presented in this section facilitates the opportunity for beneficiaries to make active enrollment elections that best fit their particular needs. Annual renewals and non-renewals options should simultaneously protect previously made enrollment choices of beneficiaries as well as foster future beneficiary access and choice.

Table VI, in section 140.9, presents all permissible renewal and non-renewal options for MAOs with HMO, HMOPOS, PPO, and RPPO plan types, including their method of
effectuation, systems enrollment activities, enrollment procedures, and required beneficiary notifications. Each renewal/non-renewal option presented in Table IV includes, where applicable, instructions and important deadlines which MAOs should carefully adhere to in order to ensure smooth year-to-year transitions.

If a renewal or non-renewal scenario is not explicitly presented in Table IV or described in sections 140.2-140.8 below, or is not specified in annual CMS guidance as a renewal or non-renewal scenario that CMS may approve contingent upon receipt of specific information from an MAO, it is not a permissible renewal option for an MAO.

140.2 - New Plan
(Rev. 94, Issued: 12-03-10, Effective 01-01-11, Implementation: 12-03-10)
An MAO may create a new PBP for the following contract year with no link to a PBP it offers in the current contract year in the HPMS Plan Crosswalk. In this situation, beneficiaries electing to enroll in the new PBP must complete enrollment requests, and the MAO offering the MA plan must submit enrollment transactions to MARx.

140.3 - Renewal Plan
(Rev. 94, Issued: 12-03-10, Effective 01-01-11, Implementation: 12-03-10)
An MAO may continue to offer a current PBP that retains all of the same service area for the following year. The renewing plan must retain the same PBP ID number as in the previous contract year in the HPMS Plan Crosswalk. Current enrollees are not required to make an enrollment election to remain enrolled in the renewal PBP, and the MAO will not submit enrollment transactions to MARx for current enrollees. New enrollees must complete enrollment requests, and the MAO will submit enrollment transactions to MARx for those new enrollees. Current enrollees of a renewed PBP must receive a standard Annual Notice of Change (ANOC) notifying them of any changes to the renewing plan.

140.4 - Consolidated Renewal Plan
(Rev. 94, Issued: 12-03-10, Effective 01-01-11, Implementation: 12-03-10)
MAOs are permitted to combine two or more entire PBPs offered in the current contract year into a single renewal plan in the HPMS Plan Crosswalk so that all enrollees in the combined plans are under one PBP with the same benefits in the following contract year. However, an MAO may not split a current PBP among more than one PBP for the following contract year.

An MAO consolidating one or more entire PBPs with another PBP must designate which of the renewal PBP IDs will be retained following the consolidation. The renewal PBP ID will be used to transition current enrollees of the plans being consolidated into the designated renewal plan. This is particularly important with respect to minimizing beneficiary confusion when a plan consolidation affects a large number of enrollees.

Current enrollees of a plan or plans being consolidated into a single renewal plan will not be required to take any enrollment action, and the organization will not submit enrollment transactions to MARx for those current members. However, the MAO may need to submit updated 4Rx data to CMS for the current enrollees affected by the
consolidation. New enrollees must complete enrollment requests, and the MAO will submit enrollment transactions to MARx for those new enrollees. Current enrollees of a consolidated renewal plan must receive a standard ANOC.

140.5 - Renewal Plan with a Service Area Expansion (SAE)
(Rev. 94, Issued: 12-03-10, Effective 01-01-11, Implementation: 12-03-10)
An MAO may continue to offer the same local MA PBP but add one or more new service areas (i.e., counties) to the plan’s service area in the following contract year. Organizations that include any new service area additions to a PBP should have submitted an SAE application to CMS for review and approval. An MAO renewing a plan with a SAE in the HPMS Plan Crosswalk must retain the renewed PBP’s ID number in order for all current enrollees to remain enrolled in the same plan in the following contract year.

Current enrollees of a PBP that is renewed with a SAE will not be required to take any enrollment action, and the MAO will not submit enrollment transactions to MARx for those current enrollees. New enrollees must complete enrollment requests, and the MAO will submit enrollment transactions to MARx for those new enrollees. Current enrollees of a renewed PBP with a SAE must receive a standard ANOC notifying them of any changes to the renewing plan.

140.6 - Guidance for the Renewal Portion of a Service Area Reduction (SAR)
(Rev. 94, Issued: 12-03-10, Effective 01-01-11, Implementation: 12-03-10)
An MAO offering a local MA plan may reduce the service area of a current contract year’s PBP. This is known as a service area reduction, or SAR. The MAO must designate the remaining area as a renewal plan and the MAO:

- Must retain the renewed PBP’s ID number in the HPMS Plan Crosswalk so that current enrollees in the reduced service area, the renewal area, who elect to remain in the same plan remain enrolled in the same plan in the following contract year;

- Does not submit enrollment transactions in MARx for these current members, since current enrollees in the renewal area are not required to take any enrollment action; and

- Must send a standard ANOC to current members in the renewal area notifying them of any changes to the renewing plan.
140.7 – **Guidance for the Reduced Portion of a Service Area Reduction (SAR)**

(Rev. 94, Issued: 12-03-10, Effective 01-01-11, Implementation: 12-03-10)

An MAO may elect to reduce the service area of a current contract year’s PBP and make the reduced area part of a new or renewal MA PBP service area in the following contract year. This option is available only to local MA plans. The guidance for the renewal portion of a service area reduction (SAR) is presented in section 140.6.

