Average Sales Price (ASP) Data Collection System Webinar

Submitter Training Session

March 2024

Welcome

Thank you for joining our webinar to preview the modernized ASP Data Collection System for Submitters which will be live on April 1, 2024.

- This session will be recorded and posted.
- Participants can submit questions via the chat feature.
- This is a one-hour session with time for questions at the end.

Introductions

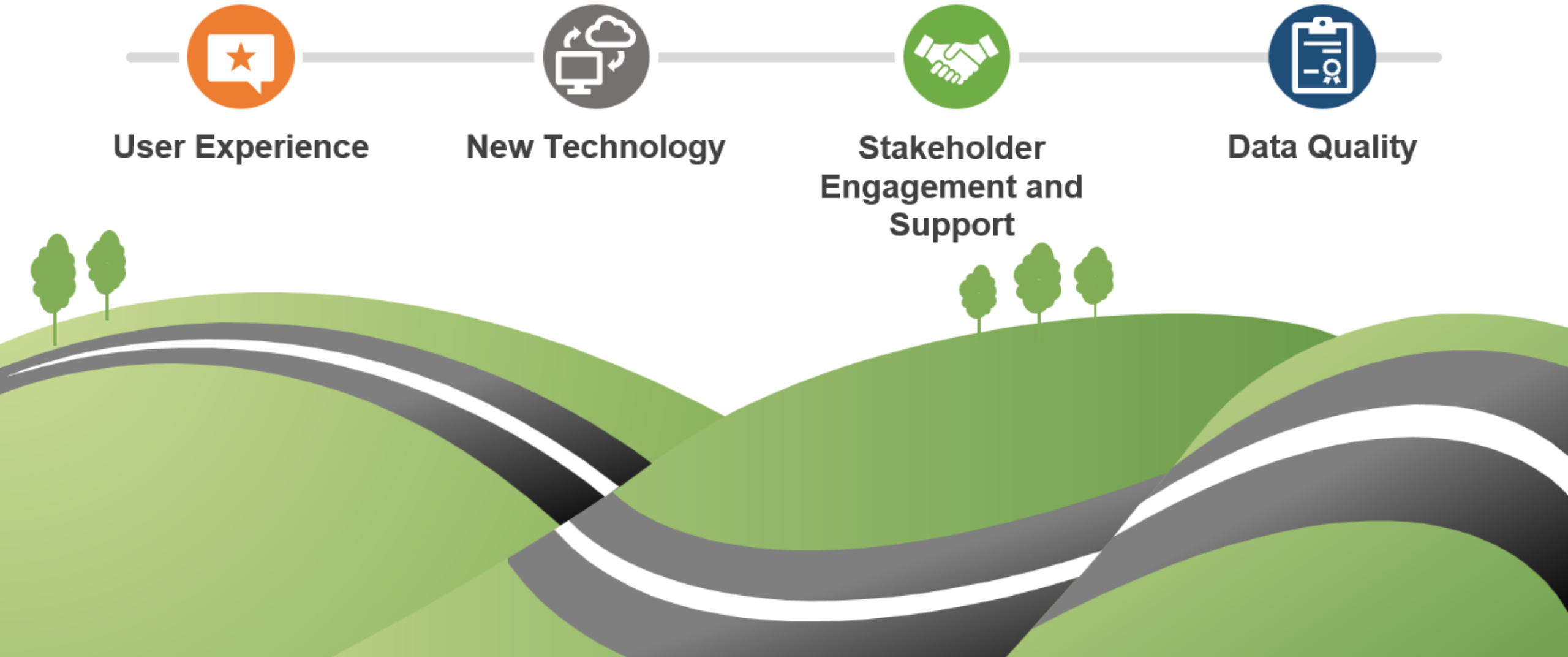
Speakers

- Katie Wilder, Contractor - Resources
- Michelle Berman, Contractor - System Overview

Panelists

- Felicia Brown, CMS
- Kwan Saddler, CMS
- Siva Devarapalli, Contractor
- Suzanne Bromley, Contractor
- Brian Edwards, Contractor
- Jim Bullard, Contractor

Modernization Priorities

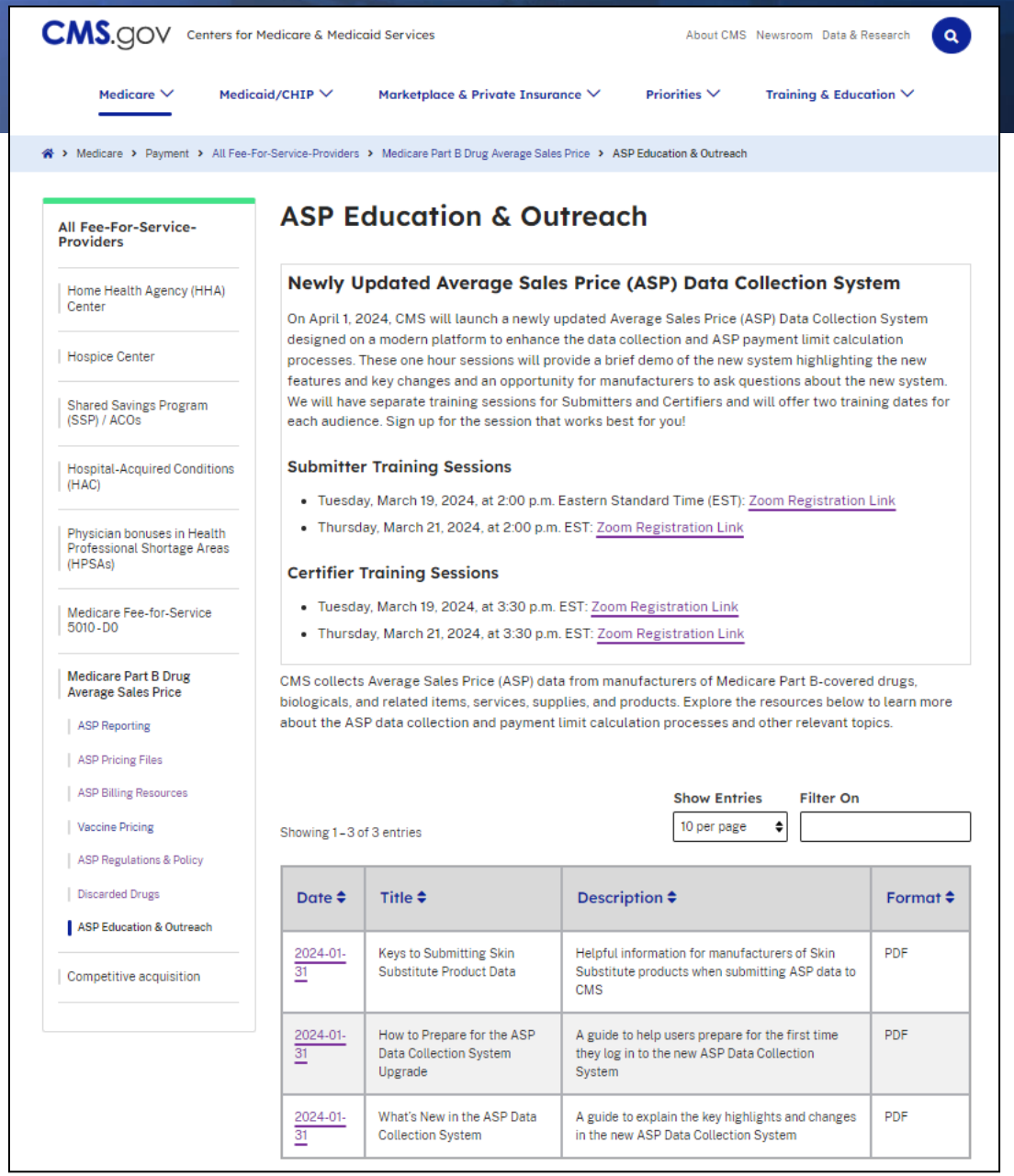


Resources

New!

[CMS Education and Outreach Website]

- User Guides
- FAQs
- Fact Sheets
- *and* more to come!



CMS.gov Centers for Medicare & Medicaid Services

About CMS Newsroom Data & Research

Medicare | Medicaid/CHIP | Marketplace & Private Insurance | Priorities | Training & Education

Medicare › Payment › All Fee-For-Service-Providers › Medicare Part B Drug Average Sales Price › ASP Education & Outreach

All Fee-For-Service-Providers

- Home Health Agency (HHA) Center
- Hospice Center
- Shared Savings Program (SSP) / ACOs
- Hospital-Acquired Conditions (HAC)
- Physician bonuses in Health Professional Shortage Areas (HPSAs)
- Medicare Fee-for-Service 5010-D0
- Medicare Part B Drug Average Sales Price
  - ASP Reporting
  - ASP Pricing Files
  - ASP Billing Resources
  - Vaccine Pricing
  - ASP Regulations & Policy
  - Discarded Drugs
  - ASP Education & Outreach
- Competitive acquisition

ASP Education & Outreach

Newly Updated Average Sales Price (ASP) Data Collection System

On April 1, 2024, CMS will launch a newly updated Average Sales Price (ASP) Data Collection System designed on a modern platform to enhance the data collection and ASP payment limit calculation processes. These one hour sessions will provide a brief demo of the new system highlighting the new features and key changes and an opportunity for manufacturers to ask questions about the new system. We will have separate training sessions for Submitters and Certifiers and will offer two training dates for each audience. Sign up for the session that works best for you!

