

### **Attachment A: Illustrative Profiles of Medicare Beneficiaries<sup>1</sup>**

**Illustrative Example:** Retail Profile 1 illustrates that Medicare beneficiaries living in either Windsor, Vermont, or Concord, New Hampshire, with common chronic conditions such as allergies, asthma, and hypertension may take the following commonly used medications - *Allegra*, *Albuterol Aerosol*, *Advair Diskus*, *Singulair*, and *Lotrel*. The spreadsheets that follow demonstrate the savings that these and other illustrative Medicare beneficiaries can achieve by opting for a range of plans available to them, along with the additional savings possible through substitution of generics and other lower-cost medications.

<b>Retail Profile</b>	<b>Medicare Beneficiary Residence</b>	<b>Condition</b>	<b>Drug</b>	<b>Dosage</b>	<b>30-Day Quantity</b>
<b>1</b>	<b>Windsor, VT 05089; Concord, NH 03303</b>	Allergies	Allegra	180mg tablet	30
		Asthma	Albuterol Aerosol (G)	90mcg	Two 17gm inhalers/30 days
		Asthma	Advair Diskus	250/50mcg	60
		Asthma	Singulair	10mg tablet	30
		Hypertension	Lotrel (amlodipine/benazepril)	5/10mg capsule	30
<b>2</b>	<b>Lincoln, NE 68507; Virginia Beach, VA 23462</b>	Acid Reflux/GERD	Prevacid DR	30mg capsule	30
		Blood Thinner	Coumadin	5mg tablet	30
		Heart Failure/Hypertension	Furosemide Oral (G)	20mg tablet	30
		Hyperlipidemia	Lipitor	10mg tablet	30
		Hypertension	Altace	5mg capsule	30
		Potassium Replacement	Klor-Con 10	10meq tablet	30
<b>3</b>	<b>San Luis Obispo, CA 93405; Charlotte, NC 28215</b>	Diabetes	Glyburide (G)	5mg tablet	30
		Diabetes	Glucophage	500mg tablet	90
		Diabetes	Avandia	4mg tablet	30
		Hyperlipidemia	Zocor	20mg tablet	30
		Hypertension	Lisinopril/HCTZ (G)	20/25mg tablet	30
		Heart Failure	Coreg	6.25mg tablet	60
		Peripheral Arterial Disease	Plavix	75mg tablet	30

Retail Profile	Medicare Beneficiary Residence	Condition	Drug	Dosage	30-Day Quantity
<b>4</b>					
	<b>Bismarck, ND 58503; Columbia, SC 29229</b>	Antipsychotic	Zyprexa	10mg tablet	30
		Hypertension	Toprol XL	50mg tablet	30
		Osteoporosis	Actonel	35mg tablet	4
		Pain	Propoxyphene-N/APAP (G)	100mg/650mg tablet	120
		Urinary Spasms	Detrol	4mg capsule	30
		Hypertension	Captopril (G)	25mg tablet	90
<b>5</b>					
	<b>Crofton, MD 21114; Toccoa, GA 30577</b>	Acid Reflux/GERD	Nexium	20mg capsule	30
		Antidepressant	Celexa	20mg tablet	30
		Dementia	Aricept	5mg tablet	30
		Hypertension	Enalapril (G)	10mg tablet	30
		Hypertension	Nifedipine ER (G)	90mg tablet	30
		Hypothyroidism	Synthroid	0.1mg (or 100 MCG) tablet	30
		Osteoporosis	Fosamax	70mg tablet	4
<b>6</b>					
	<b>St. Louis, MO 63104; Troy, AL 36081</b>	Heart Failure/Atrial Fib.	Digitek (G)	0.125mg (125 MCG) tablet	30
		Hypertrophy	Terazosin (G)	5mg capsule	30
		Diabetes	Glucovance	5/500mg tablet	60
		Retention/Hypertension	Lasix	40mg tablet	30
		Hyperlipidemia	Pravachol	40mg tablet	30
		Hypertension	Zestril	20mg tablet	30
<b>7</b>					
	<b>Appleton, WI 54915; Van Wert, OH 45891</b>	Acid Reflux/GERD	Protonix	20mg tablet	30
		Bronchospasm	Combivent (ipratropium/albuterol)	29.4gm	2 inhalers/30 days
		Hypertension	Avapro	150mg tablet	30
		Sleep	Ambien	10mg tablet	30
		Steroid/Breathing	Prednisone (G)	5mg tablet	30
		Hypertension	Norvasc	10mg tablet	30

Retail Profile	Medicare Beneficiary Residence	Condition	Drug	Dosage	30-Day Quantity
<b>8</b>					
	<b>Delray Beach, FL 33445; Middlesboro, KY 40965</b>	Allergies	Zyrtec	10mg tablet	30
		Antidepressant	Zoloft	50mg tablet	30
		Hormone Replacement	Evista	60mg tablet	30
		Hypertension	Hyzaar (losartan/HCTZ)	50mg/12.5mg tablet	30
		Seizures	Neurontin	600mg tablet	90
<b>9</b>					
	<b>Winnetka, IL 60093; Magnolia, AR 71753</b>	Antidepressant	Amitriptyline HCL (G)	25mg tablet	30
		Diabetes	Glucotrol XL	10mg tablet	30
		Diabetes	Metformin (G)	500mg tablet	90
		Glaucoma	Alphagan P (brimonidine)	0.0015	10 mL bottle
		Hypertension	Diovan HCT	160mg/25mg tablet	30
<b>10</b>					
	<b>Mercer Island, WA 98040; Jackson, MS 39204</b>	Angina	Nitroglycerin (GSN 475) SUBL	0.4mg tablet	100 ea bottle
		Antidepressant	Fluoxetine HCL (G)	20mg capsule	30
		Heart Failure/Atrial Fib.	Lanoxin	0.125mg (125 MCG) tablet	30
		Fluid Retention/Hypertension	Hydrochlorothiazide (G)	25mg tablet	30
		Hypertension	Vasotec	10mg tablet	30
		Potassium Replacement	Klor-Con 10	10meq tablet	30
		Angina	Isosorbide Mononitrate ER (G)	60mg tablet	30
<b>11</b>					
	<b>Van Nuys, CA 91405; Oklahoma City, OK 73118</b>	Acid Reflux/GERD	Aciphex	20mg tablet	30
		Benign Prostatic Hypertrophy	Doxazosin Mesylate (G)	4mg tablet	30
		Fluid Retention/Hypertension	Triamterene w/HCTZ (G)	37.5/25mg tablet	30
		Hypertension	Accupril	20mg tablet	30

