

Introduction to the Maryland Primary Care Program (MDPCP) for Care Transformation Organizations

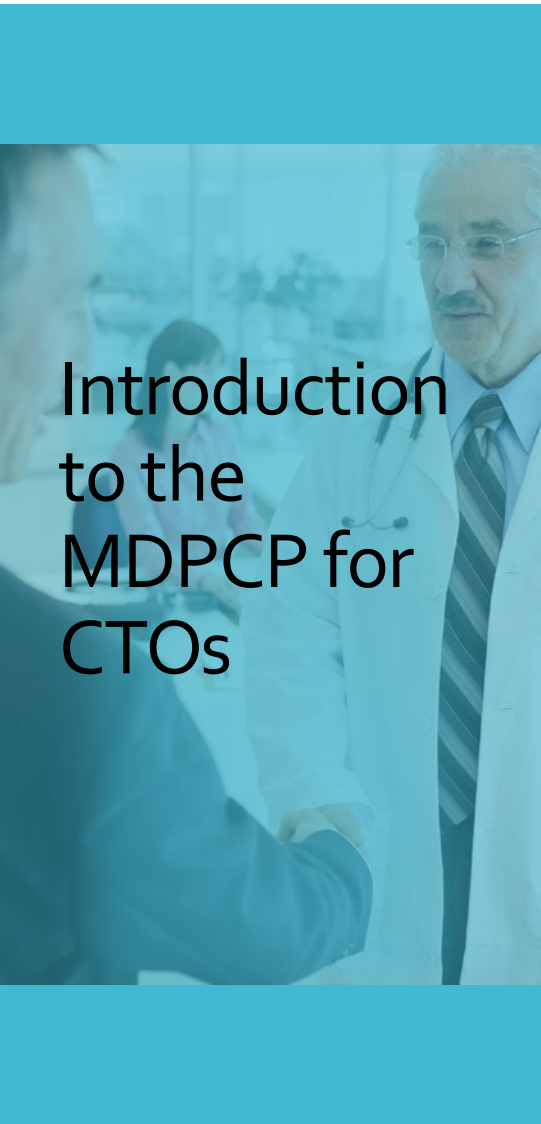
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Agenda



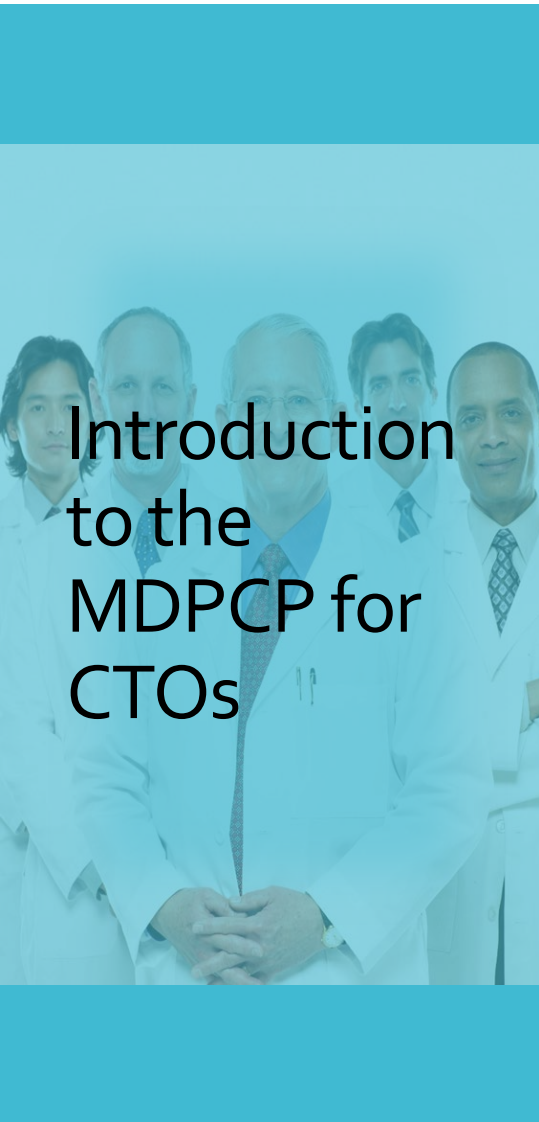
- Introduction to the Maryland Primary Care Program (MDPCP) for Care Transformation Organizations (CTOs)
- What Care Management Staff will the CTO Deploy?
- What Services Does a CTO Provide?
- Payments to CTOs (care management fee [CMF] and performance-based incentive payment [PBIP])
- Resources for Practices to Meet Care Transformation Requirements
- Opportunities for Learning, Collaboration, and Support
- Overview of Driver Diagram and Change Package
- Using Data to Drive Learning
- Application Process
- What Happens Next?
- Questions



Introduction to the MDPCP for CTOs

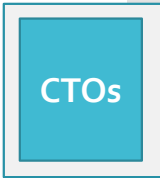
- Strengthening primary care is critical to promoting health and reducing overall health care costs in Maryland.
- CMS is offering primary care practices in the state of Maryland an opportunity to participate in the MDPCP.
- Participants in the MDPCP are expected to transform the way they deliver primary care in order to provide comprehensive care management and patient-centered care.
- CMS will support primary care practices' transformation efforts by offering care coordination and performance-based payments to Participant Practices in the MDPCP.