Submitter Training Sessions

- Tuesday, March 19, 2024, at 2:00 p.m. Eastern Standard Time (EST): Zoom Registration Link
- Thursday, March 21, 2024, at 2:00 p.m. EST: Zoom Registration Link

Certifier Training Sessions

- Tuesday, March 19, 2024, at 3:30 p.m. EST: Zoom Registration Link
- Thursday, March 21, 2024, at 3:30 p.m. EST: Zoom Registration Link

CMS collects Average Sales Price (ASP) data from manufacturers of Medicare Part B-covered drugs, biologicals, and related items, services, supplies, and products. Explore the resources below to learn more about the ASP data collection and payment limit calculation processes and other relevant topics.

Showing 1–3 of 3 entries

Show Entries: 10 per page

Filter On:

Date	Title	Description	Format
2024-01-31	Keys to Submitting Skin Substitute Product Data	Helpful information for manufacturers of Skin Substitute products when submitting ASP data to CMS	PDF
2024-01-31	How to Prepare for the ASP Data Collection System Upgrade	A guide to help users prepare for the first time they log in to the new ASP Data Collection System	PDF
2024-01-31	What's New in the ASP Data Collection System	A guide to explain the key highlights and changes in the new ASP Data Collection System	PDF

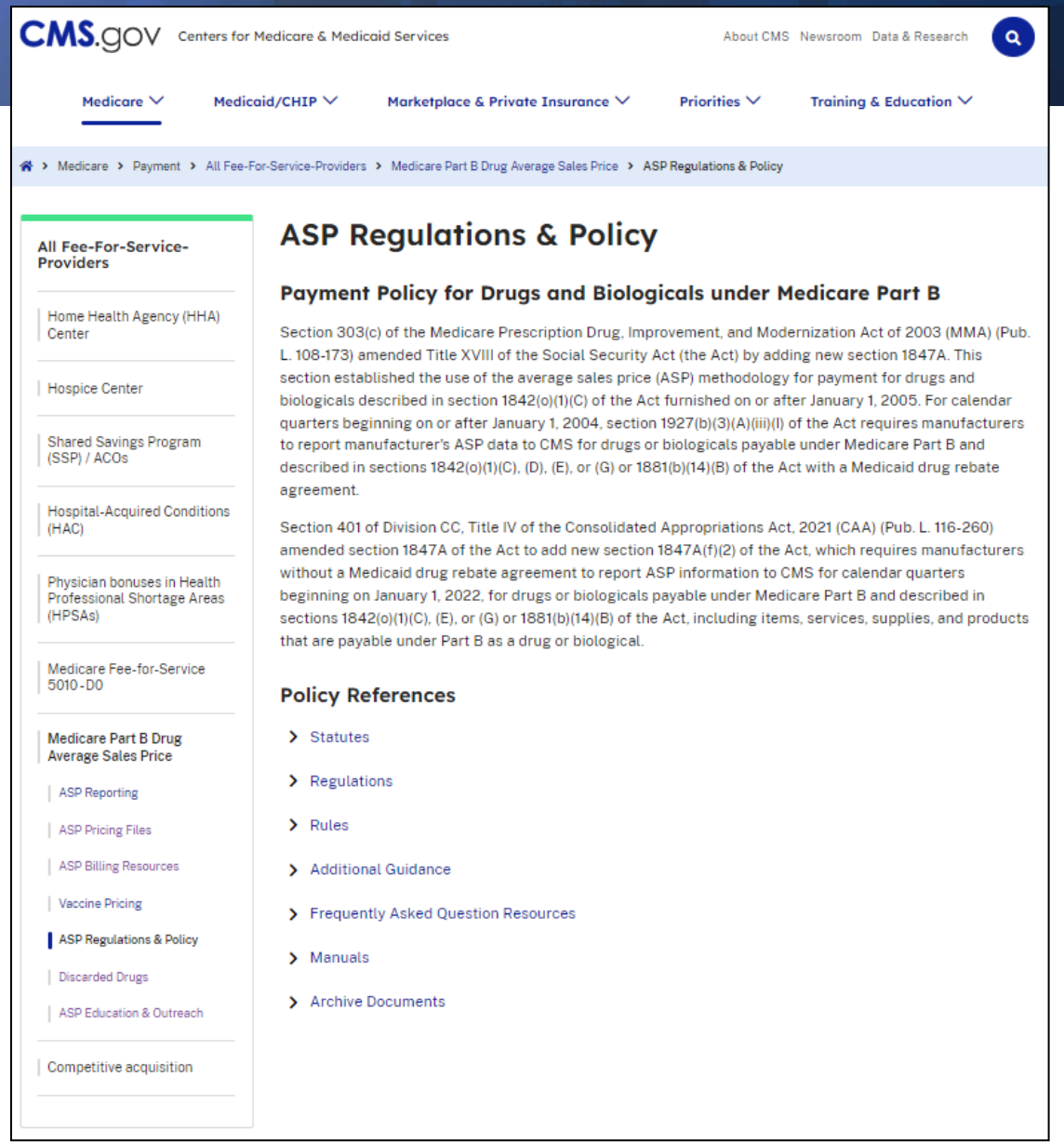
Policy Page

New Content!

[ASP Regulations and Policy Page]

One resource for all ASP-Related:

- Statutes
- Regulations
- Rules
- Guidance



What's New?

- Key changes
- New features
- Additional context

WHAT'S NEW IN THE ASP DATA COLLECTION SYSTEM

CMS will launch a newly updated Average Sales Price (ASP) Data Collection System designed on a modern platform to enhance the data collection and ASP payment limit calculation processes. The full list of all added features and functionalities, along with other training resources, will be released with the launch of the new system, but here are some of the key highlights and notable changes coming in April!

MODERN PLATFORM

The new ASP Data Collection System is built on a modern platform which will allow CMS to easily add and expand system capabilities to pivot and respond to changing laws and regulations that affect Medicare Part B Drugs and payment limit calculations.

UPDATED DATA FIELDS

Data fields have been updated to eliminate data entry errors, standardize the data collected, and simplify the process for CMS to conduct data analysis and determine accurate calculations. Some updates include drop-down options instead of free-form text boxes when manually entering drug product data, and reorganized data fields such as two separate fields for strength and strength unit.

IMPROVED USER EXPERIENCE

The new system has clear screens, intuitive navigation, hover-over definitions, links to resources and much more to improve the user experience!

NEW DATA TEMPLATES

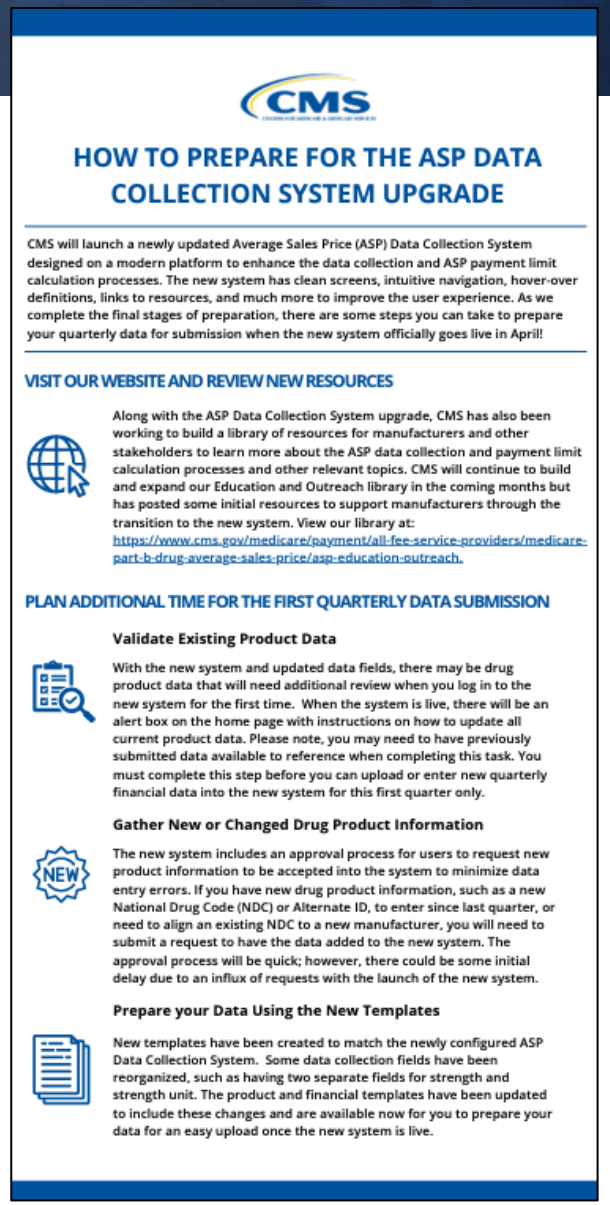
The product and financial data templates for your Medicare Part B Drugs have been updated to match the data collection fields in the new system and continue to provide an option to easily upload your data.