Retail Profile	Medicare Beneficiary Residence	Condition	Drug	Dosage	30-Day Quantity
<b>12</b>					
	<b>Yonkers, NY 10704; Hays, KS 67601</b>	Diabetes	Amaryl	4mg tablet	30
		Hormone Replacement	Premarin	0.625mg tablet	30
		Hypertension	Lisinopril (G)	20mg tablet	30
		Hypertension	Metoprolol Tartrate (G)	50mg tablet	60
		Glaucoma	Xalatan	0.00005	2.5 ml bottle
<b>13</b>					
	<b>Elizabeth, NJ 07208; Albuquerque, NM 87111</b>	Hypertension	Lotensin	20mg tablet	30
		Hypertension	Cartia XT (G)	240mg capsule	30
		Hypothyroidism	Levoxyl	0.125mg (125 MCG) tablet	30
		Hyperlipidemia	Lovastatin (G)	40mg tablet	30
<b>14</b>					
	<b>Denver, CO 80228; Nogales, AZ 85621</b>	Pain	Tramadol HCL (G)	50mg tablet	120
		Hypertension	Prinivil	20mg tablet	30
		Hypertension	Diltiazem HCL(G)	240mg capsule	30
		Hypertension	Clonidine HCL (G)	0.2mg tablet	60
<b>15</b>					
	<b>Philadelphia, PA 19146; Pahrump, NV 89048</b>	Antidepressant	Paxil	20mg tablet	30
		Blood Thinner	Warfarin (G)	5mg tablet	30
		Hypertension	Cozaar	50mg tablet	30
		Hypertension	Atenolol (G)	50mg tablet	30
<b>16</b>					
	<b>Dallas, TX 75205; Salt Lake City, UT 84117</b>	Antidepressant	Trazodone HCl (G)	50mg tablet	30
		Diabetes	Glipizide (G)	5mg tablet	60
		Diabetes	Actos	30mg tablet	30
		Hypertension	Diovan	160mg tablet	30
		Pain/Arthritis	Celebrex	200mg capsule	30

(1) The 16 profiles were run in 32 ZIP codes (each basket in 2 ZIP codes, in effect creating 32 illustrative beneficiaries) in order to capture the experiences of beneficiaries in various geographic areas around the country.

(2) Note: "G" represents a generic drug; otherwise the drug is branded.

**Attachment B: Summary Analysis of PDP Negotiated Drug Prices (Week of June 5, 2006)**

Retail Profile Number	Core Data						PDP Basket Price <sup>1</sup> vs. Monthly National Cash Price			PDP Basket Price <sup>1</sup> vs. Monthly National Third Party Payer Price			% of Plans Beating Cash Price (M)	% of Plans Beating Third Party Payer Price (N)
	Monthly National Cash Price <sup>2</sup> (A)	Monthly National Third Party Payer Price <sup>3</sup> (B)	Monthly Price for Plan with Lowest Basket Price (C)	Monthly Price for Plan with Median Basket Price (D)	Monthly Price for Lowest Premium PDP (E)	% of Generic Drugs in Basket (F)	% Savings for PDP with Lowest Basket Price (G)	% Savings for PDP with Median Basket Price (H)	% Savings for Lowest Premium PDP (I)	% Savings for PDP with Lowest Basket Price (J)	% Savings for PDP with Median Basket Price (K)	% Savings for Lowest Premium PDP (L)		
	Profile 1	\$465.15	\$408.89	\$420.42	\$435.16	\$420.56	20%	10%	6%	10%	-3%	-6%		
Profile 2	\$314.68	\$284.97	\$239.01	\$295.06	\$283.63	17%	24%	6%	10%	-4%	-4%	0%	100%	13%
Profile 3	\$589.10	\$534.87	\$525.07	\$556.21	\$550.33	29%	11%	6%	7%	2%	-4%	-3%	100%	14%
Profile 4	\$565.25	\$514.12	\$486.18	\$537.51	\$517.71	33%	14%	5%	8%	5%	-5%	-1%	92%	3%
Profile 5	\$561.33	\$504.91	\$439.93	\$523.63	\$517.94	29%	22%	7%	8%	13%	-4%	-3%	100%	16%
Profile 6	\$290.09	\$261.13	\$229.73	\$268.96	\$250.38	33%	21%	7%	14%	12%	-3%	4%	100%	33%
Profile 7	\$518.27	\$461.23	\$471.06	\$493.64	\$470.73	17%	9%	5%	9%	-2%	-7%	-2%	100%	0%
Profile 8	\$547.31	\$500.51	\$392.40	\$494.85	\$494.85	0%	28%	10%	10%	22%	1%	1%	100%	57%
Profile 9	\$230.36	\$202.19	\$192.88	\$202.48	\$192.88	40%	16%	12%	16%	5%	0%	5%	100%	43%
Profile 10	\$113.69	\$86.63	\$49.76	\$79.58	\$74.40	43%	56%	30%	35%	43%	8%	14%	100%	56%
Profile 11	\$208.76	\$185.24	\$178.82	\$190.14	\$178.82	50%	14%	9%	14%	3%	-3%	3%	100%	12%
Profile 12	\$163.35	\$136.60	\$142.22	\$145.52	\$142.74	40%	13%	11%	13%	-4%	-7%	-4%	100%	0%
Profile 13	\$153.46	\$123.47	\$95.45	\$118.30	\$123.57	50%	38%	23%	19%	23%	4%	0%	100%	79%
Profile 14	\$159.25	\$117.55	\$90.32	\$102.14	\$90.32	75%	43%	36%	43%	23%	13%	23%	100%	83%
Profile 15	\$176.25	\$150.35	\$103.29	\$151.44	\$147.60	50%	41%	14%	16%	31%	-1%	2%	100%	35%
Profile 16	\$351.56	\$314.11	\$255.15	\$319.67	\$310.76	40%	27%	9%	12%	19%	-2%	1%	100%	19%
<b>Average</b>							24%	12%	15%	13%	-1%	2%		
<b>Maximum Savings</b>							56%	36%	43%	43%	13%	23%	92%	0%
<b>Minimum Savings</b>							9%	5%	7%	-4%	-7%	-4%	100%	83%

(1) Note: "PDP Basket Price" refers to amounts negotiated by prescription drug plan (PDP) sponsors, and does not account for savings to beneficiaries after deductibles and cost-sharing. The 16 profiles were run in 16 ZIP codes (each basket in a different ZIP code, in effect creating 16 illustrative beneficiaries) in order to capture the experiences of beneficiaries in various geographic areas around the country. The ZIP codes and corresponding geographic areas represented in the profiles include Windsor, VT 05089; Lincoln, NE 68507; San Luis Obispo, CA 93405; Bismarck, ND 58503; Crofton, MD 21114; St. Louis, MO 63104; Appleton, WI 54915; Delray Beach, FL 33445; Winnetka, IL 60093; Mercer Island, WA 98040; Van Nuys, CA 91405; Yonkers, NY 10704; Elizabeth, NJ 07208; Denver, CO 80228; Philadelphia, PA 19146; Dallas, TX 75205.

