



# Acquisition & Grants

***Ed Hughes***

*Director,  
Acquisition & Grants Group,  
Office of Acquisition & Grants Management*

***Carol Sevel***

*Director,  
Division of Support Contracts,  
Office of Acquisition & Grants Management*



# Quiz Yourself Today



By the end of today's Industry Day, ask yourself if you have the answers to these questions:

1. What are 3 major programs at CMS?
2. What are 2 ways you can receive funds?
3. What are 3 things CMS often looks for in vendor proposals?
4. Why is past performance important to you as a vendor?
5. What are 2 good Websites to learn about contracting opportunities?