CTOs



Introduction to the MDPCP for CTOs

- This program begins on **January 1, 2019**, and runs through **December 31, 2026**.
- CMS is accepting applications from CTOs.
- A CTO may provide additional support to participating practices by hiring and managing an interdisciplinary care management team that will furnish an array of care coordination services.
- The CTO may be the applicant organization itself or may be the organization that owns and operates the CTO.



Introduction to the MDPCP for CTOs, continued

CTOs are an important element of the MDPCP, as they give practices of all sizes access to the types of specialized care management staff and processes that can make a difference for beneficiaries with chronic conditions.

CTOs



What Care Management Staff Will CTOs Deploy?

CTOs will hire, manage, and deploy care management staff that would be hard for many practices to deploy independently. These may include:

- Pharmacist services
- Health and nutrition counseling services
- Behavioral health specialists
- Social services
- Support from health educators and Community Health Workers (CHWs)





What
services does
a CTO
provide?

CTOs will help practices by providing the five services, below, which are necessary to meet the care transformation requirements:

1. Care Coordination Services
2. Support for Care Transitions
3. Standardized Beneficiary Screening
4. Data Tools and Informatics
5. Practice Transformation Assistance



Payments to CTOs

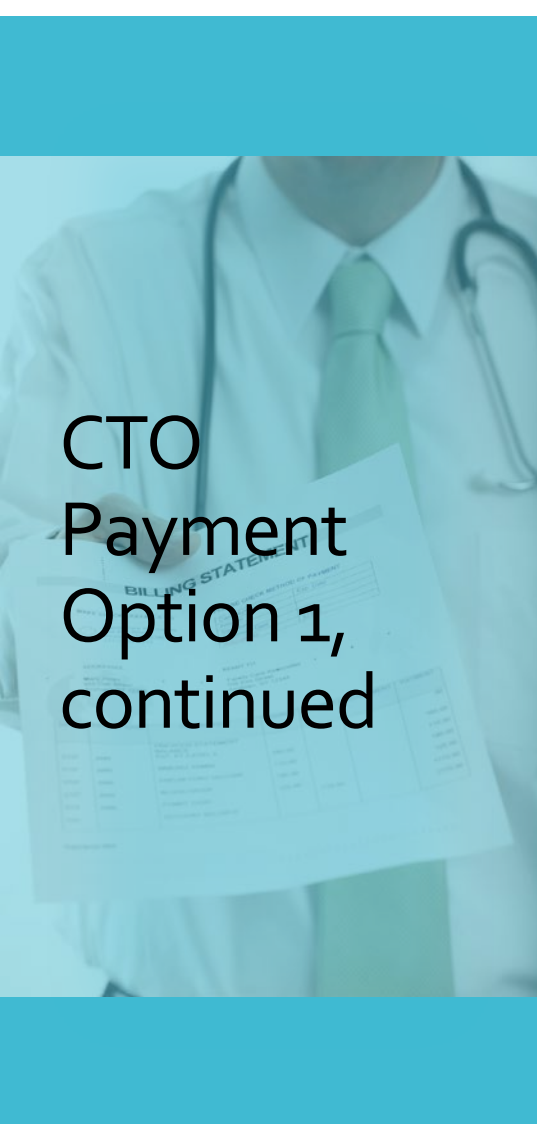
- The CTO will receive a percentage of the care management fee (CMF) for each practice that has signed up with the CTO.
- CMS will pay the CMF directly to the CTO.
- CMS offers two options for payment.



CTO Payment Option 1

- CTO will receive 50% of the CMF payment
 - Remaining 50% of the CMF will be paid to the partner Participant Practice
- CTO will provide each partner Participant Practice with at least one Lead Care Manager for every 1000 attributed Medicare Fee-For-Service (FFS) beneficiaries





CTO Payment Option 1, continued

Lead Care Manager is defined as an individual who is fully dedicated to care management functions of the Participant Practice under the MDPCP.

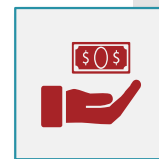
- Must be a full-time employee (FTE) of the CTO
- Works with practice-based practitioners who have primary responsibility for care management of all beneficiaries attributed to the practice

The CTO may provide additional care managers as necessary to fulfill specialized care management needs that the practice may have.



