

HPMS E-Mail

Date: May 30, 2014

Subject: Agent/Broker Compensation Requirements for MMPs

E-mail Message:

In a May 27, 2014 Health Plan Management System (HPMS) memorandum “Contract Year 2015 Agent/Broker Compensation Rate Adjustments and Submissions & Contract Year 2015 Agent/Broker Training and Testing Guidelines,” CMS detailed the Contract Year (CY) 2015 requirements for submitting agent and broker information through HPMS. This email is a reminder that Medicare-Medicaid Plans (MMP) are subject to the compensation requirements in the memo, including the submission of information into HPMS by July 25, 2014.

We recognize that many States participating in the Capitated Financial Alignment Demonstration do not intend to allow MMPs to use agents and brokers, and other States may not have yet made a decision about MMPs’ use of agents and brokers. MMPs should answer the required questions based on their best assumptions about their use of agents and brokers in order for their parent organizations’ attestations to be finalized timely. However, we will work with MMPs to change their data entry in HPMS, as necessary, once the final marketing guidance for their specific state demonstration is provided.

For more information about the submission requirements, please refer to the May 27, 2013 memorandum.