ONE LOCATION FOR FINANCIAL TASKS

In the new system, all Financial Data tasks, including restating financial data and adding data for prior quarters, are available in one location on the drop-down under the Financial Data menu.

How to Prepare

- Visit our Resource Library
- Gather New or Changed Drug Product Information
- Prepare to Validate Existing Product Data
- Use the New Templates



CMS

HOW TO PREPARE FOR THE ASP DATA COLLECTION SYSTEM UPGRADE

CMS will launch a newly updated Average Sales Price (ASP) Data Collection System designed on a modern platform to enhance the data collection and ASP payment limit calculation processes. The new system has clean screens, intuitive navigation, hover-over definitions, links to resources, and much more to improve the user experience. As we complete the final stages of preparation, there are some steps you can take to prepare your quarterly data for submission when the new system officially goes live in April!

VISIT OUR WEBSITE AND REVIEW NEW RESOURCES

Along with the ASP Data Collection System upgrade, CMS has also been working to build a library of resources for manufacturers and other stakeholders to learn more about the ASP data collection and payment limit calculation processes and other relevant topics. CMS will continue to build and expand our Education and Outreach library in the coming months but has posted some initial resources to support manufacturers through the transition to the new system. View our library at: https://www.cms.gov/medicare/payment/all-fee-service-providers/medicare-part-b-drug-average-sales-price/asp-education-outreach.

PLAN ADDITIONAL TIME FOR THE FIRST QUARTERLY DATA SUBMISSION

Validate Existing Product Data

With the new system and updated data fields, there may be drug product data that will need additional review when you log in to the new system for the first time. When the system is live, there will be an alert box on the home page with instructions on how to update all current product data. Please note, you may need to have previously submitted data available to reference when completing this task. You must complete this step before you can upload or enter new quarterly financial data into the new system for this first quarter only.

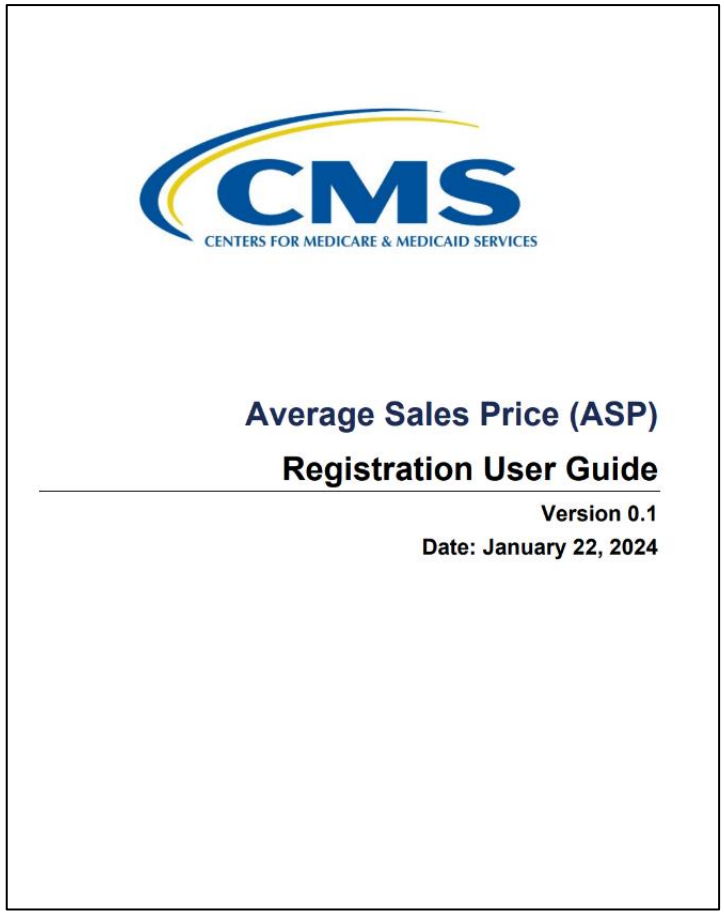
Gather New or Changed Drug Product Information

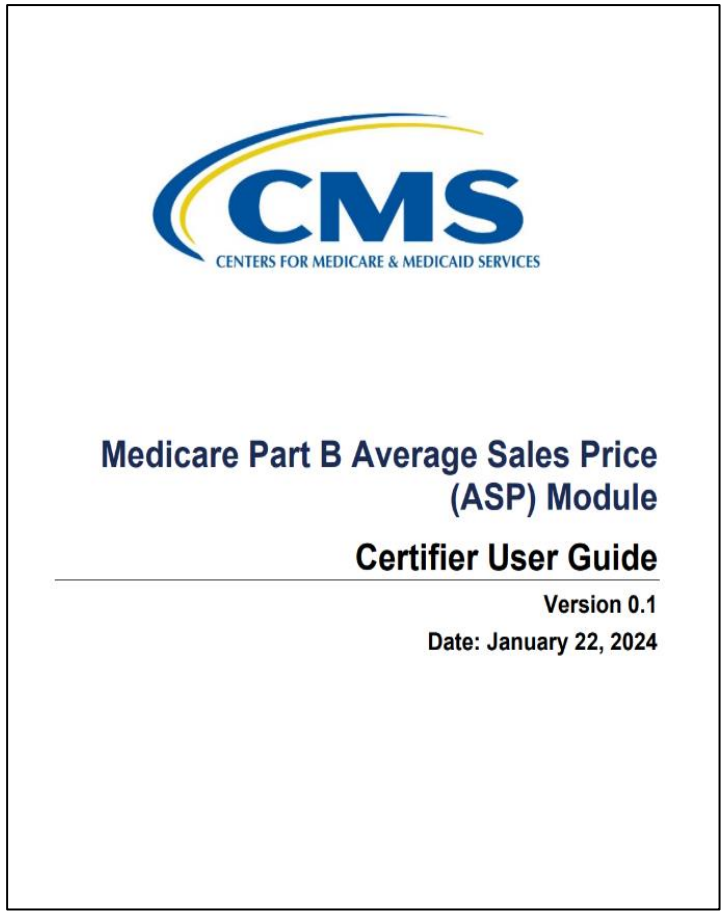
The new system includes an approval process for users to request new product information to be accepted into the system to minimize data entry errors. If you have new drug product information, such as a new National Drug Code (NDC) or Alternate ID, to enter since last quarter, or need to align an existing NDC to a new manufacturer, you will need to submit a request to have the data added to the new system. The approval process will be quick; however, there could be some initial delay due to an influx of requests with the launch of the new system.

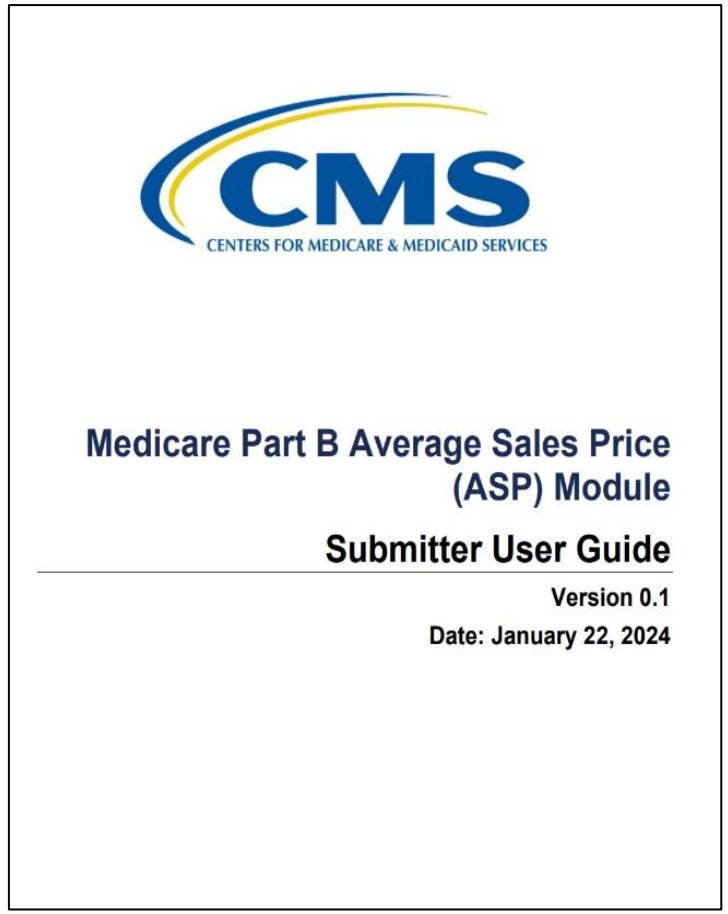
Prepare your Data Using the New Templates

New templates have been created to match the newly configured ASP Data Collection System. Some data collection fields have been reorganized, such as having two separate fields for strength and strength unit. The product and financial templates have been updated to include these changes and are available now for you to prepare your data for an easy upload once the new system is live.