CTO Payment Option 2

- CTO will receive 30% of the CMF
 - 70% of the CMF payment will be paid to the partner Participant Practice.
- Under Option 2, **the partner Participant Practice has its own Lead Care Manager** for every 1000 attributed Medicare FFS beneficiaries, **so the CTO does not need to deploy a Lead Care Manager to the practice.**



CTO Payment Option 2, continued

- CTO will provide the practice with access to an interdisciplinary care management team.
- The CTO's interdisciplinary care management team will supplement the Lead Care Manager, who is employed by the practice.



Payments to CTOs-PBIP

- The CTOs will also receive a performance-based incentive payment (PBIP) that is a per-beneficiary per month (PBPM) payment.
- The PBIP will be based on utilization and quality measures of all practices with whom a CTO partners.



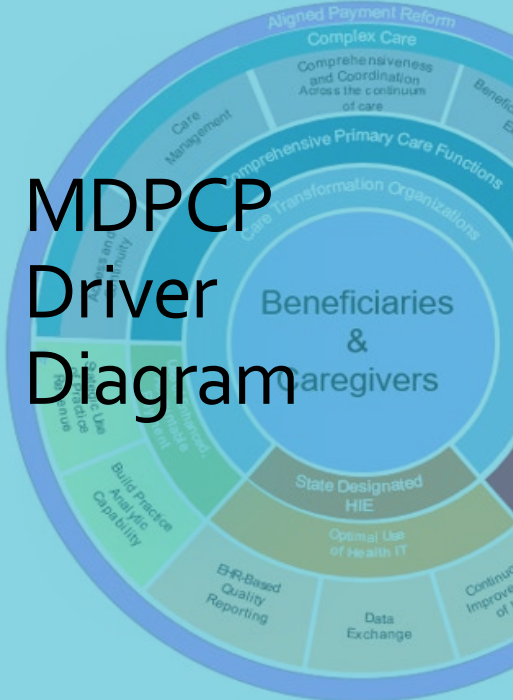
Opportunities for Learning, Collaboration, and Support

CTOs in MDPCP will have access to learning community support, to facilitate shared learning. Features include:

- **Change Package and Getting Started with the MDPCP**
- **Curriculum with CTO-specific learning opportunities**
- **In-Person and Virtual Learning Sessions**
- **Outreach and support from learning faculty**
- **Newsletters, Spotlight articles, and FAQs**
- **MDPCP Connect:** a web-based platform for MDPCP stakeholders to share ideas, resources, and strategies for practice transformation.



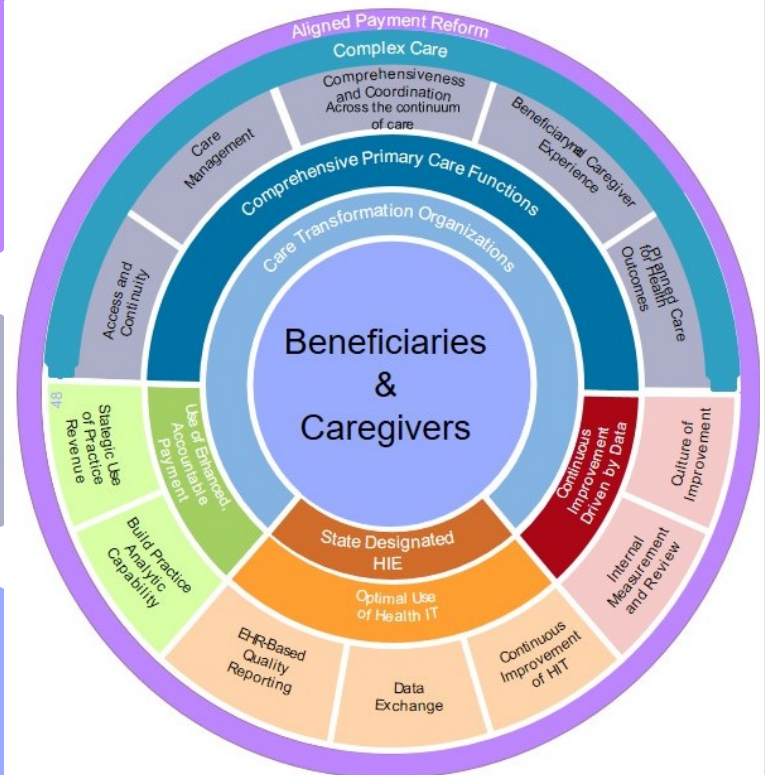
MDPCP Driver Diagram



Illustrates how all components of the MDPCP work together to support practices' delivery of primary care

