MEDICAID PROGRAM INTEGRITY MANUAL
CHAPTER 3 – Medicaid Investigations & Audits

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3.0 - Overview

The UPICs shall be responsible for collaborating with SMAs in their respective jurisdiction to develop processes for investigating Medicaid fraud, waste, and abuse issues. The UPIC may be requested to provide the complete spectrum of investigative and audit services for a state or selected activity that augments programmatic reviews conducted by states regarding Medicaid including, but not limited to, identifying leads, conducting investigations, and referring cases to law enforcement.

The SMAs have established processes for investigating potentially fraudulent activities. The UPIC shall work with SMA to develop a state preferred, and CMS approved, process to perform Medicaid investigations and/or audits. Therefore, it is essential that the state and the UPIC work cooperatively to understand both parties’ requirements. The UPIC shall establish ongoing meetings with SMAs (as referenced in Chapter 2 of this manual) to discuss vulnerabilities, update the status of existing investigations and referrals, and resolve any issues that may arise during ongoing investigations.

3.1 - Medicaid Data for Use by UPICs

Transformed Medicaid Statistical Informational System (T-MSIS) data is the system of record for Medicaid. CMS has now made T-MSIS data from all states and territories available in OnePI Business Intelligence tools. The UPICs may now access all OnePI Business Intelligence tools, such as BusinessObjects and SAS, for all T-MSIS data. The UPICs shall use T-MSIS data to the fullest extent for every state.


The UPIC is not to replicate or confirm findings from T-MSIS with data from state source data warehouses, unless observed or noted data quality issues cast doubt on the results. If data quality issues necessitate additional data, the UPIC may supplement data as needed with prior approval from the BFL and COR. Supplemental data includes data obtained from state source data warehouses or data obtained directly from Managed Care Plans. In addition, for any newly identified data issues in T-MSIS, the UPIC shall submit a ticket to CMS as directed in earlier guidance.

3.2 - Proactive Project Development
Through ongoing collaboration with each state, the UPIC shall discuss areas of interest and convey CMS’ priorities related to Medicaid fraud, waste, and abuse for purposes of potential investigations. As outlined in the UPIC statement of work, the UPIC shall be flexible and shall have the capability to adapt to the changing landscape of fraud, waste, and abuse in their jurisdiction. The UPIC shall keep CMS and the state informed as to the highest investigative priorities in such a way as to assure that CMS and the state always has a full understanding of the UPIC’s highest priorities and supports State PI efforts.

Once an investigative area of interest is identified, the UPIC shall access the applicable Medicaid claims data for analysis through the CMS/CPI Integrated Data Repository (IDR).

Concurrently, the UPIC shall conduct state policy research and communicate with the appropriate state policy experts. Once the policies have been researched and clarified, the UPIC will conduct an analysis of the applicable data. The UPICs shall develop proactive, innovative and robust analytic tools for investigations that commence with an exposure (i.e. Medicaid dollars-at-risk associated with the specific scheme/allegation) greater than $50,000 total computable. If a state is interested in pursuing an audit where exposure does not reach the $50,000 threshold, UPICs shall ensure that the exposure is greater than the total cost of the audit. In these instances, the UPICs should consult with their Medicaid BFLs/CORs prior to lead screening to discuss the value of proceeding and document the reason for proceeding in the UCM case record. The threshold would not apply to cases where fraud is suspected.

Upon review of the data, clarification of policy interpretation, and agreement by the state on the focus of the investigation, the UPIC will identify those “targets” or “leads” that meet the criteria of the project. Those leads will then be screened in accordance with Section 3.3 of this manual.