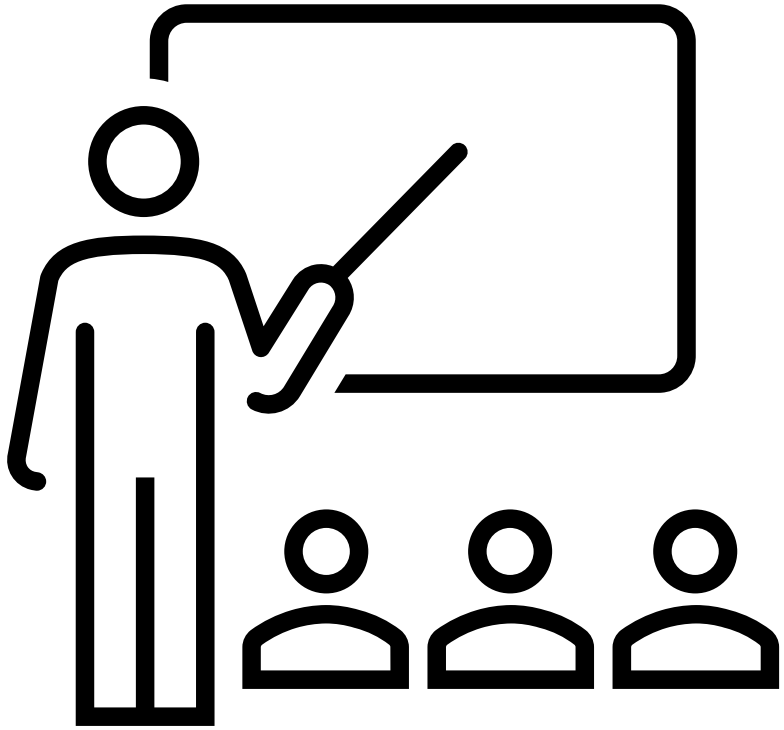
User Guides


CMS
CENTERS FOR MEDICARE & MEDICAID SERVICES
Average Sales Price (ASP)
Registration User Guide
Version 0.1
Date: January 22, 2024


CMS
CENTERS FOR MEDICARE & MEDICAID SERVICES
Medicare Part B Average Sales Price (ASP) Module
Certifier User Guide
Version 0.1
Date: January 22, 2024

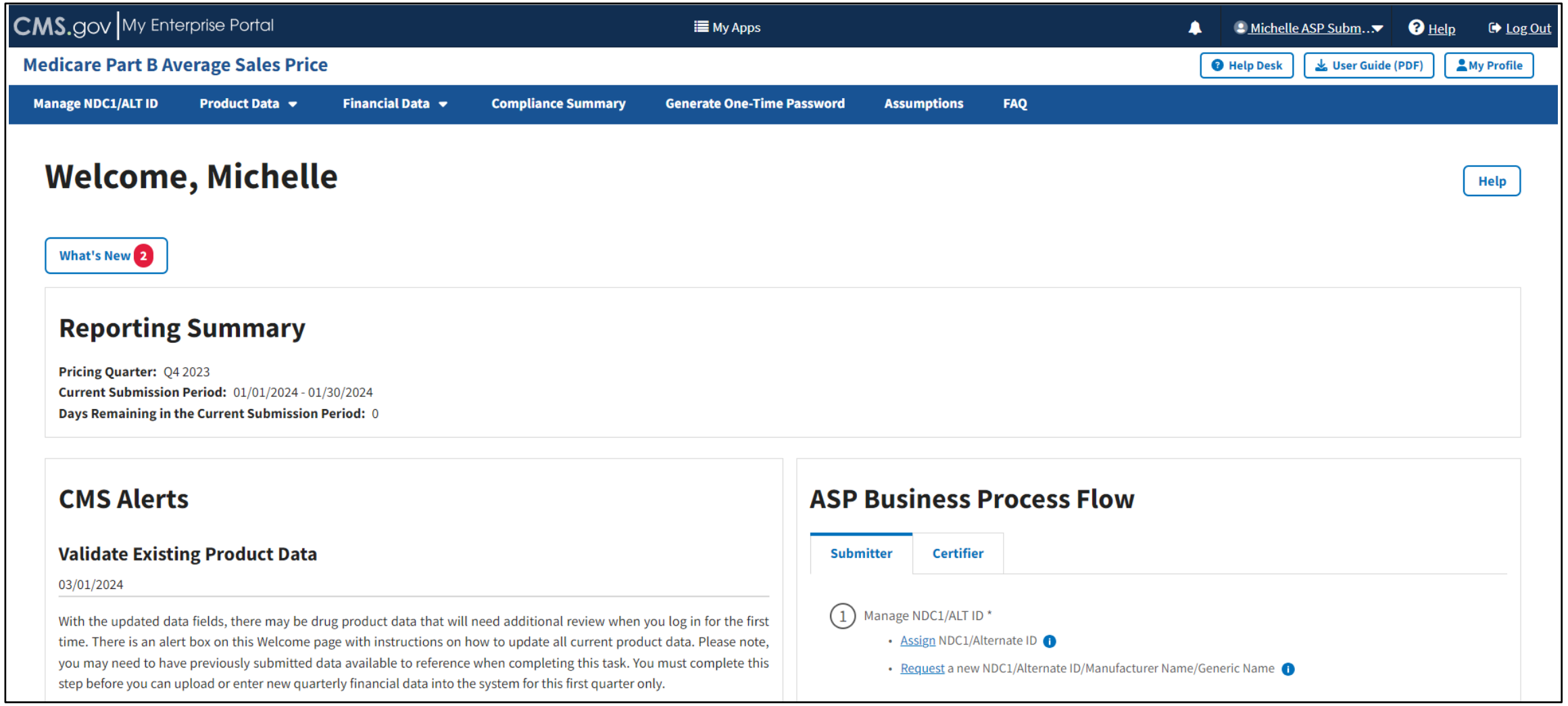

CMS
CENTERS FOR MEDICARE & MEDICAID SERVICES
Medicare Part B Average Sales Price (ASP) Module
Submitter User Guide
Version 0.1
Date: January 22, 2024