(2) Source: Vector One: National (VONA) from Verispan; Variables: Retail Dollars and Extended Units by Cash Method of Payment; quarter ending 3/2006.

(3) Source: Vector One: National (VONA) from Verispan; Variables: Retail Dollars and Extended Units by Third Party Method of Payment; quarter ending 3/2006.

**Attachment C: Median and Lowest PDP Mail-Order Prices Compared To Internet Mail-Order Prices<sup>1</sup> (Week of May 22, 2006)**

Illustrative Medicare Beneficiary/Residence (A)	Drug (B)	Dosage (C)	Condition (D)	90-Day Quantity (E)	90-Day Mail Order Price <sup>2</sup>		Median PDP Price (90-Day) <sup>3</sup> (H)	Percentage Savings for Median PDP Price (I)	Lowest-Cost Monthly PDP Price (J)	Percentage Savings for Lowest-Cost PDP Price (K)
					Drugstore.com (90-day) (F)	Costco.com (90-day) (G)				
<b>Mail Order Profile #1</b>										
Costco.com	<b>Market Basket Total</b>					<b>\$1,202.27</b>		2.96%		7.71%
Drugstore.com	<b>Market Basket Total</b>					<b>\$1,174.86</b>		0.70%		5.56%
Windsor, VT 05089	<b>Market Basket Total</b>						<b>\$1,166.63</b>		<b>\$1,109.58</b>	
	Allegra	180mg tablet	Allergies	90	\$211.99	\$227.51				
	Albuterol Aerosol	90mcg	Asthma	Six 17gm inhalers / 90 days	\$53.94	\$40.58				
	Advair Diskus	250/50mcg	Asthma	180	\$449.96	\$456.67				
	Singulair	10mg tablet	Asthma	90	\$269.97	\$279.53				
	Lotrel (amlodipine/benazepril)	5/10mg capsule	Hypertension	90	\$189.00	\$197.97				
<b>Mail Order Profile #2</b>										
Costco.com	<b>Market Basket Total</b>					<b>\$817.21</b>		5.99%		22.91%
Drugstore.com	<b>Market Basket Total</b>					<b>\$788.89</b>		2.62%		20.14%
Lincoln, NE 68507	<b>Market Basket Total</b>						<b>\$768.26</b>		<b>\$629.97</b>	
	Prevacid DR	30mg capsule	Acid Reflux/GERD	90	\$375.97	\$378.24				
	Coumadin	5mg tablet	Blood Thinner	90	\$65.97	\$74.51				
	Furosemide Oral	20mg tablet	Heart Failure/Hypertension	90	\$8.99	\$6.92				
	Lipitor	10mg tablet	Hyperlipidemia	90	\$209.97	\$222.09				
	Altace	5mg capsule	Hypertension	90	\$127.99	\$135.44				
<b>Mail Order Profile #3</b>										
Costco.com	<b>Market Basket Total</b>					<b>\$1,616.35</b>		5.40%		13.21%
Drugstore.com	<b>Market Basket Total</b>					<b>\$1,569.88</b>		2.60%		10.64%
San Luis Obispo, CA 93405	<b>Market Basket Total</b>						<b>\$1,529.12</b>		<b>\$1,402.89</b>	
	Glyburide	5mg tablet	Diabetes	90	\$17.99	\$18.71				
	Glucophage	500mg tablet	Diabetes	270	\$193.48	\$221.05				
	Avandia	4mg tablet	Diabetes	90	\$261.51	\$264.50				
	Zocor	20mg tablet	Hyperlipidemia	90	\$399.97	\$411.29				
	Lisinopril/HCTZ	20/25mg tablet	Hypertension	90	\$59.97	\$20.06				
	Coreg	6.25mg tablet	Heart Failure	180	\$286.97	\$314.98				
	Plavix	75mg tablet	Peripheral Arterial Disease	90	\$349.99	\$365.75				
<b>Mail Order Profile #4</b>										
Costco.com	<b>Market Basket Total</b>					<b>\$1,632.74</b>		10.41%		18.30%
Drugstore.com	<b>Market Basket Total</b>					<b>\$1,538.27</b>		4.91%		13.28%
Bismarck, ND 58503	<b>Market Basket Total</b>						<b>\$1,462.72</b>		<b>\$1,333.99</b>	
	Zyprexa	10mg tablet	Antipsychotic	90	\$859.99	\$908.45				
	Toprol XL	50mg tablet	Hypertension	90	\$73.99	\$74.42				
	Actonel	35mg tablet	Osteoporosis	12	\$203.97	\$274.87				
	Propoxyphene-N/APAP (PROPOXY-N/APAP 100-650 TAB)	100mg/650mg tablet	Pain	360	\$79.88	\$35.96				
	Detrol (LA in Price Compare / SA in Verispan)	4mg capsule	Urinary Spasms	90	\$279.97	\$282.14				
	Captopril	25mg tablet	Hypertension	270	\$40.47	\$56.89				