3.3 - Lead Screening

Screening is the initial step in the review of a lead to determine whether further investigation/audit is warranted based on the potential for fraud, waste, or abuse. In addition to the guidance listed below, please refer to the Medicare PIM at Section 4.5 – Screening Leads if further guidance is needed.
The UPIC may identify leads through any number of sources:

a. Data Analysis: Discussions should take place between all stakeholders about data project analyses to facilitate the detection and prevention of fraud, waste, and abuse. In addition, the progress of data projects and/or investigations shall be communicated to partners on an ongoing basis through informal communications between the UPIC and the stakeholders. Prioritization is critical to ensure that resources are devoted to projects that are high-priority to all the stakeholders including CMS, state Medicaid officials, and local law enforcement.

b. State Identified Leads: The SMA may provide leads to the UPIC that result from data analytics, tips, or any other source.

c. Medicare-related Leads: The UPIC may identify a lead resulting from work conducted in Medicare fraud, waste, and abuse.

d. Law Enforcement: The UPIC may receive Medicaid-related leads from law enforcement entities and/or through the HHS/OIG hotline.

e. CMS Identified Leads: These may include: special projects (Moratorium, etc.), complaints from beneficiaries or their families via CMS regional offices, or inquiries from the CMS Administrator through SWIFT.

f. General Leads: The UPIC may receive or identify Medicaid-related leads from any source not identified above. These could include, tips, newspaper or internet articles.

g. Suspected Beneficiary Harm: CMS has a zero tolerance for beneficiary harm issues. When there is any indication that beneficiary harm may exist when investigating a lead, complaint, project, etc., the UPIC shall immediately contact the SMA and BFL with its preliminary findings. These allegations will be handled on a case-by-case basis dependent upon the severity of the potential patient harm.

Screening shall be completed within 45 calendar days after receipt of the lead.

If the lead resulted from data analysis conducted by the UPIC, the receipt of the lead shall be the date the lead was referred from the UPIC data analysis department to its investigation or screening unit. For a new lead that is identified from an active or current UPIC investigation, the receipt of the lead shall be the date the new lead was identified by the UPIC investigator.

Activities that the UPIC may perform in relation to the screening process include, but are not limited to:

- Verification of provider’s enrollment status;
- Data analysis;
- Contact with the complainant, when the lead source is a complaint;
- Beneficiary interviews;
- Site verification to validate the provider’s/supplier’s practice location, and
- Review of state policy and regulations.

Any screening activities shall not involve contact with the subject provider/supplier during this stage. If the lead involves potential patient harm, the UPIC shall immediately notify CMS within two (2) business days.

After completing its screening, the UPIC shall close the lead if it does not appear to be related to fraud, waste, or abuse. If the screening determines that further investigation is warranted, the UPIC will move forward with submitting the lead to vetting with CMS and the SMA. (See Section 3.2.)

At a minimum, the UPIC shall document the following information in its case file regarding the lead screening:

- The date the lead was received and closed;
- Lead source (e.g., PDP/DPR, SMA, beneficiary, LE, etc.);
- Record the name and telephone number of the individual (or organization), if applicable, that provided the information concerning the alleged fraud or abuse;
- Indicate the provider's/supplier’s name, address, and ID number;
- Start and end date of the screening;
- Description of the actions/activities performed;
- Start and end date of each action/activity;
- A brief description of the action taken to close the lead (e.g., reviewed records and substantiated amounts billed). Ensure that sufficient information is provided to understand the reason for the closeout;
- The number of leads received to date regarding this provider/supplier, including the present lead. This information is useful in identifying providers/suppliers that are involved in an undue number of complaints; and
- Any documentation associated with the UPIC’s activities (i.e., referrals to other entities).

Additionally, if the screening process exceeds 45 calendar days, the UPIC shall document the reasons, circumstances, dates, and actions associated with the delay in UCM and to its COR and BFL within its monthly reporting in CMS ARTS.

3.4 - Vetting Process

All leads and any new providers that the UPIC determines warrant further investigation shall be vetted concurrently through the SMA and CMS for approval before transitioning to an investigation. Prior to submitting to CMS and SMA for vetting, the UPIC will
submit the proposed lead to the Medicaid BFL for review and approval. This is to ensure that projects of the highest priority are being addressed by the UPIC, and resources are being properly allocated.

When vetting with CMS, the UPICs shall follow the Medicare PIM 4.6 - Vetting Leads with CMS.

When vetting with the SMA, the UPIC will submit an initial referral form to the SMA (Appendix L). The SMA’s acceptance or declination of the proposed investigation shall be clearly documented on such form and shall be uploaded into the Document section of UCM by the UPIC. In addition, the UPIC shall indicate in the “State Involvement” tab the date vetting was sent to the SMA, the date the response was received, and the state’s response.