System Demonstration

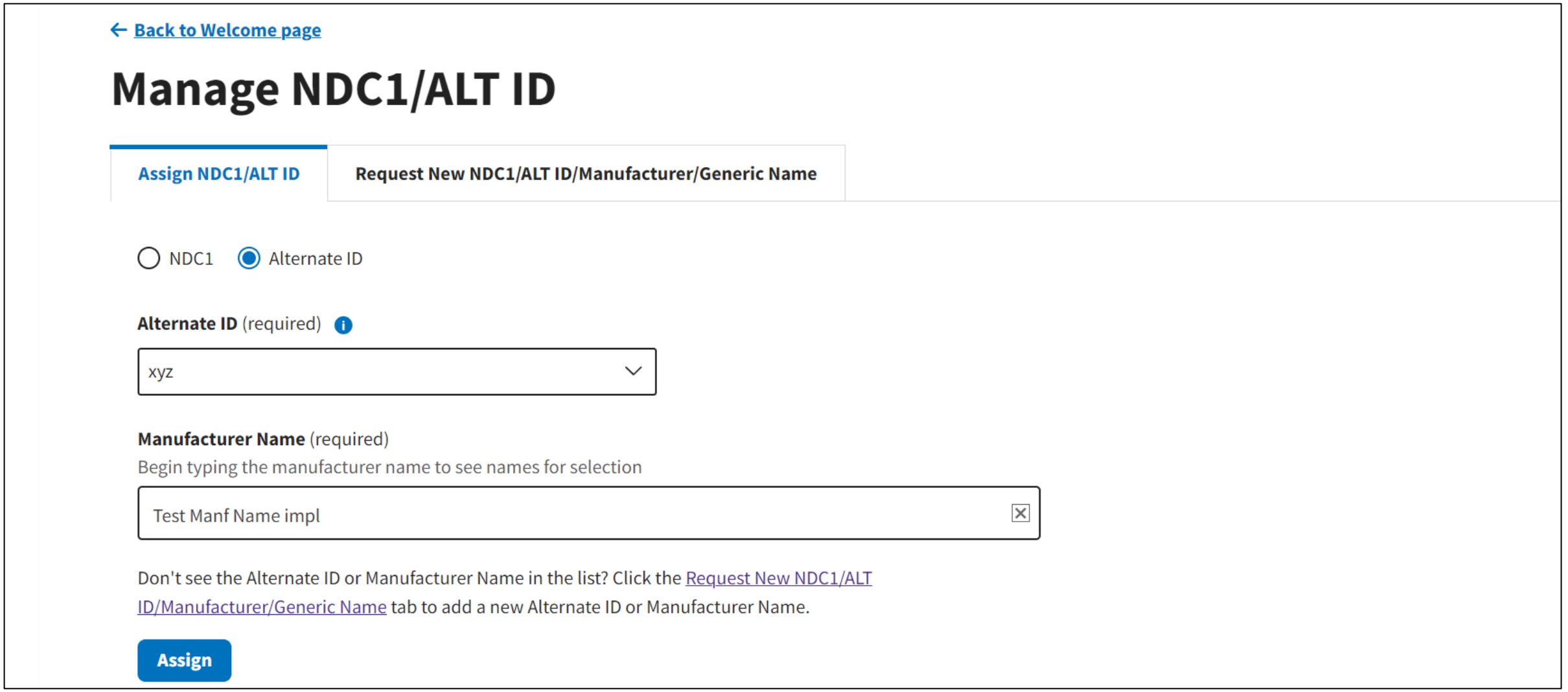


The following slides present screenshots and an accompanying demo of the system.