Illustrative Medicare Beneficiary/Residence (A)	Drug (B)	Dosage (C)	Condition (D)	90-Day Quantity (E)	90-Day Mail Order Price <sup>2</sup>		Median PDP Price (90-Day) <sup>3</sup> (H)	Percentage Savings for Median PDP Price (I)	Lowest-Cost Monthly PDP Price (J)	Percentage Savings for Lowest-Cost PDP Price (K)
					Drugstore.com (90-day) (F)	Costco.com (90-day) (G)				
<b>Mail Order Profile #5</b>										
Costco.com	<b>Market Basket Total</b>					<b>\$1,341.67</b>		7.84%		20.35%
Drugstore.com	<b>Market Basket Total</b>					<b>\$1,291.22</b>		4.24%		17.23%
Crofton, MD 21114	<b>Market Basket Total</b>						<b>\$1,236.45</b>		<b>\$1,068.70</b>	
	Nexium	20mg capsule	Acid Reflux/GERD	90	\$379.97	\$387.24				
	Celexa	20mg tablet	Antidepressant	90	\$239.98	\$237.23				
	Aricept	5mg tablet	Dementia	90	\$387.97	\$452.42				
	Enalapril	10mg tablet	Hypertension	90	\$16.79	\$12.23				
	Synthroid	0.1mg (or 100 MCG) tablet	Hypothyroidism	90	\$39.97	\$45.17				
	Fosamax	70mg tablet	Osteoporosis	12	\$226.54	\$207.37				
<b>Mail Order Profile #6</b>										
Costco.com	<b>Market Basket Total</b>					<b>\$737.28</b>		3.29%		26.74%
Drugstore.com	<b>Market Basket Total</b>					<b>\$727.63</b>		2.01%		25.77%
St. Louis, MO 63104	<b>Market Basket Total</b>						<b>\$713.03</b>		<b>\$540.10</b>	
	Terazosin	5mg capsule	Benign Prostatic Hypertrophy	90	\$33.99	\$13.85				
	Glucovance	5/500mg tablet	Diabetes	180	\$164.97	\$192.40				
	Lasix	40mg tablet	Fluid Retention/Hypertension	90	\$28.71	\$28.41				
	Pravachol	40mg tablet	Hyperlipidemia	90	\$389.97	\$392.19				
	Zestril	20mg tablet	Hypertension	90	\$109.99	\$110.42				
<b>Mail Order Profile #7</b>										
Costco.com	<b>Market Basket Total</b>					<b>\$1,119.72</b>		7.82%		13.45%
Drugstore.com	<b>Market Basket Total</b>					<b>\$1,004.86</b>		-2.71%		3.55%
Appleton, WI 54915	<b>Market Basket Total</b>						<b>\$1,032.14</b>		<b>\$969.17</b>	
	Combivent (ipratropium/albuterol)	29.4gm	Bronchospasm	6 inhalers/ 90 days	\$425.94	\$486.34				
	Avapro	150mg tablet	Hypertension	90	\$126.99	\$146.33				
	Ambien	10mg tablet	Sleep	90	\$265.97	\$301.67				
	Prednisone (GSN 6753)	5mg tablet	Steroid/Breathing	90	\$7.99	\$4.67				
	Norvasc	10mg tablet	Hypertension	90	\$177.97	\$180.71				
<b>Mail Order Profile #8</b>										
Costco.com	<b>Market Basket Total</b>					<b>\$1,548.96</b>		10.46%		27.40%
Drugstore.com	<b>Market Basket Total</b>					<b>\$1,437.86</b>		3.54%		21.79%
Delray Beach, FL 33445	<b>Market Basket Total</b>						<b>\$1,386.98</b>		<b>\$1,124.60</b>	
	Zyrtec	10mg tablet	Allergies	90	\$188.97	\$185.93				
	Zoloft	50mg tablet	Antidepressant	90	\$221.97	\$223.53				
	Evista	60mg tablet	Hormone Replacement	90	\$251.97	\$254.13				
	Hyzaar (losartan / hydrochlorothiazide)	50mg/12.5mg tablet	Hypertension	90	\$134.97	\$137.76				
	Neurontin	600mg tablet	Seizures	270	\$639.98	\$747.60				
<b>Mail Order Profile #9</b>										
Costco.com	<b>Market Basket Total</b>					<b>\$569.60</b>		3.74%		22.68%
Drugstore.com	<b>Market Basket Total</b>					<b>\$702.16</b>		21.91%		37.28%
Winnetka, IL 60093	<b>Market Basket Total</b>						<b>\$548.32</b>		<b>\$440.39</b>	
	Glucotrol XL	10mg tablet	Diabetes	90	\$77.97	\$84.75				
	Metformin	500mg tablet	Diabetes	270	\$179.96	\$36.15				
	Alphagan P (brimonidine)	0.0015	Glaucoma	Three 10 mL bottles	\$239.10	\$238.37				
	Diovan HCT	160mg/25mg tablet	Hypertension	90	\$205.13	\$210.32				

Illustrative Medicare Beneficiary/Residence (A)	Drug (B)	Dosage (C)	Condition (D)	90-Day Quantity (E)	90-Day Mail Order Price <sup>2</sup>		Median PDP Price (90-Day) <sup>3</sup> (H)	Percentage Savings for Median PDP Price (I)	Lowest-Cost Monthly PDP Price (J)	Percentage Savings for Lowest-Cost PDP Price (K)
					Drugstore.com (90-day) (F)	Costco.com (90-day) (G)				
<b>Mail Order Profile #10</b>										
Costco.com	<b>Market Basket Total</b>					<b>\$392.66</b>		1.52%		7.16%
Drugstore.com	<b>Market Basket Total</b>					<b>\$398.67</b>		3.00%		8.56%
Yonkers, NY 10704	<b>Market Basket Total</b>						<b>\$386.70</b>		<b>\$364.54</b>	
	Amaryl	4mg tablet	Diabetes	90	\$99.97	\$107.45				
	Premarin	0.625mg tablet	Hormone Replacement	90	\$94.97	\$96.54				
	Lisinopril	20mg tablet	Hypertension	90	\$32.97	\$11.51				
	Metoprolol Tartrate	50mg tablet	Hypertension	180	\$18.79	\$18.88				
	Xalatan	0.00005	Glaucoma	Three 2.5ml bottles	\$151.97	\$158.27				
<b>Mail Order Profile #11</b>										
Costco.com	<b>Market Basket Total</b>					<b>\$331.96</b>		4.27%		18.26%
Drugstore.com	<b>Market Basket Total</b>					<b>\$363.87</b>		12.67%		25.43%
Elizabeth, NJ 07208	<b>Market Basket Total</b>						<b>\$317.78</b>		<b>\$271.36</b>	
	Lotensin	20mg tablet	Hypertension	90	\$89.97	\$108.98				
	Cartia XT	240mg capsule	Hypertension	90	\$145.98	\$118.97				
	Levoxyil	0.125mg (125 MCG) tablet	Hypothyroidism	90	\$27.97	\$31.83				
	Lovastatin	40mg tablet	Hyperlipidemia	90	\$99.95	\$72.17				
<b>Mail Order Profile #12</b>										
Costco.com	<b>Market Basket Total</b>					<b>\$172.63</b>		7.55%		33.19%
Drugstore.com	<b>Market Basket Total</b>					<b>\$317.83</b>		49.78%		63.71%
Denver, CO 80228	<b>Market Basket Total</b>						<b>\$159.60</b>		<b>\$115.33</b>	
	Tramadol HCL	50mg tablet	Pain	360	\$199.87	\$50.54				
	Prinivil	20mg tablet	Hypertension	90	\$93.57	\$89.70				
	Clonidine HCL	0.2mg tablet	Hypertension	180	\$24.39	\$32.38				
<b>Mail Order Profile #13</b>										
Costco.com	<b>Market Basket Total</b>					<b>\$423.38</b>		4.77%		33.03%
Drugstore.com	<b>Market Basket Total</b>					<b>\$430.33</b>		6.30%		34.11%
Philadelphia, PA 19146	<b>Market Basket Total</b>						<b>\$403.20</b>		<b>\$283.53</b>	
	Paxil	20mg tablet	Antidepressant	90	\$250.38	\$259.55				
	Warfarin	5mg tablet	Blood Thinner	90	\$34.99	\$14.64				
	Cozaar	50mg tablet	Hypertension	90	\$133.97	\$145.05				
	Atenolol	50mg tablet	Hypertension	90	\$10.99	\$4.13				
<b>Mail Order Profile #14</b>										
Costco.com	<b>Market Basket Total</b>					<b>\$618.71</b>		1.02%		27.44%
Drugstore.com	<b>Market Basket Total</b>					<b>\$661.91</b>		7.48%		32.17%
Dallas, TX 75205	<b>Market Basket Total</b>						<b>\$612.41</b>		<b>\$448.96</b>	
	Glipizide	5mg tablet	Diabetes	180	\$18.97	\$18.52				
	Actos	30mg tablet	Diabetes	90	\$479.97	\$436.04				
	Diovan	160mg tablet	Hypertension	90	\$162.97	\$164.15				
								<b>Average</b>	7%	22%
								<b>Maximum Savings</b>	50%	64%
								<b>Minimum Savings</b>	-3%	4%