If the SMA declines pursuing the provider/scheme (for example, the SMA has already investigated the provider or scheme and had no findings), then the proposed investigation shall be closed. However, leads should not be closed due to delays in the state’s response to vetting. Instead, the UPIC shall document any delays in the vetting process in UCM. If the SMA declines a potential investigation that the UPIC believes is a major risk to the applicable state Medicaid program, the UPIC will communicate this to the CMS COR/BFL team.

3.5 - Investigations/Audits

An investigation/audit is the formal review of suspicious aberrancies in a provider’s submitted Medicaid claims to establish evidence that potentially fraudulent activities or other improper payments have occurred. The UPIC shall focus its investigation/audit in an effort to establish the facts and the magnitude of the alleged fraud, waste, or abuse and take any appropriate action to protect Medicaid dollars.

The investigative/audit process may differ by each SMA; therefore, the UPIC shall coordinate and confirm the use of its investigative approach with the SMA at the onset of the collaboration. This may include determining how joint investigations will be conducted. It is important that the two parties discuss the process early.

The UPIC shall document the final investigative plan of action and share with the CMS Medicaid BFL for review and approval prior to sharing with the SMA for final approval.

The UPIC, SMA, and CMS shall determine the level of effort required by the UPIC in support of an investigation. CMS shall make the final approval or disapproval of any investigative strategy.

Activities that the UPIC may perform in relation to the investigative process include, but are not limited to:
Contact with the provider via telephone or on-site visit;
Beneficiary/Recipient interviews;
Interviews of employees or associates of the provider;
Medical record requests and reviews; and
Recommendation of administrative actions.

If additional guidance is needed, the UPIC shall consult with the Medicaid BFL on potential investigative strategies. If the SMA determines it would like the UPIC to utilize an audit and/or a financial accounting approach, the UPIC shall follow the guidance established by the SMA (i.e., Generally Accepted Government Auditing Standards) during an investigation.

Throughout the course of any investigation, CMS may request the UPIC to cease all activity associated with an open investigation and allow CMS to review the current status of the investigation. During this time, the UPIC shall take no action, including, but not limited to, investigative and administrative actions, unless otherwise directed by CMS. Upon receiving CMS’s request to review the investigation, the UPIC shall document in UCM the reason for ceasing investigative activities at that time. After CMS has conducted its review, CMS will provide the UPIC with a determination. If the UPIC is instructed by CMS to close the investigation without further action, the UPIC shall do so within two (2) business days. If the UPIC is instructed to continue its investigation, it shall proceed with the appropriate investigative and administrative actions. The UPIC shall discuss any questions regarding the decision with its COR and BFL.

In order to process investigations/audits in a timely manner, UPICs are expected to reach a decision on the ongoing status of a case within 180 days from the Medicaid Investigation Start Date. This would mean:

a) Determining whether there are low/no findings to pursue and submitting a request to close the investigation/audit to CMS; or
b) Determining there is sufficient evidence that warrants a law enforcement referral and initiating the referral process by completing the Major Case Coordination (MCC) Pre/Post Meeting Report - Work Details (hereon referred to as the Executive Summary) and submitting to CMS; or,
c) Identifying potential Medicaid overpayments and submitting an Initial Findings Report (IFR) to the SMA.

The UPIC shall not wait 180 days to request a discontinuance and closure of an investigation/audit due to low/no findings, begin making an LE referral, or begin developing the IFR. Action shall be taken once the investigation/audit has revealed what decision is needed. Please refer to Chapter 4 “Reporting Investigational Findings and Making Referrals” for more details on Close-Out Letters, LE referrals, and developing the IFR.

In addition, for any of these scenarios, vulnerabilities may be identified in the SMA’s policies or processes that may warrant submitting the Vulnerability Template. Please
refer to Chapter 4.11 of the Medicaid PIM on “Reporting State Vulnerabilities.”

It is understood that investigations/audits may also be closed after an IFR has been issued to the SMA and/or the provider, and the findings have been changed due to the SMA’s or the provider’s feedback. Similarly, referrals to law enforcement may result in cases being returned to the UPIC with nothing to pursue. In these circumstances, closures following an IFR to the SMA/Provider or LE Referral would not be subject to the 180-day time frame.