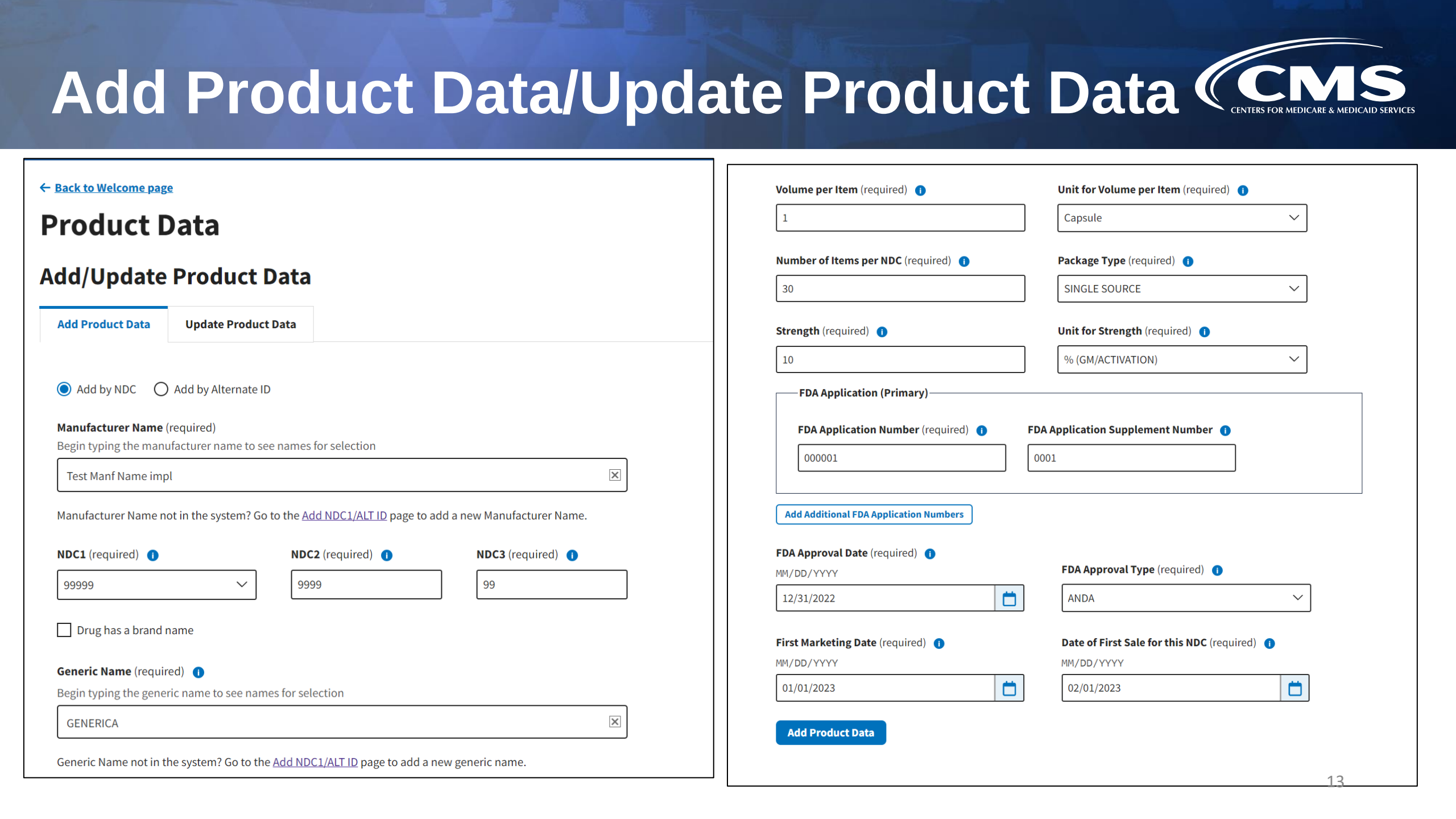
Welcome Page



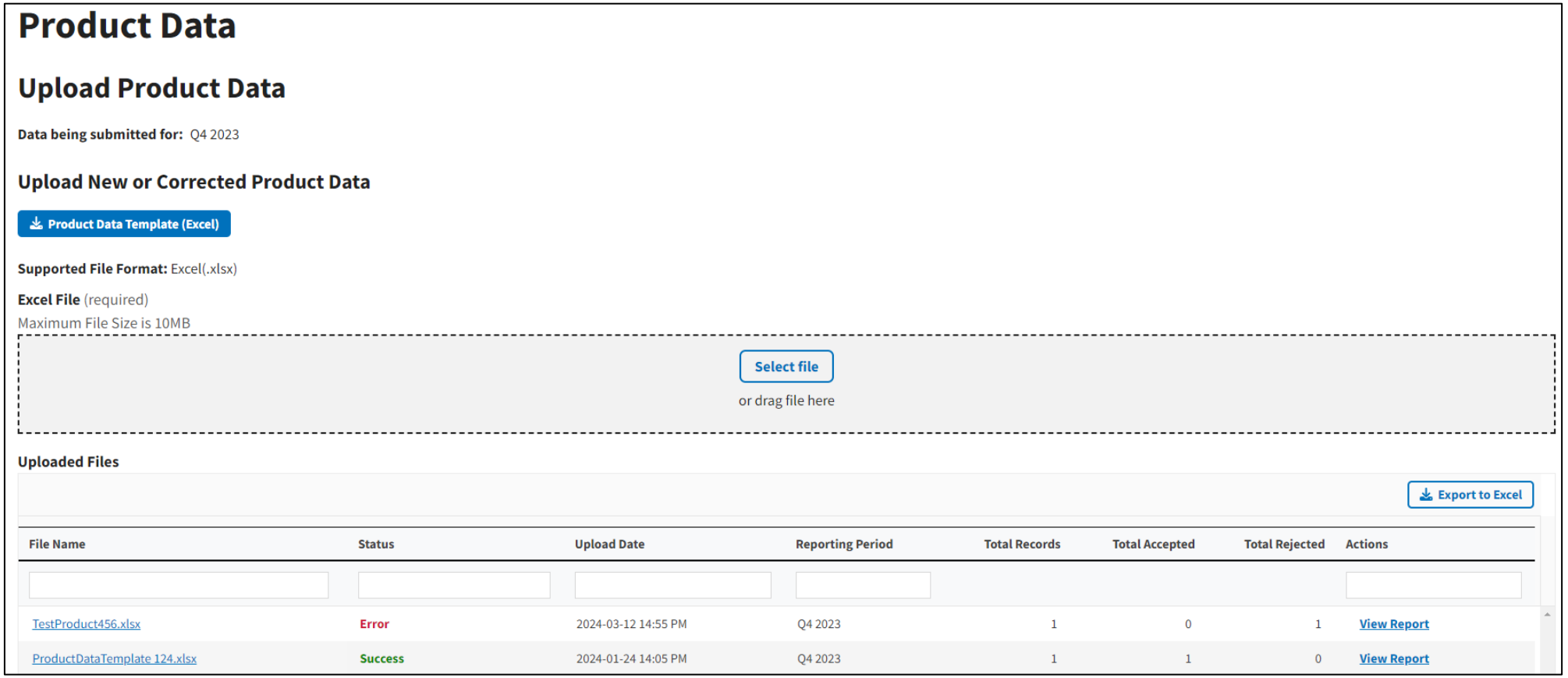
Manage NDC1/ALT ID



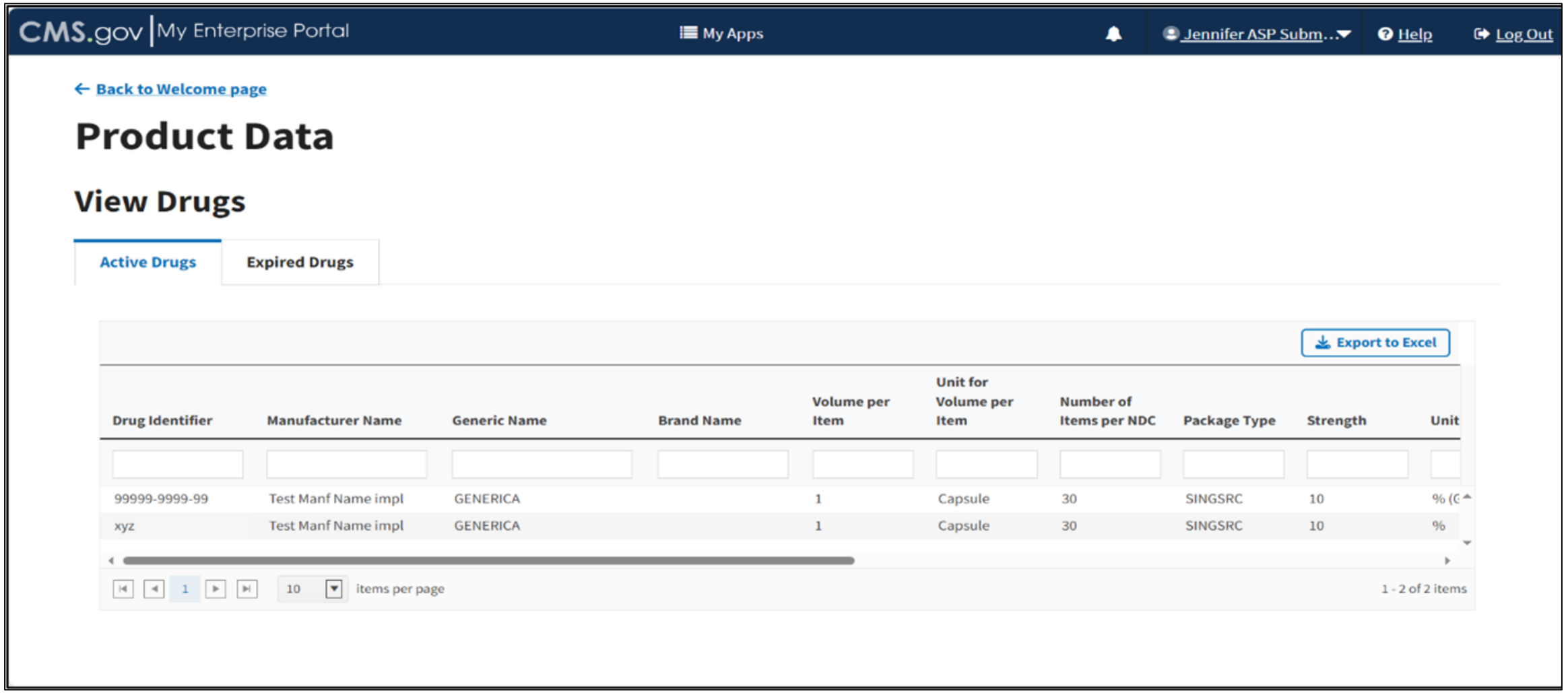
Add Product Data/Update Product Data



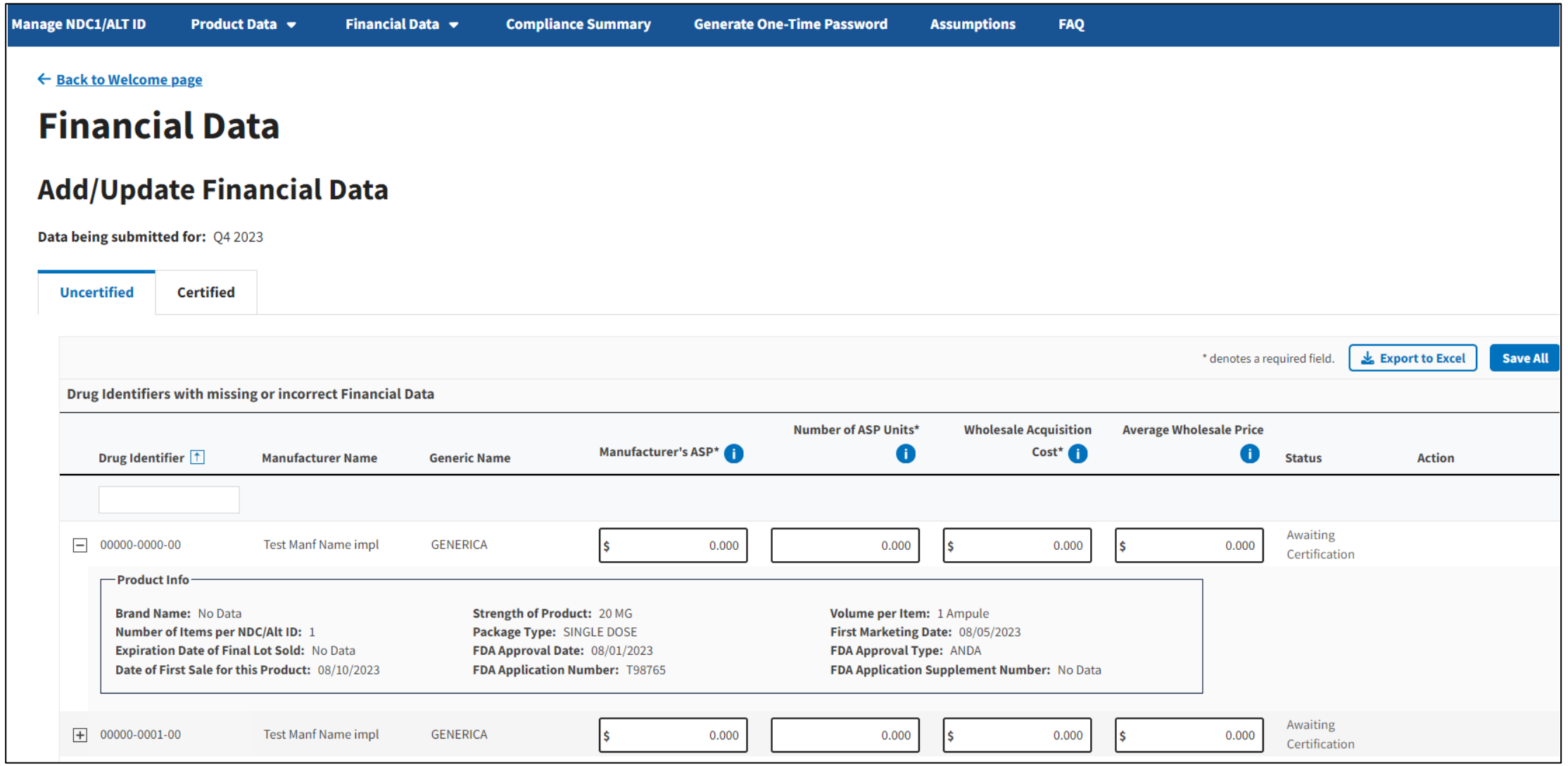
Upload Product Data



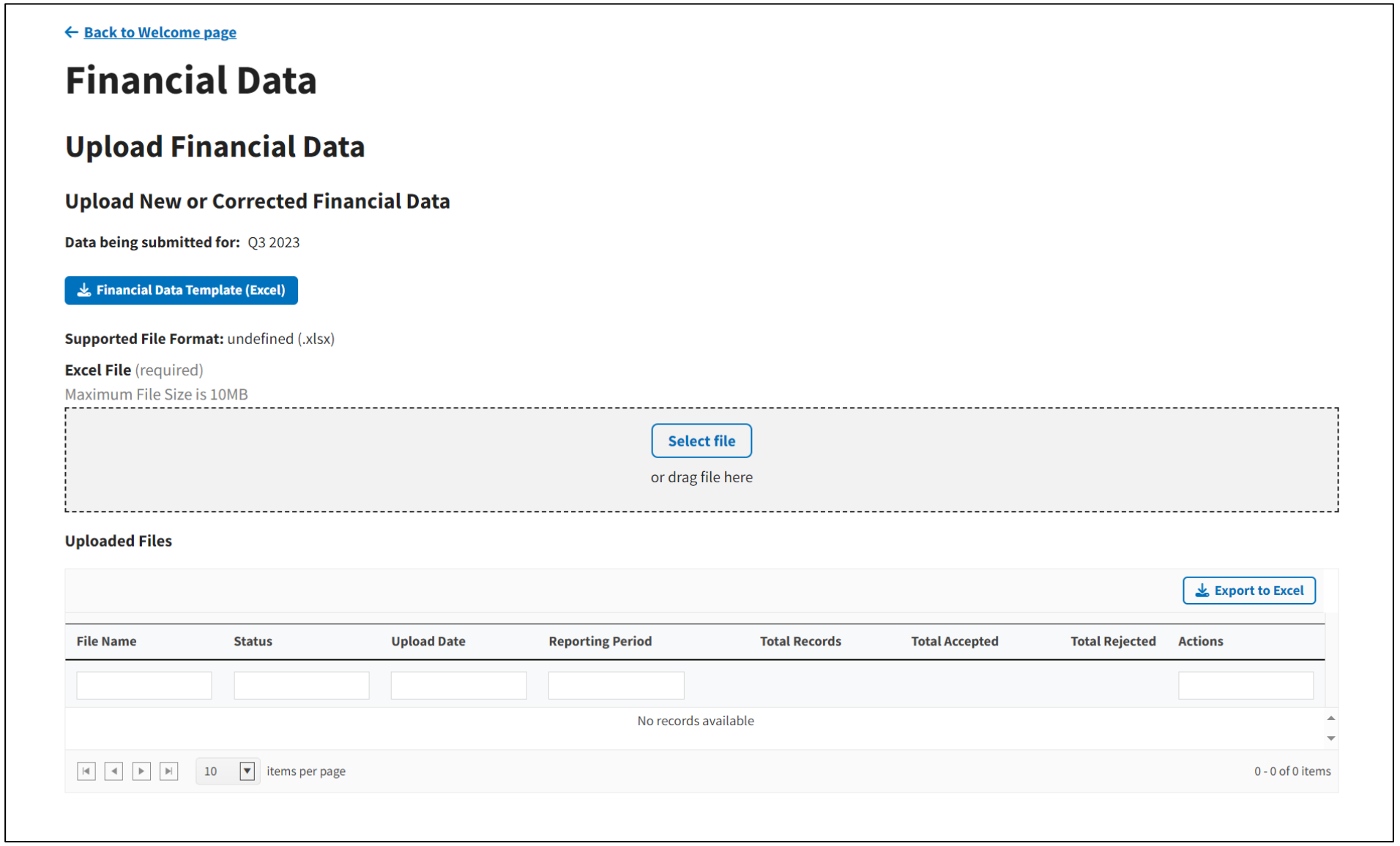
View Drugs


CMS.gov | My Enterprise Portal
My Apps
Jennifer ASP Subm...
Help
Log Out
← Back to Welcome page
Product Data
View Drugs
Active Drugs
Expired Drugs
Export to Excel
Drug Identifier
Manufacturer Name
Generic Name
Brand Name
Volume per Item
Unit for Volume per Item
Number of Items per NDC
Package Type
Strength
Unit
99999-9999-99
Test Manf Name impl
GENERICA
1
Capsule
30
SINGSRC
10
% (C
xyz
Test Manf Name impl
GENERICA
1
Capsule
30
SINGSRC
10
%
1
10
items per page
1 - 2 of 2 items