(1) Note: "PDP prices" refer to amounts negotiated by plan sponsors, and does not account for savings to beneficiaries after deductibles and cost-sharing.

(2) Source: Costco.com and Drugstore.com, 4/4/06. For Costco.com, we calculated 90-day prices (for 90 pills) by multiplying the price for a 100 pills by 90 percent. We calculated 90-day prices - for drugs that require 180, 270, or 360 pills for a 90-day supply - by multiplying the per unit price for a 100 pills by the corresponding 90-day quantity. The Costco.com standard USPS shipping charge is \$2.00 per order, and the membership fee is \$45.00 annually. Drugstore.com allows consumers to specify a desired supply quantity so adjustments did not have to be made to the prices. The Drugstore.com shipping on medications is \$1.99.

(3) Source: Medicare PDP pricing files, CMS Office of Research, Development and Information, 5/22/06.

(4) Celebrex was removed from Profile 14 because Costco.com did not have pricing information for this specific formulation of the drug; price for only 100 mg capsule was offered.

**Attachment D: Analysis of Average PDP-Negotiated Retail Prices and AWP**

Profile Number: (A)	Average PDP-Negotiated Retail Price				Average AWP Price			
	Week of 12/19/2005 (B)	Week of 6/5/2006 (C)	\$ Difference (D)	% Difference (E)	Week of 12/12/2005* (F)	Week of 5/29/2006* (G)	\$ Difference (H)	% Difference (I)
Profile 01	415.78	437.30	21.52	5.18%	552.98	569.52	16.54	2.99%
Profile 02	281.35	291.41	10.06	3.58%	340.00	346.88	6.88	2.02%
Profile 03	542.78	562.41	19.62	3.62%	686.90	703.09	16.19	2.36%
Profile 04	518.90	543.40	24.49	4.72%	756.53	821.55	65.02	8.59%
Profile 05	492.89	511.28	18.39	3.73%	667.62	696.53	28.91	4.33%
Profile 06	259.35	262.92	3.57	1.38%	328.64	348.14	19.50	5.93%
Profile 07	459.25	491.25	32.00	6.97%	582.98	638.87	55.89	9.59%
Profile 08	471.10	479.99	8.89	1.89%	595.45	613.97	18.52	3.11%
Profile 09	194.15	203.58	9.43	4.86%	278.02	283.75	5.73	2.06%
Profile 10	79.79	81.01	1.23	1.54%	204.54	203.72	(0.82)	-0.40%
Profile 11	184.36	189.30	4.94	2.68%	231.91	238.53	6.62	2.85%
Profile 12	140.40	146.31	5.91	4.21%	184.41	189.73	5.32	2.88%
Profile 13	111.31	114.37	3.06	2.75%	220.24	224.18	3.94	1.79%
Profile 14	106.04	104.01	(2.02)	-1.91%	254.78	263.52	8.74	3.43%
Profile 15	142.96	144.99	2.03	1.42%	196.51	199.98	3.47	1.77%
Profile 16	309.95	317.43	7.48	2.41%	415.24	420.16	4.92	1.18%
<b>TOTAL</b>	<b>4,710.37</b>	<b>4,880.98</b>	<b>170.61</b>	<b>3.62%</b>	<b>6,496.75</b>	<b>6,762.12</b>	<b>265.37</b>	<b>4.08%</b>

\* The AWPs were pulled as of December 12, 2005, and May 29, 2006, which reflect the published AWPs in effect when plans prepared their submissions for data posted to Medicare.gov's PlanFinder for the weeks of December 19, 2005, and June 5, 2006.

**Attachment E: Drug Plan Finder Analysis: Medicare PDP Savings Compared To Cash Prices<sup>1</sup> (Week of June 5, 2006)**