3.6 - Prioritization  

As Congress has appropriated limited resources to CMS for the audit and investigation of Medicaid providers through the UPICs across five jurisdictions, prioritization of the investigation workload is critical to ensure that the resources available are devoted primarily to high-priority investigations. UPICs shall ensure that resources are used appropriately and to the maximum impact of protecting the integrity of the Medicaid program.

The UPIC shall follow the requirements in its UPIC SOW for prioritizing leads and will include consideration of CMS priority areas, along with the SMA’s areas of concern. The UPIC Medicaid Operations Lead shall prioritize work coming into the UPIC to ensure that investigations with the greatest program impact and/or urgency are given the highest priority. The UPIC shall prioritize all work on an ongoing basis as new work is received or developed. With the limited resources allocated for Medicaid investigations, the UPICs primary focus should be on high risk (potential patient abuse or harm) and high dollar exposure investigations/audits. The CMS priority areas will be communicated in writing to the UPICs and may change as the fraud, waste, and abuse environment changes. In turn, UPICs will need to adjust their workload to accommodate the changing environment.

In addition, UPICs shall share CMS’ priorities with SMAs to solicit interest from the state on other possible projects.

The UPIC shall contact its Contracting Officer’s Representative (COR) and Medicaid BFL if there are any questions or concerns about prioritization of workload.

3.7 - Extrapolation  

While UPICs have the ability to extrapolate, they must first determine if each state allows for the use of extrapolation. Even if state law allows for extrapolation, based on the focus of the investigation, extrapolation may not be appropriate. For investigations where extrapolation can be used, the UPIC shall seek agreement from the SMA on the use of extrapolation and the parameters for applying extrapolation. The UPIC shall defer to the
state’s policies on extrapolation, when applied. Each UPIC and state will continuously coordinate to determine the most efficient way to sample the claims universe and apply it to the investigation.

In addition, the UPIC may need to consult with its BFL on the appropriate use of extrapolation. The use of extrapolation may be dependent on the provider’s previous history with the SMA or other Medicaid contractors. When applicable, this information should be provided to the BFL in order to make a determination.

3.8 - Look Back Period

The UPIC shall defer to the state’s look-back period for purposes of conducting an audit or investigation. If the SMA’s look-back period exceeds five years, the UPIC shall consult with the COR and BFL on the appropriate review timeframe.

3.9 - Medical Review for Program Integrity Purposes

Medical Review (MR) for program integrity purposes is one of the parallel strategies of the UPIC to encourage the early detection of fraud, waste, and abuse. The primary task of the UPIC is to identify suspected fraud, develop cases thoroughly and in a timely manner, and take immediate action to ensure that improper payments of Medicaid monies are identified. For this reason, the UPIC and the state must collaborate early in the development of the investigative process to ensure the UPIC is following the necessary state policies/guidelines, the policy/guidelines are interpreted accurately, and that grounds for potential appeals are taken into consideration. If the SMA prefers that the UPIC utilizes an audit protocol (i.e., Generally Accepted Government Auditing Standards), the UPIC shall follow those established protocols. Additionally, the UPIC and SMA staff shall coordinate and communicate throughout the course of the investigation/audit to prevent inappropriate duplication of review activities.

Typically, the focus of program integrity MR includes, but is not limited to:

- Possible falsification or other evidence of alteration of medical record documentation including, but not limited to: obliterated sections, missing pages, inserted pages, white out, and excessive late entries (i.e., information documented numerous days after the actual service was performed);
- Evidence that the service billed for was actually provided and/or provided as billed; and
- Patterns and trends that may indicate potential fraud, waste, and abuse.

It is essential that the MR is integrated early in the investigative plan of action to facilitate the timeliness of the investigative process. Before deploying significant MR
resources to examine claims identified as potentially fraudulent, the UPIC may perform a MR probe to validate the data analysis or allegation by selecting a small representative sample of claims. The general recommendation for a provider/supplier-specific probe sample is 20-40 claims. This sample size should be sufficient to determine the need for additional post-payment MR actions. MR resources shall be used efficiently and not cause a delay in the investigative process. In addition, development of an investigation shall continue while the contractor is awaiting the results of the MR.