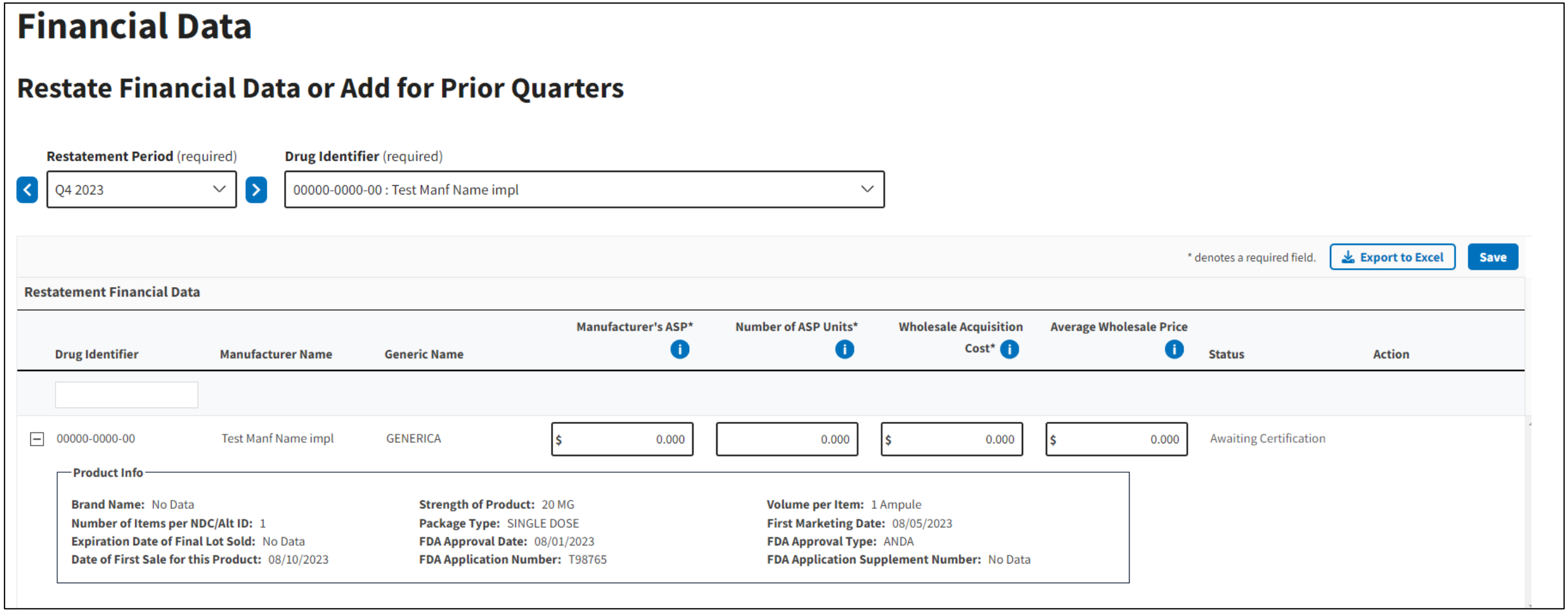
Add/Update Financial Data



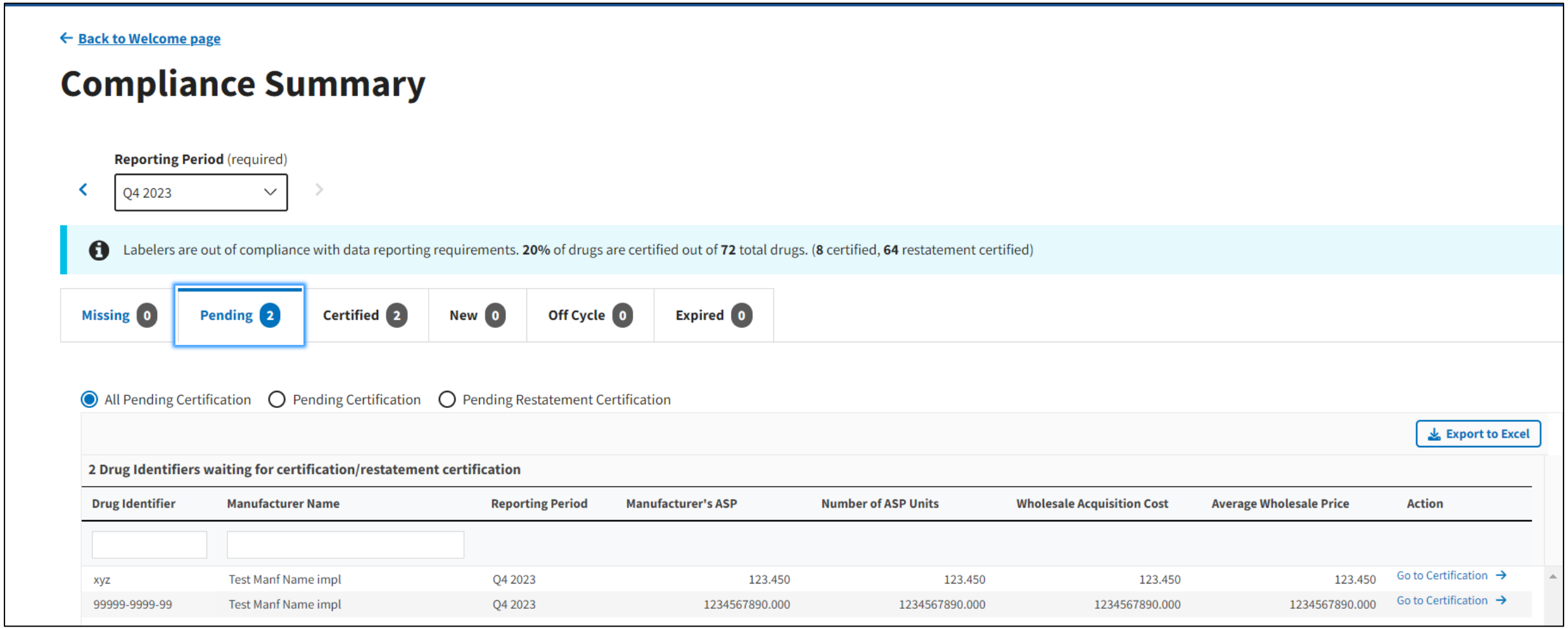
Upload Financial Data



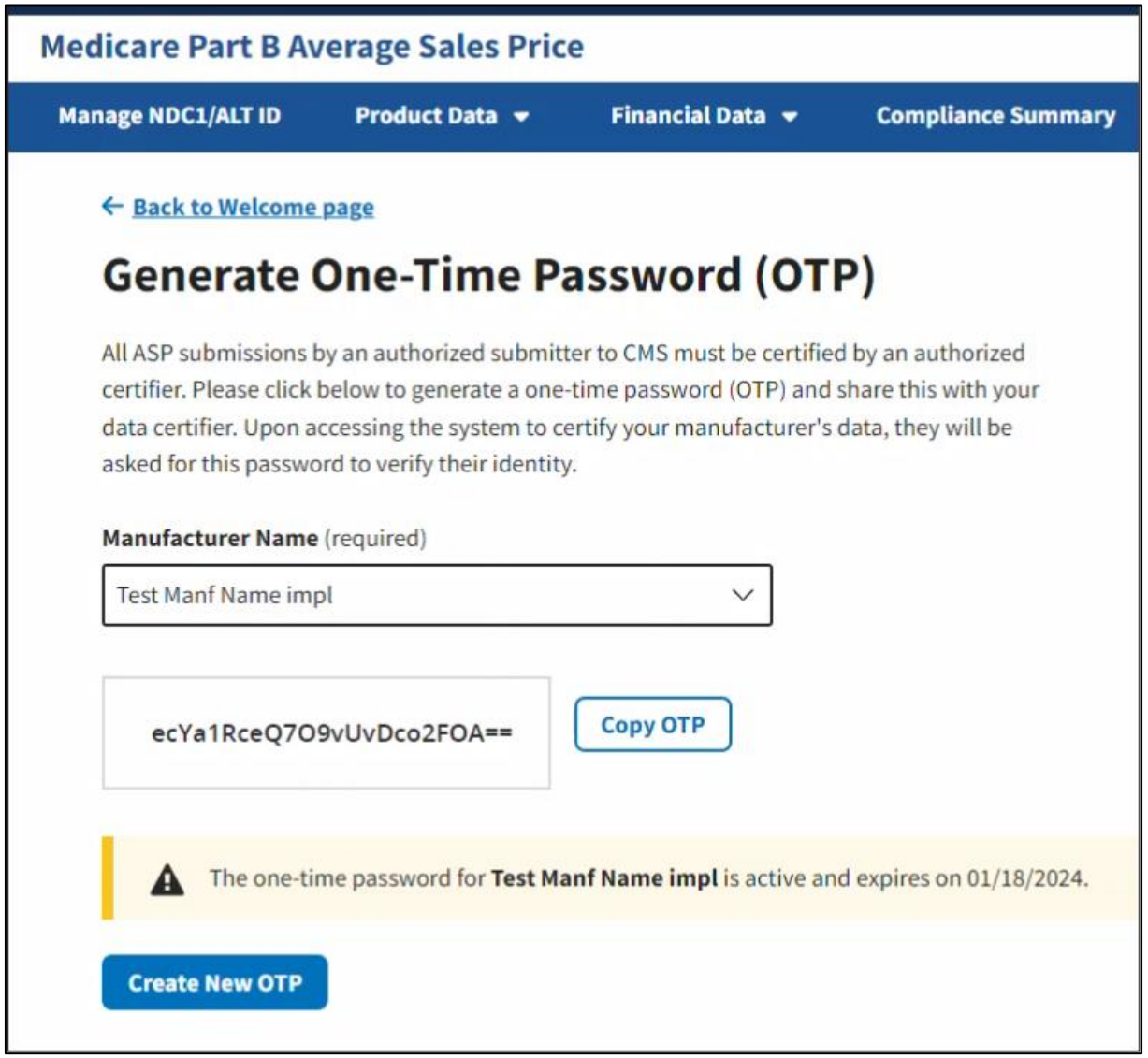
Restatement



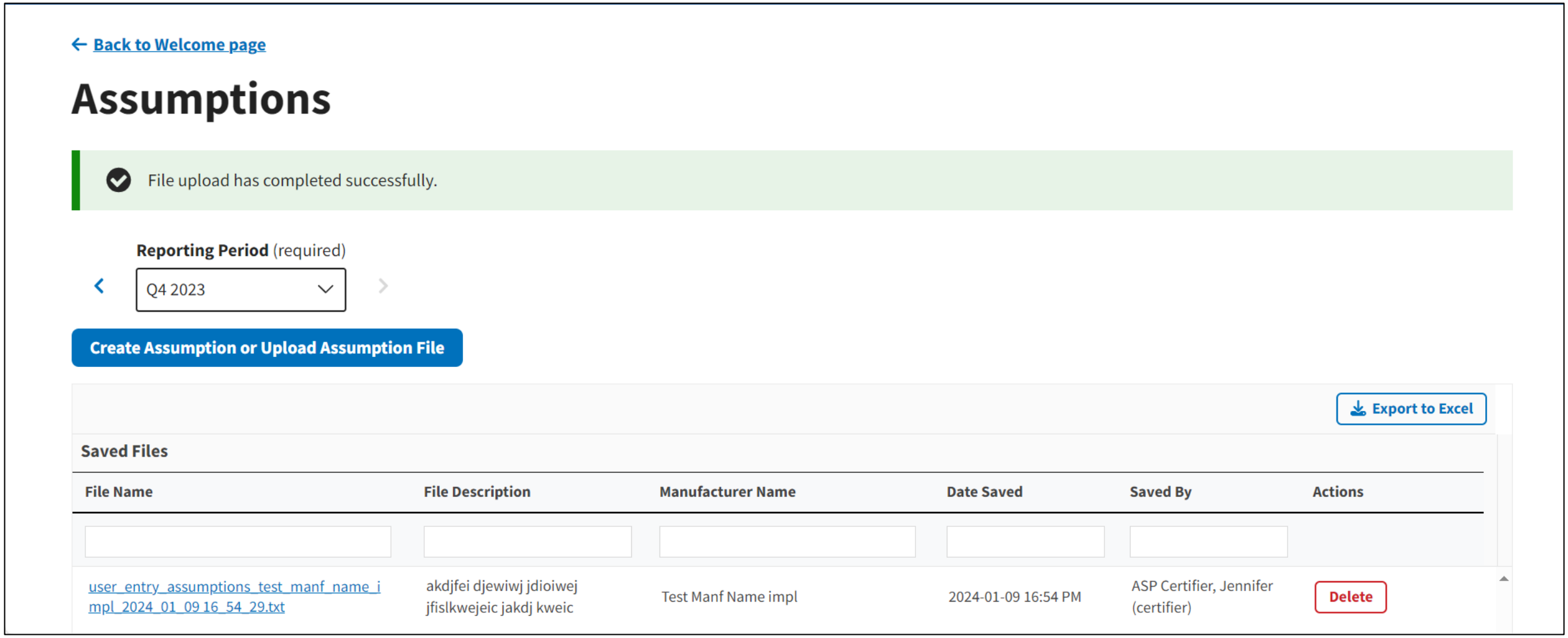
Compliance Summary



Generate OTP



Assumptions



FAQ Page

← Back to Welcome page

FAQ

This information will be updated to address the most frequently asked questions regarding the ASP Data Collection System.

For questions regarding policy, process, calculation, and the publication of ASP pricing files, please refer to the FAQ document posted on the CMS ASP Education and Outreach page.

Expand All | Collapse All

What is the difference between an NDC1 and an Alternate ID? +

What is a unit of a drug? −

For the purposes of ASP data submissions, the term "unit" (defined at section 1847A(b)(2)(B) and codified at 42 CFR 414.802) means the product represented by the 11-digit NDC, unless otherwise specified by CMS to account for situations where labeling indicates that the amount of drug product represented by a NDC varies. Note that the definition of "unit" is different than the term "billing unit" (defined in section 1847A(b)(6)(B) of the Act), which means the identifiable quantity associated with the billing and payment code.

I submitted my data, now what do I do? +

Help Desk Contact Information

Phone: +1 (844) 876-0765
Email: asphelpdesk@dcca.com
Hours: Monday - Friday, 9am - 6pm EST

Q&A

Closing Remarks

- Education and Outreach Page

- **Technical Support**
  - ASPHelpDesk@dcca.com
  - 1-844-876-0765
  - 9:00 a.m. through 6:00 p.m., Eastern Standard Time (EST), Monday through Friday

- **Feedback and Other Questions**
  - sec303aspdata@cms.hhs.gov