Retail Profile (A)	Beneficiary State and Zip Code (B)	% Savings for PDP with the Lowest Cost			% Savings for PDP with the 10th Lowest Cost			% Savings for PDP with the Median Cost <sup>2</sup>			% Savings for PDP with the Lowest Premium <sup>2</sup>		
		Original Market Basket (C)	Market Basket with Generic Substitutes <sup>2</sup> (D)	Market Basket with Generic & Therapeutic Substitutes <sup>3</sup> (E)	Original Market Basket (F)	Market Basket with Generic Substitutes <sup>2</sup> (G)	Market Basket with Generic & Therapeutic Substitutes <sup>3</sup> (H)	Original Market Basket (I)	Market Basket with Generic Substitutes <sup>2</sup> (J)	Market Basket with Generic & Therapeutic Substitutes <sup>3</sup> (K)	Original Market Basket (L)	Market Basket with Generic Substitutes <sup>2</sup> (M)	Market Basket with Generic & Therapeutic Substitutes <sup>3</sup> (N)
Profile 1	VT 05089	56%	67%	N/A	33%	38%	N/A	29%	34%	N/A	37%	43%	N/A
Profile 2	NE 68507	52%	58%	78%	37%	44%	75%	29%	34%	75%	50%	55%	87%
Profile 3	CA 93405	55%	64%	73%	45%	46%	52%	34%	46%	56%	49%	50%	57%
Profile 4	ND 58503	72%	N/A	N/A	45%	N/A	N/A	43%	N/A	N/A	49%	N/A	N/A
Profile 5	MD 21114	60%	71%	75%	41%	42%	47%	28%	43%	52%	46%	47%	64%
Profile 6	MO 63104	53%	63%	75%	29%	55%	71%	21%	56%	81%	48%	75%	85%
Profile 7	WI 54915	56%	N/A	66%	38%	N/A	39%	32%	N/A	41%	42%	N/A	43%
Profile 8	FL 33445	48%	58%	61%	38%	52%	52%	19%	49%	N/A	44%	58%	N/A
Profile 9	IL 60093	65%	68%	69%	48%	57%	N/A	37%	48%	N/A	65%	68%	69%
Profile 10	WA 98040	63%	72%	N/A	25%	28%	N/A	11%	28%	N/A	63%	72%	N/A
Profile 11	CA 91405	69%	70%	82%	39%	53%	66%	3%	17%	74%	69%	70%	82%
Profile 12	NY 10704	69%	73%	74%	30%	53%	N/A	13%	26%	N/A	69%	73%	74%
Profile 13	NJ 07208	66%	71%	71%	40%	44%	45%	33%	56%	N/A	66%	71%	71%
Profile 14	CO 80228	71%	74%	75%	49%	70%	N/A	43%	58%	N/A	71%	74%	75%
Profile 15	PA 19146	64%	74%	74%	22%	40%	51%	5%	51%	N/A	64%	74%	74%
Profile 16	TX 75205	56%	N/A	N/A	40%	N/A	N/A	37%	N/A	39%	47%	N/A	48%
Profile 17	NH 03303	35%	40%	N/A	32%	32%	N/A	29%	33%	N/A	33%	39%	N/A
Profile 18	VA 23462	51%	57%	77%	34%	37%	75%	27%	33%	72%	46%	50%	85%
Profile 19	NC 28215	53%	62%	70%	43%	43%	54%	33%	44%	N/A	48%	48%	50%
Profile 20	SC 29229	67%	N/A	N/A	44%	N/A	N/A	42%	N/A	N/A	46%	N/A	N/A
Profile 21	GA 30577	57%	68%	71%	41%	43%	60%	27%	42%	N/A	44%	45%	61%
Profile 22	AL 36081	49%	62%	74%	28%	54%	70%	20%	53%	73%	45%	74%	84%
Profile 23	OH 45891	55%	N/A	64%	38%	N/A	38%	31%	N/A	32%	42%	N/A	42%
Profile 24	KY 40965	47%	57%	60%	38%	55%	N/A	19%	50%	N/A	43%	57%	N/A
Profile 25	AK 71753	64%	69%	70%	45%	50%	N/A	36%	48%	N/A	64%	69%	70%
Profile 26	MS 39204	60%	68%	N/A	20%	22%	23%	3%	31%	N/A	60%	68%	N/A
Profile 27	OK 73118	66%	67%	80%	34%	48%	68%	-4%	13%	73%	66%	67%	80%
Profile 28	KS 67601	63%	68%	68%	16%	29%	N/A	10%	28%	29%	63%	68%	68%
Profile 29	NM 87111	66%	66%	N/A	46%	71%	N/A	36%	59%	N/A	62%	66%	67%
Profile 30	AZ 85621	72%	76%	77%	52%	74%	N/A	43%	65%	N/A	72%	76%	77%
Profile 31	NV 89048	64%	74%	74%	20%	48%	N/A	7%	53%	N/A	64%	74%	74%
Profile 32	UT 84117	56%	N/A	N/A	39%	N/A	N/A	37%	N/A	N/A	48%	N/A	52%
Average		59%	66%	72%	37%	47%	55%	25%	42%	58%	54%	63%	68%
Maximum Savings		72%	76%	82%	52%	74%	75%	43%	65%	81%	72%	76%	87%
Minimum Savings		35%	40%	60%	16%	22%	23%	-4%	13%	29%	33%	39%	42%

(1) Note: Savings are applicable to the selected non-low income beneficiaries in our study. Low-income beneficiaries would experience higher savings, with the specific level of savings depending on their income. Results for baskets with generic substitute.

(2) The % savings with generic substitutes reflect the savings available through the plans that were originally ranked lowest-cost, 10th lowest-cost, and plan with the lowest premium. Source: Medicare Prescription Drug Plan Finder, 6/5/06.

(3) The % savings with generic & therapeutic substitutes reflect the savings available through the plans that were originally ranked lowest-cost, 10th lowest-cost, and plan with the lowest premium. Source: Medicare Prescription Drug Plan Finder, 6/5/06.