The UPIC shall follow Medicare PIM Chapter 3.3.1.1 - Medical Record Review, all other applicable chapters of the PIM, and any applicable state specific medical review requirements, where applicable, unless otherwise instructed in this chapter and/or in its Task Order Statement of Work (TO SOW). If there is a discrepancy between the methodologies outlined between the state and Medicaid PIM, the UPIC shall consult with its COR and BFL for guidance.

1. The UPIC shall maintain current references to support MR determinations. The review staff shall be familiar with the below references and be able to track requirements in the internal review guidelines back to the statute or manual. References include, but are not limited to:

   - State statutes, administrative code, and/or specific state Medicaid policies and guidance;
   - Code of Federal Regulations;
   - CMS guidance; and
   - Internal review guidelines (sometimes defined as desktop procedures).

2. The UPIC shall have specific review parameters and guidelines established for the identified claims. Each claim shall be evaluated using the same review guidelines. The claim and the medical record shall be linked by patient name, applicable Medicaid ID, diagnosis, Medicaid claim number, and procedure when providing feedback to the SMA regarding the review outcome.

3. The UPIC shall evaluate if the provider specialty is reasonable for the procedure(s) being reviewed. For example, chiropractors should not bill for cardiac care, podiatrists for dermatological procedures, and ophthalmologists for foot care.

4. The UPIC shall evaluate and determine if there is evidence in the medical record that the service submitted was actually provided, and if so, if the service was medically reasonable and necessary. The UPIC shall also verify diagnosis and match to age, gender, and procedure.

5. The UPIC shall determine if patterns and/or trends exist in the medical record that may indicate potential fraud, waste, abuse or demonstrate potential patient harm.
6. The UPIC shall evaluate the medical record for evidence of alterations including, but not limited to, obliterated sections, missing pages, inserted pages, white out, and excessive late entries. The UPIC shall not consider undated or unsigned entries handwritten in the margin of a document. These entries shall be excluded from consideration when performing medical review.

7. The UPIC shall adjust payment for the service, in part or in whole, depending upon the service under review, when medical records/documentation do not support services billed by the provider/supplier.

8. The UPIC shall thoroughly document the rationale utilized to make the MR decision.

9. The UPIC shall coordinate with the SMA to validate the review, in order to ensure the necessary state policies/guidelines were referenced and interpreted accurately.

10. The UPIC shall follow the guidance provided in Chapter 4 of this manual on documenting medical review findings.

3.10 - Request for Medical Records

At the beginning of any review, the UPIC sends the provider a record request letter, which includes a request for specific Medicaid medical records (Appendix C). The UPIC shall collaborate with the SMA to determine if additional steps are required and/or if state approval is required prior to sending record requests to the provider. Typically, the UPIC will allow the provider 30 days to produce the records, with a permissible 15-day extension if requested by the provider, unless otherwise specified by the SMA or CMS. If no records are received within the specified timeframe and the provider has made no reasonable attempt to provide the requested records, the UPIC shall coordinate with CMS and the state to determine if the full overpayment should be recouped due to non-response.

3.11 - Working with Law Enforcement: Requests for Assistance and Requests for Information

On occasion, law enforcement agencies may request assistance from the UPIC in conducting an investigation or may request information to assist in carrying out an investigation. These are referred to, respectively, as Request for Assistance (RFA) and Request for Information (RFI).

An RFA is commonly submitted to the UPIC to request clinical expertise that the law enforcement agency may be lacking. This may be in the form of a medical review of clinical records. In these circumstances, the UPIC does not engage the provider directly.
Instead, the law enforcement agency obtains the medical records (often through a subpoena) and provides the records to the UPIC for the clinical review. The UPIC will not share findings from the medical review with the provider as in other investigations/audits for the SMA. Instead, the findings are shared directly with the law enforcement agency to help support their investigation. In these circumstances, no contact is to be made with the provider unless the law enforcement agency permits it. The SMA may be notified, if law enforcement is in agreement, so that the SMA may take any administrative actions that may be needed.

For an RFI, a law enforcement agency may request specific information, usually in the form of data, regarding a specific provider. Additional guidance related to Requests for Information can be found in the Medicare PIM guidelines at 4.8 – Requests for Information from outside Organizations.

