

DRAFT AGENDA
MMA TECHNICAL ASSISTANCE INDUSTRY TRAINING
JANUARY 24 – 27, 2005

Monday, January 24, 2005

Facilitator: C² Technologies, Inc.

Day Theme: Medicare Modernization Act, Title I: Medicare Prescription Drug Benefit

Purpose: To educate Prescription Drug Plans (PDPs) as to requirements for becoming a PDP and to provide them with sufficient information for successfully completing the PD application.

Morning Session

| | |
|----------------------|---|
| 7:00 – 8:45 | Registration/Continental Breakfast |
| 8:45 - 9:00 | Welcome/Opening Remarks/Introduction of Guest Speaker |
| 9:00 – 9:30 | Guest Speaker |
| 9:30– 10:00 | Overview of Steps to offering a Medicare Part D Plan --Application --Formulary Submission --Bidding --Contracting --Marketing |
| 10:00 – 10:15 | AM Break |

Completing the Application

Each session below will be composed of two parts: a regulatory overview of program requirements related to the topic of discussion, followed by a discussion of the application requirements. Specifically, the first speaker talks about what the final regulation says about the topic, while the second speaker talks about how the complete the application for that topic—e.g., definitions, data, etc—also paying attention to how to complete any tables required. Each session also includes a question and answer portion.

| | | |
|----------------------|--|-----------|
| 10:15 – 11:15 | Applicant Licensure and Financial Stability (Section 3.1) --Management --Experience and capabilities --Licensure and Solvency --Business Integrity | -- |
| 11:15 – 12:00 | Benefit Design (Section 3.2) --Pharmacy and Therapeutics Committee --Utilization and Management Standards --Quality Assurance and Patient Safety --Medication Therapy Management --Electronic Prescription Program | |

Monday, January 24, 2005

Facilitator: C² Technologies, Inc.

Day Theme: Medicare Modernization Act, Title I: Medicare Prescription Drug Benefit

Purpose: To educate Prescription Drug Plans (PDPs) as to requirements for becoming a PDP and to provide them with sufficient information for successfully completing the PD application.

Afternoon Session

- | | |
|---------------------|---|
| 12:00 – 1:00 | <i>Working Lunch</i> Service Area/Regions (Section 3.3) and Network (Section 3.4) --Retail Pharmacy --Out of Network Pharmacy --Mail Order Pharmacy --Specialty Pharmacy |
| 1:00 – 1:45 | Enrollment and Eligibility (Section 3.5) |
| 1:00 – 3:15 | Breakout Session PACE: Program of All Inclusive Care for the Elderly Location: Provide a regulatory overview of Part D requirements in relation to PACE. This session will also include a brief overview of Part D HPMS data submission requirements and general guidance to PACE organizations in submitting the Part D bid. |
| 1:45 – 2:30 | Grievances (Section 3.6) and Exceptions and Appeals (Section 3.7) |
| 2:30 – 3:15 | Coordination of Benefits (Section 3.8) and Tracking Out of Pocket Costs (Section 3.9) |
| 3:15 – 3:30 | PM Break |
| 3:30 – 4:15 | Marketing/Beneficiary Communications (Section 3.10) and Provider Communications (Section 3.11) |
| 4:15 – 4:45 | Control of Fraud, Abuse and Waste, Privacy (Section 3.12), and Security (Section 3.15) and Record Retention (Section 3.16) |
| 4:45 – 5:30 | Q & A Session and Wrap-up |

Tuesday, January 25, 2005

1/6/2005

Facilitator: C² Technologies, Inc.

Day Theme: Medicare Modernization Act, Title I: Medicare Prescription Drug Benefit

Purpose: To educate Prescription Drug Plans (PDPs) as to requirements for becoming a PDP and to provide them with sufficient information for successfully completing the PD application.