Organizes framework for learning and transformation within the MDPCP

Shows, at the center, the focus for the diagram: Beneficiaries and Caregivers



MDPCP Driver Diagram

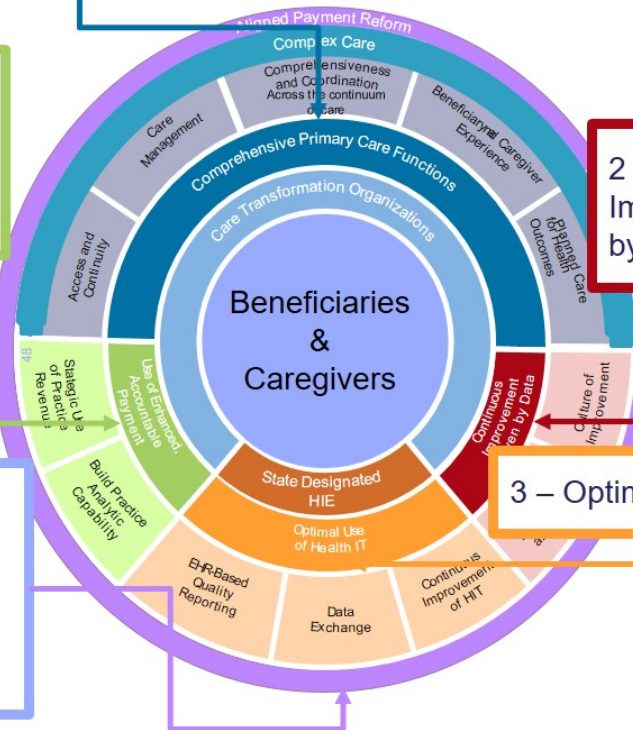
Primary Drivers are supported by three foundational drivers:

1 – Use of Enhanced, Accountable Payment

2 – Continuous Improvement Driven by Data

3 – Optimal Use of Health IT

Aligned Payment Reform represents the future in which payers may align with CMS in providing CMFs and PBIPs



Change Package

- Organizes change concepts and tactics to support implementation of primary care functions and other drivers
- Is a key tool to support practice transformation
- Builds on experience from CPC, CPC+, and other primary care transformation efforts



Change Package, continued

Function	Change Concept	Change Tactic
1 Access and Continuity	A. Empanel all patients to a practitioner and/or care team	1. Assign responsibility for the total population, linking each patient to a practitioner and/or care team
	B. Ensure timely access to care	1. Provide 24/7 access, guided by the medical record, to practitioner and/or care team for advice about urgent and emergent care; for example, through: <ul style="list-style-type: none"> ○ The practitioner and/or care team with real-time access to medical record ○ Cross-coverage with access to medical record ○ Protocol-driven nurse line with access to medical record or ability to escalate to a practitioner with access
		2. Expand office hours in early mornings, evenings, and weekends with access to the patient medical record, either directly through the practice or through coordination with other practitioners 3. Use alternatives for care outside of the

Note: this is a snapshot of what the actual Change Package will look like



Using Data
to Drive
Learning,
Coming
Soon....We
want to
hear from
you!

Needs Assessment Survey

- Provides information about practice and CTO priorities and capabilities
- Allows CMS to tailor learning events and opportunities to best support practice transformation

Learning Event Feedback

- Opportunities to provide feedback at the end of learning events
- Opportunities to provide feedback on MDPCP Connect



Application Process - How to Apply

- The RFA application will be completed via an online portal.
- Applicants register for an account on the portal home page:
<https://app1.innovation.cms.gov/mdpcp>.
- Applicants receive a follow-up email containing instructions for completing the registration process and accessing the application.
- Applicants are able to log in via the portal and start a new application online.



Application Process

- All application questions must be answered.
- Applications must include appropriate letters of recommendation.
- Applicants must indicate geographic service area and the maximum number of practices you can support.





Application Process – CTO selection

- CMS will review applications and announce the selected participants after the RFA period closes.
- CMS will base CTO selection on:
 - CTO's demonstration of its ability to support Participant Practices in meeting the care transformation requirements



What Happens Next?

- Application period for CTOs will open in early **June, 2018**, and will close **6 weeks later**.
- CMS will announce CTO selections in **August of 2018**
- Practices will begin applying to the MDPCP in **August of 2018**
- More information and welcome materials will be provided to participants prior to program start date



Questions?

- Email us at: MarylandModel@cms.hhs.gov
- Contact the MDPCP Help Desk at: 1-844-711-CMMI , option #7
- Find information on the MDPCP Model: <https://innovation.cms.gov/initiatives/md-tccm/>
- Access the “Request for Applications” page: <https://innovation.cms.gov/Files/x/mdtcocm-rfa.pdf>