The CMS has established a level of effort limit of 40 hours for any individual request for support RFIs and RFAs. If the estimated level of effort to fulfill any one request is likely to meet or exceed this figure, the UPIC shall contact its COR for approval to proceed. A CMS representative will contact the OIG to explore the feasibility of other data search and/or production options. The UPIC shall obtain approval from the COR regarding requests started by the UPIC that it subsequently anticipates will exceed that 40-hour level of effort. The UPIC shall not exceed the 40-hour level of effort until it receives COR approval.

Additionally, if an outside organization (including a law enforcement agency) is requesting only Medicaid claims data, the UPIC shall refer the requestor to the SMA to have the request fulfilled. However, if an outside organization is requesting Medicaid claims data, in addition to Medicare and/or Medicare/Medicaid crossover claims data, the UPIC can fulfill the request. However, the UPIC shall notify and gain approval by the SMA prior to releasing the Medicaid claims data.

3.12 - Auditing Program Integrity Activities in Managed Care Plans

The Center for Program Integrity (CPI) has developed an audit strategy to address Medicaid managed care utilizing the resources of the Unified Program Integrity Contractors (UPICs). This strategy and the resulting investigative/audit work will help drive CPI’s efforts related to Medicaid managed care program integrity oversight.

These audits will focus solely on the program integrity efforts of the state’s managed care plans (MCPs) and will not include other administrative operations such as calculating medical loss ratios.

The strategy will provide greater insight into program integrity oversight and fraud, waste and abuse risks in Medicaid managed care by identifying:

- Weaknesses in a state’s processes for monitoring and/or overseeing the MCPs’ PI activities,
- Dollars-at-risk in the managed care program due to lack of proper oversight,
• Potential overpayments in capitation rates, and
• Potential overpayments to network providers due to improper oversight.

The audits/investigations will include four components in two stages. An IFR and FFR will be created after each stage. For some components of the review, the report may only identify non-monetary findings, which reflect deficiencies in program integrity activities. For other components, there may be an identified overpayment or dollars-at-risk due to the program deficiency. Additional direction regarding this process shall be provided by CMS.

3.12.1 - Stage 1 - Auditing Program Integrity Activities in Managed Care Plans

Scope of audit for Stage 1: For states with 10 or less MCPs, all MCPs will be reviewed, unless otherwise directed by CMS. In states with more than 10 MCPs, a sample of 10 MCPs will be selected, unless otherwise directed by CMS. A lead (CSE) will be opened in UCM on each MCP selected.

In Stage 1, the UPIC will review a list of contract deliverables and program integrity activities, as directed by CMS. The review will look at timeliness and completion of deliverables, along with a review of the activities that the MCPs engage in to protect the Medicaid program. This may include, but is not limited to data analytics, cost avoidance measures, and investigative procedures.

3.12.2 - Stage 2.A. – Review of Paid Claims

Stage 2 of the MCP audit will include auditing services or claims paid by the MCP to its providers, along with reviewing denied claims or prior authorizations for services and/or prescriptions.

Scope of Stage 2: The UPIC, in collaboration with CMS and the SMA, will identify one or more MCPs from Stage 1 that warrant further review of their program integrity oversight of network providers.

In Stage 2.A., the UPIC will audit a broad sample of claims paid by the MCP to its network providers. The sample will focus on areas identified as high priorities for CMS and which are frequently reviewed by program integrity groups. This stage will aid in determining if program integrity efforts are sufficient or should be increased.

3.12.3 - Stage 2.B. - Review of Denied Services/ Prescriptions

In Stage 2.B., the UPIC will analyze the denied claims and denied prior authorizations of services and prescriptions/orders for the past 12 months to determine if any patterns exist
that may be indicative of underutilization of services and/or avoiding paying for high-
dollar services, prescriptions, or items.

**Scope of Stage 2.B.:** The same MCP(s) reviewed in Stage 2.A will be reviewed in 2.B. For this stage, the MCP will remain the primary subject. The providers whose records will be requested to support/refute the denial will not be considered secondary subjects, as it is the MCP who is being reviewed. If, while reviewing the provider’s records, the UPIC finds evidence of questionable billing, the UPIC shall open a separate lead on the provider.
### Transmittals Issued for this Chapter

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