When another PBP (existing or new) under the same contract is available in the reduced service area, the organization must move the affected enrollees into that PBP. To do this, the MAO must submit enrollment transactions to enroll current enrollees in the reduced service area into the existing/new PBP. These enrollees will receive a standard ANOC along with a notice approved by CMS explaining their Medicare options, including guaranteed issue Medigap rights.

If no other MA plans are offered in the reduced area (either by the MAO pursuing the SAR or by other MAOs), the MAO may request CMS approval to offer enrollees in some or all of the reduced service area the option to continue enrollment in the organization by agreeing to be enrolled in a local MA plan offered by the organization (see 42 CFR 422.74(b)(3)(ii) and Medicare Managed Care Manual Chapter 2, Section 50.2.4). MAOs offering the continuation of enrollment option must include information regarding the option in the nonrenewal notice, including the need for individuals to contact the MAO to indicate their desire to continue enrollment in the MAO, as well as their acknowledgement of the need to use providers and facilities designated by the MAO in order to access plan benefits. The MAO will submit transactions to enroll individuals who elect the continuation of enrollment option in the MA local plan. If the organization does not offer this option to the enrollees in the reduced area, the MAO must submit transactions in order to disenroll these beneficiaries from the reduced service area,

140.8 - Terminated Plan (Non-Renewal)

(Rev. 94, Issued: 12-03-10, Effective 01-01-11, Implementation: 12-03-10)

An MAO may elect to terminate a current PBP for the following contract year. In this situation, the sponsor will not submit disenrollment transactions to MARx for affected enrollees. CMS will disenroll these individuals from the MA plan at the end of the contract year. These individuals must make a new election for their Medicare coverage for the following contract year. Regardless of whether these individuals elect to enroll in another plan offered by the same or another MAO, or to revert to Original Medicare and enroll in a PDP, they must complete an enrollment request, and the enrolling organization or sponsor must submit enrollment transactions to MARx. If these individuals do not make a new MA plan election prior to the beginning of the following contracting year, they will have Original Medicare coverage as of January 1 of the following year. Enrollees in terminated PBPs will be sent a termination notice by the terminating plan that includes notification of a special election period and Medigap guaranteed issue rights.
140.9 - Crosswalk Table Summary
(Rev. 94, Issued: 12-03-10, Effective 01-01-11, Implementation: 12-03-10)
The following table summarizes the guidance from sections 140.2 – 140.8.

Table VI: Permissible plan renewal options.

<table>
<thead>
<tr>
<th>Section</th>
<th>HPMS Crosswalk Designation</th>
<th>Definition</th>
<th>Special Renewal Guidelines for the HPMS Crosswalk</th>
<th>MAO Enrollment Activities</th>
<th>Enrollee Enrollment Activities</th>
<th>Beneficiary Notifications</th>
</tr>
</thead>
<tbody>
<tr>
<td>140.2</td>
<td>New Plan</td>
<td>The MAO adds a new plan for the following contract year that is not linked to a current contract year plan benefit package (PBP).</td>
<td>None</td>
<td>The MAO must submit enrollment transactions for the following contract year.</td>
<td>New enrollees must complete an enrollment request.</td>
<td>None</td>
</tr>
<tr>
<td>140.3</td>
<td>Renewal Plan</td>
<td>An MAO continues to offer a current contract year (CY) MA PBP in the following CY and retain all of the same service area.</td>
<td>The same PBP ID number must be retained.</td>
<td>The MAO does not submit enrollment transactions for current enrollees who remain in the same PBP ID.</td>
<td>New enrollees must complete enrollment requests.</td>
<td>Current enrollees are sent a standard ANOC.</td>
</tr>
<tr>
<td>140.4</td>
<td>Consolidated Renewal Plan</td>
<td>An MAO combines one or more whole MA PBPs of the same type offered in the current CY into a single renewal PBP for the following contract year, so that all current enrollees in combined PBP are offered the same benefits for the following contract year.</td>
<td>The renewal PBP plan ID must be the same as one of the current CY PBP IDs.</td>
<td>The MAO does not submit enrollment transactions for current enrollees. The MAO may have to submit 4Rx data for individuals whose PBP number changed.</td>
<td>No enrollment request is required for current enrollees to remain enrolled in the renewal PBP for the following contract year. New enrollees must complete enrollment requests.</td>
<td>Current enrollees are sent a standard ANOC.</td>
</tr>
<tr>
<td>Section</td>
<td>Plan Type</td>
<td>Plan Description</td>
<td>MAO Actions</td>
<td>Enrollee Actions</td>
<td>Notes</td>
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<tr>
<td>140.5</td>
<td>Renewal Plan with an SAE</td>
<td>This option is only available to local MA plans. An MAO continues to offer a current CY local MA PBP in the following CY and retains all of the same PBP service area, but also adds one or more new service areas.</td>
<td>The same PBP ID number must be retained. Note: If the following CY plan has both an SAE and SAR, the plan must be renewed as a renewal plan with an SAR.</td>
<td>The MAO submits enrollment transactions for current enrollees who remain in the same PBP ID. The MAO does not submit enrollment transactions for new enrollees.</td>
<td>None</td>
<td></td>
</tr>
<tr>
<td>140.6</td>
<td>Renewal Plan with an SAR (See 140.7 for treatment of enrollees in the area being eliminated)</td>
<td>The MAO reduces the current CY service area. The MAO offers for the following contract year a renewal plan in the remaining area of a service area reduction.</td>
<td>The renewal plan must retain the same plan ID as the former plan. Note: If the following CY plan has both an SAE and SAR, the plan must be renewed as a renewal plan with an SAR.</td>
<td>The MAO does not submit enrollment transactions for current enrollees who remain in the same PBP ID. The MAO does not submit enrollment requests to remain enrolled in the renewal PBP for the following contract year. New enrollees must complete enrollment requests.</td>
<td>Current enrollees do not submit enrollment requests to remain enrolled in the renewal PBP for the following contract year. New enrollees must complete enrollment requests.</td>
<td></td>
</tr>
<tr>
<td>140.7</td>
<td>Not Applicable. (See the remaining columns for guidance on the reduced portion of a SAR.)</td>
<td>The MAO reduces the current CY service area. The service area that has been terminated for the following contract year is also called the reduced area.</td>
<td>None</td>
<td>The MAO must disenroll enrollees in the reduced service area even if the MAO plans to create new plans in the reduced area for the following contract year. The MAO must submit enrollment transactions for those current enrollees in the reduced portion of the service area who wish to enroll in a new plan offered by the MAO in the reduced area.</td>
<td>Current enrollees in the reduced portion of the service area who wish to enroll in a new plan offered by the MAO must complete an enrollment request. The MAO must send termination notices even if it plans to offer a new plan. The termination notice must include notification of special election period (SEP) and Medigap guaranteed issue rights.</td>
<td></td>
</tr>
</tbody>
</table>
**160 – Meaningful Plan Differences**  
*(Rev. 94, Issued: 12-03-10, Effective 01-01-11, Implementation: 12-03-10)*