Morning Session

| | |
|----------------------|---|
| 7:00 – 8:45 | Registration/Continental Breakfast |
| 8:45 – 9:15 | Welcome Day 2/Overview of Day 1 |
| 9:15 – 10:30 | Reporting Requirements (Section 3.12) and Data Exchange between PDP and CMS (Section 3.14) & Health Plan Management System (HPMS) Support for CY2006 This presentation would include: (a) an overview of the data elements to be entered by the local and regional MA and PDP organizations in support of the application process, (b) an overview of bid and formulary functionality to be used by plans, and (c) how to get access. |
| 10:30 – 10:45 | AM Break |
| 10:45 – 11:15 | Claims Processing (Section 3.17) |
| 11:15 – 12:00 | Low Income Issues |
| 12:00 – 12:30 | Application Review Methods and Waivers for Medicare Advantage Plans |

Afternoon Session

| | |
|---------------------|---|
| 12:30 – 1:30 | <i>Working Lunch</i> Formulary Review |
| 1:30 - 2:30 | Overview of Bidding and Risk Adjustment/Payment |
| 2:30 – 2:45 | PM Break |
| 2:45 – 3:45 | Employer Group Issues |
| 3:45 - 4:45 | Q & A Session and Wrap-up C ² Technologies, Inc. |

Wednesday, January 26, 2005

Facilitator: C² Technologies, Inc.

Day Theme: Medicare Modernization Act, Title II: Medicare Advantage Program

Purpose:

Morning Session

| | |
|----------------------|---|
| 7:00 – 8:30 | Registration/Continental Breakfast |
| 8:30 – 9:00 | Welcome Day 3 |
| 9:00 – 10:00 | Overview of Title II: Medicare Advantage Program |
| 10:00 – 10:15 | AM Break |
| 10:15 – 11:00 | Overview Medicare Advantage Application Process |
| 11:00 – 11:45 | Medicare Advantage Transition Requirements |
| 11:45 – 1:00 | Lunch |

Afternoon Session

| | |
|--------------------|---|
| 1:00 – 2:30 | Concurrent Breakouts: Coordinated Care Plans (CCPs) & Service Area Expansions (SAEs) Regional Preferred Provider Organizations (PPOs) Private Fee-For-Service (PFFS) Plans |
| 2:30 – 2:45 | PM Break |
| 2:45 – 4:00 | Concurrent Breakouts: Coordinated Care Plans (CCPs) & Service Area Expansions (SAEs) Regional Preferred Provider Organizations (PPOs) Private Fee-For-Service (PFFS) Plans |
| 4:00 – 5:00 | Q & A Session and Wrap-up C ² Technologies, Inc. |

Thursday, January 27, 2005

Facilitator: C² Technologies, Inc.

Day Theme: Medicare Modernization Act, Title II: Medicare Advantage Program

Morning Session

- | | |
|----------------------|--|
| 7:00 – 8:30 | Registration / Continental Breakfast |
| 8:30 - 8:45 | Welcome Day 4 |
| 8:45 – 9:45 | Overview Bidding & Payment |
| 9:45 – 10:00 | AM Break |
| 10:00 – 10:30 | Overview Bidding & Payment (continuation) |
| 10:30 – 11:15 | Financial Review of Medicare Advantage Applications |
| 11:15 – 11:30 | Title II-Appeals |
| 11:30 – 1:00 | Lunch |

Afternoon Session

- | | |
|--------------------|---|
| 1:00 – 1:45 | Medicare Advantage Enrollment Rules Provide an overview of our enrollment rules for Medicare Advantage plans, and highlight recent changes to MA enrollment policy, including limitations on enrollment, involuntary disenrollment, and deemed enrollment. This session will also address policy for special needs plans. |
| 1:45 – 2:45 | Concurrent Breakouts: Special Needs Plans (SNPs) Quality This session will focus on the different quality improvement requirements for the Medicare Advantage Program. The discussion will address the requirements for each type of plan that can participate in the program. Many of the plans will have to conduct chronic care improvement programs, quality improvement projects, and report on a variety of measures. |
| 2:45 – 3:00 | PM Break |
| 3:00 – 4:00 | Concurrent Breakouts: Medical Savings Accounts (MSAs) Religious Fraternal Benefit Savings Plans (RFBs) |
| 4:00 – 5:00 | Q & A Session and Wrap-up C ² Technologies, Inc. |