## Attachment F: Plan Finder Analysis- Pricing Stability Over Time

### Percent Savings Relative to Cash for Low-Cost PDP

		3/13/06	3/27/06	4/10/06	4/24/06	5/8/06	5/22/06	6/5/06	Avg % Point Change*
Retail Profile 01	VT 05089	53%	53%	53%	53%	53%	53%	56%	1%
Retail Profile 02	NE 68507	52%	52%	52%	50%	50%	50%	52%	1%
Retail Profile 03	CA 93405	53%	53%	53%	53%	53%	53%	55%	1%
Retail Profile 04	ND 58503	71%	71%	71%	71%	71%	71%	72%	0%
Retail Profile 05	MD 21114	59%	59%	59%	59%	59%	59%	60%	0%
Retail Profile 06	MO 63104	51%	51%	51%	51%	51%	51%	53%	0%
Retail Profile 07	WI 54915	53%	53%	53%	53%	53%	53%	56%	1%
Retail Profile 08	FL 33445	48%	48%	48%	48%	48%	48%	48%	0%
Retail Profile 09	IL 60093	61%	61%	61%	61%	61%	60%	65%	2%
Retail Profile 10	WA 98040	60%	60%	60%	60%	60%	64%	63%	1%
Retail Profile 11	CA 91405	68%	68%	68%	68%	68%	68%	69%	0%
Retail Profile 12	NY 10704	68%	68%	68%	68%	68%	69%	69%	0%
Retail Profile 13	NJ 07208	67%	67%	67%	67%	67%	67%	66%	0%
Retail Profile 14	CO 80228	68%	68%	68%	68%	68%	70%	71%	1%
Retail Profile 15	PA 19146	63%	63%	63%	63%	63%	63%	64%	0%
Retail Profile 16	TX 75205	54%	54%	54%	54%	54%	54%	56%	0%
Retail Profile 17	NH 03303	33%	33%	32%	32%	32%	32%	56%	6%
Retail Profile 18	VA 23462	52%	52%	52%	50%	50%	50%	52%	1%
Retail Profile 19	NC 28215	51%	51%	51%	51%	51%	51%	55%	1%
Retail Profile 20	SC 29229	66%	66%	66%	66%	66%	66%	72%	2%
Retail Profile 21	GA 30577	55%	55%	55%	55%	55%	55%	60%	1%
Retail Profile 22	AL 36081	47%	47%	47%	47%	47%	47%	53%	2%
Retail Profile 23	OH 45891	52%	52%	52%	52%	52%	52%	56%	1%
Retail Profile 24	KY 40965	47%	47%	47%	47%	47%	47%	48%	0%
Retail Profile 25	AR 71753	61%	65%	61%	61%	61%	61%	65%	1%
Retail Profile 26	MS 39204	57%	57%	57%	57%	57%	60%	63%	2%
Retail Profile 27	OK 73118	65%	65%	65%	65%	65%	65%	69%	1%
Retail Profile 28	KS 67601	62%	62%	62%	62%	62%	62%	69%	2%
Retail Profile 29	NM 87111	67%	67%	67%	67%	67%	67%	66%	0%
Retail Profile 30	AZ 85621	70%	70%	70%	70%	70%	72%	71%	1%
Retail Profile 31	NV 89048	63%	63%	63%	63%	63%	63%	64%	0%
Retail Profile 32	UT 84117	54%	54%	54%	54%	54%	54%	56%	1%

\*Average absolute percentage point change, over last 7 periods

<b>Percent Savings Relative to Cash for 10th Lowest-Cost PDP</b>									
		<b>3/13/06</b>	<b>3/27/06</b>	<b>4/10/06</b>	<b>4/24/06</b>	<b>5/8/06</b>	<b>5/22/06</b>	<b>6/5/06</b>	<b>Avg % Point Change*</b>
<b>Retail Profile 01</b>	VT 05089	32%	31%	31%	31%	31%	31%	33%	1%
<b>Retail Profile 02</b>	NE 68507	34%	34%	35%	36%	36%	36%	37%	1%
<b>Retail Profile 03</b>	CA 93405	40%	40%	43%	43%	43%	43%	45%	1%
<b>Retail Profile 04</b>	ND 58503	43%	43%	43%	43%	43%	43%	45%	0%
<b>Retail Profile 05</b>	MD 21114	37%	37%	39%	39%	39%	39%	41%	1%
<b>Retail Profile 06</b>	MO 63104	24%	24%	22%	22%	25%	25%	29%	2%
<b>Retail Profile 07</b>	WI 54915	35%	35%	35%	35%	35%	35%	38%	1%
<b>Retail Profile 08</b>	FL 33445	36%	36%	36%	36%	37%	37%	38%	0%
<b>Retail Profile 09</b>	IL 60093	45%	45%	46%	46%	46%	46%	48%	0%
<b>Retail Profile 10</b>	WA 98040	24%	24%	24%	24%	23%	26%	25%	1%
<b>Retail Profile 11</b>	CA 91405	37%	37%	37%	37%	37%	37%	39%	1%
<b>Retail Profile 12</b>	NY 10704	31%	26%	26%	26%	29%	29%	30%	1%
<b>Retail Profile 13</b>	NJ 07208	38%	38%	40%	40%	42%	42%	40%	1%
<b>Retail Profile 14</b>	CO 80228	49%	49%	49%	49%	49%	49%	49%	0%
<b>Retail Profile 15</b>	PA 19146	20%	20%	20%	20%	20%	20%	22%	1%
<b>Retail Profile 16</b>	TX 75205	37%	37%	37%	37%	37%	37%	40%	1%
<b>Retail Profile 17</b>	NH 03303	31%	30%	30%	30%	30%	30%	33%	1%
<b>Retail Profile 18</b>	VA 23462	32%	32%	32%	32%	32%	31%	37%	2%
<b>Retail Profile 19</b>	NC 28215	37%	37%	40%	40%	40%	40%	45%	1%
<b>Retail Profile 20</b>	SC 29229	42%	42%	42%	42%	42%	42%	45%	1%
<b>Retail Profile 21</b>	GA 30577	35%	35%	39%	39%	39%	39%	41%	1%
<b>Retail Profile 22</b>	AL 36081	24%	24%	23%	23%	23%	23%	29%	2%
<b>Retail Profile 23</b>	OH 45891	34%	34%	34%	34%	34%	34%	38%	1%
<b>Retail Profile 24</b>	KY 40965	37%	37%	37%	37%	37%	38%	38%	0%
<b>Retail Profile 25</b>	AR 71753	42%	44%	43%	43%	43%	43%	48%	1%
<b>Retail Profile 26</b>	MS 39204	17%	17%	17%	17%	17%	21%	25%	2%
<b>Retail Profile 27</b>	OK 73118	32%	32%	32%	32%	32%	32%	39%	2%
<b>Retail Profile 28</b>	KS 67601	15%	15%	15%	15%	15%	15%	30%	4%
<b>Retail Profile 29</b>	NM 87111	43%	43%	44%	44%	47%	47%	40%	3%
<b>Retail Profile 30</b>	AZ 85621	52%	52%	52%	52%	52%	52%	49%	1%
<b>Retail Profile 31</b>	NV 89048	15%	15%	18%	18%	19%	18%	22%	1%
<b>Retail Profile 32</b>	UT 84117	37%	36%	37%	37%	37%	37%	40%	1%