The guidance in this section applies to non-employer MA and MA-PD plans of all types. CMS reserves the right to extend the guidance in this section to employer plans in future years.

As provided under 42 CFR 422.254(a)(5) and 422.256(b)(4)(i), CMS annually reviews bids to ensure that an MAO’s plans in a given service area are meaningfully different from one another in terms of key benefits or plan characteristics. The criteria CMS may use include:

- Cost-sharing;
- Benefits offered;
- Plan type; and
- Premiums.

CMS annually publishes guidelines to assist MAOs in creating plan designs and plan cost structures in a given area with meaningful differences. MAOs offering more than one plan in a given service area should ensure that beneficiaries can easily identify the differences in costs and benefits between the plans. Beneficiaries should be able, for example, to determine which plan provides the highest value at the lowest cost based on their needs. Plan bids that CMS determines are not meaningfully different as determined during the annual CSM review will not be approved by CMS.

Although the specific guidelines and criteria for meaningful differences may change annually, CMS has considered the presence of any of the following characteristics to represent meaningful differences among plans offered by an MAO in a service area:
• **Part D benefit.** The plan offers a Part D benefit.

• **SNP status.** The plan is a SNP that serves a unique population; or

• **Distinct plan types.** Plans offered are of distinctly different types (e.g., HMO, local PPO, RPPO, PFFS plans).

**Example:** An MAO offers three plans in a service area with the characteristics listed below. Since each plan differs from the other two plans by one of the characteristics described above, this MAO is considered to be offering plans with meaningful differences; no further tests need be done.

- Non SNP, MA-only;
- Non SNP, MA-PD; and
- SNP, MA-PD;

If an MAO offers two plans in a given service area that either both cover drugs, have the same SNP status, and are of the same plan type, then CMS conducts further tests based on other criteria, such as cost-sharing or benefits, to determine if the two plans are meaningfully different from one another.

### 170 – Non-Renewal Based on Low Enrollment

**(Rev. 94, Issued: 12-03-10, Effective 01-01-11, Implementation: 12-03-10)**

The guidance in this section applies to CY 2011 non-employer MA plans, including SNPs. CMS may review employer plans for low enrollment in future years.

As provided under 42 CFR 422.506(b)(1)(iv), CMS may non-renew MA plans that do not have a sufficient number of enrollees to be considered a viable independent plan option. CMS annually provides MA organizations with criteria for low enrollment prior to the bid submission deadline for the following contract year. Plans not meeting these criteria must either give notice that they are terminating or consolidating these plans, or submit, within acceptable timelines, justification for continuing the plan. CMS then reviews the submitted justifications for a final decision on the plan’s continuation.

Although the criteria for meeting low enrollment requirements may change from year to year, generally, CMS will announce criteria for low enrollment that take into account, in addition to enrollment, the following:

- The number of years the plan has been in operation
- The SNP status of the plan; and
- Access to MA plans in the service area.