\*Average absolute percentage point change, over last 7 periods

Percent Savings Relative to Cash for Median-Cost PDP									
		3/13/06	3/27/06	4/10/06	4/24/06	5/8/06	5/22/06	6/5/06	Avg % Point Change*
Retail Profile 01	VT 05089	28%	27%	28%	28%	28%	28%	29%	0%
Retail Profile 02	NE 68507	27%	27%	29%	29%	27%	27%	29%	1%
Retail Profile 03	CA 93405	30%	30%	31%	31%	31%	31%	34%	1%
Retail Profile 04	ND 58503	41%	41%	41%	41%	41%	41%	43%	0%
Retail Profile 05	MD 21114	25%	25%	26%	26%	26%	26%	28%	1%
Retail Profile 06	MO 63104	11%	11%	11%	11%	18%	18%	21%	3%
Retail Profile 07	WI 54915	28%	27%	28%	28%	28%	28%	32%	1%
Retail Profile 08	FL 33445	16%	16%	16%	16%	18%	18%	19%	1%
Retail Profile 09	IL 60093	35%	35%	35%	35%	35%	35%	37%	0%
Retail Profile 10	WA 98040	6%	6%	9%	9%	9%	12%	11%	1%
Retail Profile 11	CA 91405	1%	1%	1%	1%	1%	1%	3%	0%
Retail Profile 12	NY 10704	12%	12%	12%	12%	12%	11%	13%	1%
Retail Profile 13	NJ 07208	33%	33%	34%	34%	34%	34%	33%	0%
Retail Profile 14	CO 80228	42%	42%	42%	42%	42%	42%	43%	0%
Retail Profile 15	PA 19146	-2%	-2%	-1%	-1%	3%	3%	5%	1%
Retail Profile 16	TX 75205	34%	33%	34%	34%	34%	34%	37%	1%
Retail Profile 17	NH 03303	27%	27%	28%	28%	27%	27%	29%	1%
Retail Profile 18	VA 23462	26%	26%	26%	26%	25%	25%	29%	1%
Retail Profile 19	NC 28215	29%	29%	29%	29%	29%	29%	34%	1%
Retail Profile 20	SC 29229	40%	40%	40%	40%	40%	40%	43%	1%
Retail Profile 21	GA 30577	25%	24%	26%	26%	25%	25%	28%	1%
Retail Profile 22	AL 36081	13%	13%	13%	13%	17%	17%	21%	2%
Retail Profile 23	OH 45891	28%	27%	28%	27%	27%	27%	32%	1%
Retail Profile 24	KY 40965	16%	15%	16%	16%	17%	18%	19%	1%
Retail Profile 25	AR 71753	33%	34%	33%	33%	33%	33%	37%	1%
Retail Profile 26	MS 39204	-2%	-2%	-1%	-1%	-1%	4%	11%	3%
Retail Profile 27	OK 73118	-6%	-6%	-6%	-7%	-7%	-7%	3%	3%
Retail Profile 28	KS 67601	8%	8%	9%	9%	9%	8%	13%	1%
Retail Profile 29	NM 87111	37%	37%	37%	37%	37%	37%	33%	1%
Retail Profile 30	AZ 85621	43%	43%	44%	44%	43%	43%	43%	0%
Retail Profile 31	NV 89048	-1%	-1%	4%	4%	5%	5%	5%	0%
Retail Profile 32	UT 84117	34%	34%	34%	34%	34%	34%	37%	1%

\*Average absolute percentage point change, over last 7 periods

<b>Percent Savings Relative to Cash for Lowest-Premium PDP</b>									
		<b>3/13/06</b>	<b>3/27/06</b>	<b>4/10/06</b>	<b>4/24/06</b>	<b>5/8/06</b>	<b>5/22/06</b>	<b>6/5/06</b>	<b>Avg % Point Change*</b>
<b>Retail Profile 01</b>	VT 05089	34%	34%	34%	34%	34%	34%	37%	1%
<b>Retail Profile 02</b>	NE 68507	47%	47%	47%	47%	47%	48%	50%	1%
<b>Retail Profile 03</b>	CA 93405	47%	47%	47%	47%	47%	47%	49%	1%
<b>Retail Profile 04</b>	ND 58503	47%	47%	47%	47%	47%	47%	49%	1%
<b>Retail Profile 05</b>	MD 21114	44%	44%	44%	44%	44%	44%	46%	1%
<b>Retail Profile 06</b>	MO 63104	39%	39%	39%	39%	39%	46%	48%	2%
<b>Retail Profile 07</b>	WI 54915	39%	39%	39%	39%	39%	39%	42%	1%
<b>Retail Profile 08</b>	FL 33445	43%	43%	43%	43%	43%	43%	44%	0%
<b>Retail Profile 09</b>	IL 60093	61%	61%	61%	61%	61%	60%	65%	2%
<b>Retail Profile 10</b>	WA 98040	60%	60%	60%	60%	60%	64%	63%	1%
<b>Retail Profile 11</b>	CA 91405	68%	68%	68%	68%	68%	68%	69%	0%
<b>Retail Profile 12</b>	NY 10704	68%	68%	68%	68%	68%	69%	69%	0%
<b>Retail Profile 13</b>	NJ 07208	67%	67%	67%	67%	67%	67%	66%	0%
<b>Retail Profile 14</b>	CO 80228	68%	68%	68%	68%	68%	70%	71%	1%
<b>Retail Profile 15</b>	PA 19146	63%	63%	63%	63%	63%	63%	64%	0%
<b>Retail Profile 16</b>	TX 75205	43%	43%	43%	43%	43%	44%	47%	1%
<b>Retail Profile 17</b>	NH 03303	15%	15%	31%	31%	31%	31%	37%	2%
<b>Retail Profile 18</b>	VA 23462	41%	41%	41%	41%	41%	44%	50%	2%
<b>Retail Profile 19</b>	NC 28215	45%	45%	45%	45%	45%	45%	49%	1%
<b>Retail Profile 20</b>	SC 29229	44%	44%	44%	44%	44%	44%	49%	1%
<b>Retail Profile 21</b>	GA 30577	42%	42%	42%	42%	42%	42%	46%	1%
<b>Retail Profile 22</b>	AL 36081	34%	34%	35%	34%	34%	43%	48%	4%
<b>Retail Profile 23</b>	OH 45891	38%	38%	38%	38%	38%	38%	42%	1%
<b>Retail Profile 24</b>	KY 40965	42%	42%	42%	42%	42%	42%	44%	0%
<b>Retail Profile 25</b>	AR 71753	61%	65%	61%	61%	61%	61%	65%	1%
<b>Retail Profile 26</b>	MS 39204	57%	57%	57%	57%	57%	60%	63%	2%
<b>Retail Profile 27</b>	OK 73118	65%	65%	65%	65%	65%	65%	69%	1%
<b>Retail Profile 28</b>	KS 67601	62%	62%	62%	62%	62%	62%	69%	2%
<b>Retail Profile 29</b>	NM 87111	63%	63%	63%	63%	63%	63%	66%	1%
<b>Retail Profile 30</b>	AZ 85621	70%	70%	70%	70%	70%	72%	71%	1%
<b>Retail Profile 31</b>	NV 89048	63%	63%	63%	63%	63%	63%	64%	0%
<b>Retail Profile 32</b>	UT 84117	46%	46%	46%	46%	46%	46%	47%	0%

\*Average absolute percentage point change, over last 7 periods